







#### Arnhem Land

**9 days \$7,595** Departs May to Aug 2014

Venture into one of the most remote corners of Australia • Air-boat tour at Wildman Wilderness Lodge • 3 nights Mount Borradaile, Arnhem Land • rarely seen Aboriginal rock art sites • billabong cruises, Barramundi fishing and

- biliabong cruises, barramund lishing and other adventures 2 nights Seven Spirit Bay on the Cobourg Peninsula tour historic Victoria Settlement, Port Essington Mary River Wetlands Injalak Arts Centre at Gunbalanya
- return scenic flight over Van Diemen Gulf
- 2 nights Darwin and more!





#### **Canning Stock Route**

16 days \$9,495

Departs Apr to Sep 2014

An exceptional small group expedition down the longest historic stock route in the world. Travel in comfort & safety aboard our specialised fleet of Mercedes Benz G Wagon safari vehicles. The route traverses dunes, escarpments, salt lakes and oases. View Western Desert rock art & gain a unique insight into local Indigenous culture. 2 nights accommodation & 13 nights camping with hot showers





#### **Tasmania**

12 days from \$5,820 Departs Mar, Apr, Oct & Nov 2014

Explore Tasmania's sensational wilderness on this comprehensive tour • 2 nights Cradle Mountain Lake St-Clair NP • cruise Wineglass Bay, visit Freycinet Peninsula • 2 nights Strahan & Gordon River Cruise • Dove Lake and Waldheim Chalet • explore Tahune Valley

- discover Launceston & surrounding region
- exhilarating Bruny Island wilderness cruise
- historical Port Arthur tour Woolnorth wind farm & rugged Cape Grim Stanley & 'the Nut'
- 3 nights in Hobart and more!



"NO ONE DOES AUSTRALIA BETTER THAN OUTBACK SPIRIT" Les Hiddins, The 'Bush Tucker Man'



## Australia on Sale!

Journey into Australia's wild frontier country with the people who know it best.

## **Exquisite Kimberley Adventure**

**15 days \$9,595** Departs May to Sep 2014

Travel through the heart of the rugged Kimberley along the Gibb River Road from Broome to Kununurra and return. Spend 2 nights on the Mitchell Plateau at our exclusive Ngauwudu Safari Camp – the most luxurious tented camp in the Kimberley! • enjoy a guided walk to Mitchell Falls with return heli flight included • view rarely seen Gwion Gwion and Wandjina rock art with expert interpretation from local guides • stay 2 nights at Mornington Wildlife Sanctuary on the Upper Fitzroy River and learn how the AWC is saving Australia's precious wildlife • 2 nights Emma Gorge at El Questro Wilderness Park • cruise Chamberlain River Gorge and enjoy Zebedee Thermal Springs • cruise the Ord River • spend 2 nights in the Bungle Bungles and visit Cathedral Gorge and Echidna Chasm

- cruise Geikie Gorge visit Windjana, Bell & Galvans Gorge
- two nights at Cable Beach Club Resort & Spa, Broome

NEW! Horizontal Falls Adventure Tour included! (Valued at \$850pp) Darwin to Broome itinerary also available (17 days)





#### Lake Eyre & Kang Is

10 days from \$5,020 Departs Apr, May, Jun, Sep & Oct 2014 Discover Outback South Australia and Kangaroo Island on this new adventure for 2014 • visit Lake Eyre and enjoy a 2 hour scenic flight • visit Kalamurina Wildlife Sanctuary on the banks of the Warburton • Seal Bay and Remarkable Rocks on Kangaroo Island • enjoy a tour of Penfolds Magill Estate, Adelaide • overnight at





#### The Pilbara

13 days from \$6,745 Departs May to Sep 2014

explore the rugged Pilbara and stunning Coral Coast • view BHP Billiton ore facility at Port Hedland and tour Mt. Whaleback mine at Newman • spend 2 nights in Karijini National Park • enjoy marine cruises at Ningaloo Reef

- 2 nights at Exmouth & visit Cape Range National Park. including
- Yardie Creek Gorge • visit the mining
- town of Tom Price & more!





Ngauwudu

O BROOME!

(from Australian East Coast)

#### Cape York

13 days \$8,195 Departs May to Sep 2014

The most comprehensive tour of Cape York Peninsula with new & exceptional attractions

- Kazu Pearl Farm, Friday Island Daintree Rainforest & River cruise • Cape Tribulation
- tackle the infamous Bloomfield Track
- 2 nights Lotus Bird Lodge visit Weipa
- 2 nights Moreton Telegraph Station cruise the wild Wenlock River & explore the area aboard

unique 7 seat 4WD ranger vehicles

- 2 nights Bamaga & explore the tip of Australia
- tour Horn & Thursday Islands before flying back to Cairns with QANTAS • 2 nights The Shangri La

Hotel, Cairns





www.outbackspirittours.com.au Free call 0800 805 265



At Specsavers, AA Members are entitled to a FREE eye exam\*, including Digital Retinal Photography every two years. Just present your AA Membership card in store.

Over 50 stores now open in New Zealand. Visit **specsavers.co.nz** to find out more.

Proud Partners





<sup>\*</sup>Free exam applies to standard eye examinations only, normally valued at \$60. Limited to one per AA Member every two years. Available to current AA Members upon presentation of AA Membership card, subject to appointment availability. © 2014 Specsavers Optical Group.















## **Contents**

#### IN EVERY ISSUE

- Chief Executive's Message
- 8 Letters
- 13 Compass

Autumn arts and entertainment, a chat with the Jezebel of Jazz and a chance to win tickets to the Bluff Oyster Festival

#### **FEATURES**

#### 25 Flying Kiwis

We profile seven New Zealanders making waves around the world

#### 36 The Luminaries

A guide to some of the country's best lighthouses

#### DRIVER

44 Looks Matter

How road design impacts on risk

47 On Shaky Ground

Staying safe in your car during a 'quake

51 Avoiding a Lemon

Tips for buying your first used car

#### **AUTUMN 2014**

#### **TRAVELLER**

#### 64 Road Trip

Temptations en route from Gisborne to Wellington

#### 68 Travel Bites

Christchurch sculptures, Southland oysters and donkeys in Santorini

#### 80 China Town

Finding quiet beauty amidst the buzz of Guangzhou

#### MY AA

#### 83 Staff Profile

What's it like teaching learners to drive? An AA Driving Instructor explains

#### 91 Doing the Sums

The NZAA's Annual Report for 2012-13







# IT'S READY TO GO NOW. LANCER GSR AT \$25,990+ORC\* ON SEDAN AND HATCH

The name that stood for performance and style is back, with more features than ever. It has bold new styling, a powerful yet economical engine, smart features throughout and it drives as well as it looks. We'd be happy to show the complete package. Just contact us now on 0800 54 53 52 and we'll tee up a test drive. Or for more information, visit www.mmnz.co.nz/GSR





## Speed Camera Ahead



**NE OF THE** unfortunate consequences of the Christmas holiday change to the Police speed enforcement tolerance is the suspicion in some quarters that it's more about Crown revenue than safety.

This is an accusation the Police are no doubt very tired of hearing. They quite rightly point out that the \$70 million in traffic ticket revenue goes to the Government's consolidated fund and has nothing to do with the Police's \$300 million operating budget. Still, many Police favour replacing monetary fines with demerit points, with the consequence of repeated road safety infringements being the loss of the right to use a vehicle at all.

We must be mindful of what we are trying to achieve. Are we trying to issue tickets as a measure of success or are we trying to achieve safe speeds? This is where it seems some of those in authority have their wires crossed. They claim issuing tickets is not the objective, but then contradict themselves by their actions. Perhaps this is best illustrated with an example.

In leading road safety nations (e.g. Britain, Sweden, the Netherlands and Australia), drivers are warned with a 'speed camera ahead' sign a few hundred metres ahead of fixed speed cameras. The idea is to give people an opportunity to check and, if necessary, reduce speed to the limit because there is a high-risk area ahead. Those who don't heed the warning get a ticket almost automatically. If the important thing is that people drive at a safe speed in a high-risk area, there is no reason not to warn drivers. If the important thing is ticketing and raising income from fines, you wouldn't warn them. When you think about it, every speed camera ticket issued represents a failure to protect people in the high-risk area the fixed speed camera has been placed in.

Some argue that if drivers are warned, they will slow down until they see the speed camera and then speed up again. My response is that at least they slowed down to a safer speed in the hazard area – and there is nothing preventing authorities from reinforcing the fixed camera from time to time with speed camera vans or highway patrol cars further up the road. By not signalling the presence of a speed camera, our authorities run the risk of issuing a ticket, but not preventing the speed accident the fixed camera was placed to prevent.

Your Association has no problem with mobile speed cameras operating 'anytime, anywhere'. The object of those cameras is to reinforce speed limits all over the country. But the objective of the 60 new, fixed, digital speed cameras (which don't flash when they take pictures) is to prevent injury and death in specific places, not to issue tickets. We see no reason why the first time a driver knows they should have slowed down is when they recieve a ticket in the mail some weeks after driving on a road. This will not make high-risk areas safer.

If prevention of road trauma is the first objective and Government income is not, we think putting up a \$100 sign to warn drivers to slow down immediately or be ticketed by a fixed speed camera ahead makes perfect sense. It is also what other countries in the world do.

#### Brian Gibbons

Chief Executive

#### WHAT DO YOU THINK?

Do you support signposting fixed speed cameras?

Go to aadirections.co.nz to have your say.

#### FDITORIAL TEAM

Kathryn Webster Karl Puschmann Alice Galletly Nicci Loader (Proofreading)

#### DESIGN AND ART DIRECTION

AGM Publishing Ltd

#### HOW TO REACH US:

AA Directions,
Level 16, AA Centre,
99 Albert St, Auckland Central
PO Box 5, Auckland, 1140
Ph: 09 966 8800
Fax: 09 966 8975
Emgil: editor@ga.co.nz

#### ADVERTISING

Kerry McKenzie, Hawkhurst Media Services Ltd, PO Box 90 059, Auckland Mail Centre, 1142 Ph: 09 589 1054 Fax: 09 589 1055 Email: kerry@hawkhurst.co.nz

#### SUBSCRIPTIONS AND MEMBERSHIP ENQUIRIES:

Ph: 0800 500 444 ISSN 1171-0179 Published three times a year Circulation ABC Audit 541,358 Readership AC Nielsen 842,000

#### PRODUCTION BY:

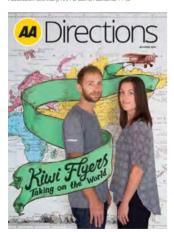
AGM Publishing Ltd, Auckland

#### PRINTED BY:

PMP, Auckland

NOTE: The views of contributing writers are not necessarily those of AN Directions or the AN. While AN Directions makes every effort to ensure that no misleading claims are made by advertisers, responsibility cannot be accepted by AN Directions or the AN for the failure of any product or service to give satisfaction. Inclusion of a product or service should not be construed as endorsement of it by AN Directions or by the Automobile Association.

YOUR PRIVACY. This magazine may contain advertisements for products or services that are available through the AA. The provider may be the Association itself, a subsidiary of the Association, or a third party either under contract or a joint venture partner of the Association. Understand that any information provided by you may be used by the AA for administrative purposes and for the purpose of providing you with information realizing to products and services from time to time. Where any Membership is an associate of another Membership then products and services may be effered to both Members jointly or singly. We are always alter to opportunities for products or services to be made available as a henefit to Members, but if you prefer not to receive such personally addressed information, please write and tell us. The Association keeps a database of Members under its control and you have the right to see or correct any personal information in John with the right to see or correct any personal information in the sit held about you. If you wish to make an enquity concerning a privacy issue, communicate with the to make an enquity concerning a privacy issue, communicate with the



#### ON THE COVER

Helene and Steve from Lonely Hearts, photographed by Jessie Casson. Illustration by Brian Vallesteros. Typography by Tomas Cottle. Styling by Sara Black and André Kini. Thanks to Collect Living for the space and ParperBoom for the wallbarper.

## hello



The idea for our feature on New Zealanders making a mark on the world came when several young Kiwi women were collecting international prizes and winning so many accolades that the entire country was aglow with pride. We decided to focus on

people who have managed to stay put; they operate globally, but still call New Zealand home. Well, we were spoilt for choice. There are many brilliant, creative people doing truly inspiring work – and they don't let New Zealand's isolation matter one jot. The success stories we celebrate here confirm that, thanks to technology, the world is getting smaller.



KATHRYN WEBSTER

EDITOR

#### **CONTRIBUTORS**



#### **RAY SALISBURY**

Trained in graphic design and photography, Ray taught for 12 years before plunging into freelance writing and photography. A keen tramper, Ray now combines his passions – penning articles for outdoors magazines and shooting for photo libraries. Ray, who lives in Nelson, is also a little obsessed with lighthouses. He researched so many for our feature (p.36) that they didn't all fit. See addirections.co.nz for more.



#### JUSTINE TYERMAN

Originally from Central Otago, Justine has lived in Gisborne for 35 years, working as a journalist and sub-editor on The Gisborne Herald and also as a social worker, a stay-at-home mum raising two daughters, and an English language teacher. She is seriously keen on travel writing and tramping, both interests she shares with her husband Chris. Justine details a Greek donkey adventure on p.79.



ALAN DOVE

While the Dunedin-based photographer's work varies a lot from day to day, Alan tells us it was a particular pleasure to photograph Jonathan Lemalu for this issue of AA Directions. Alan first photographed Jonathan about 15 years ago. On this occasion, like the first time, Alan found him to be charming, modest, friendly and good fun to work with. Alan's portrait of lonathan is on p.63.

#### **OPINION POLL**

In the last issue we asked Members: **Do you** support red light cameras to catch red light runners?



This issue's poll question: Do you support signposting fixed speed cameras? See the editorial on p.7; to vote, go to addirections.co.nz

#### **PLUS ONE**

I enjoyed the article on vintage vehicles (Directions, summer 2013). and the list of other collections and museums was most helpful.

You missed a really good one though, which is Matthews Vintage Cars & Machinery, near Taipa in beautiful Doubtless Bay. It's well worth a visit.

MARK RICHARDS - KAITAIA

#### COLOUR CODING

I read the article on speed signs (Directions, summer 2013) and share the sentiment that it's hard to remember what they read.

What we need is coloured road lines coded according to speed, so we are reminded at a glance what speed limit to observe. The line on our left could stay white for the 100km/h areas and perhaps be red for 50km/h areas.

**ROD HAINES - LEVIN** 

#### SHARING THE LOVE

I really appreciated the article in AA Directions about collective consumption (summer 2013). It was a pleasant surprise to see everyday green ideas being advocated in a magazine for motorists – generally the car is a symbol of consumerism's effects on the environment and society. It was a good decision to spread awareness of the simple things we all - including car owners - can do to reduce our impact on the environment.

What next? Maybe the AA might start encouraging people to keep older cars on the road, given that something like 90% of emissions from any car's lifetime occur during manufacture. The more we demand new cars, the more emissions we cause.

QUENTIN JAMIESON - KARAMEA

#### SPEED READING

Vehicles should be required to have a speedometer that reads not more than 5km above the actual vehicle speed.

With the recently mooted lower speed tolerance, drivers will be inclined to give greater attention to their speedometers, so they need to know they typically overestimate the vehicle's actual speed. Speedometers read as much as 10km above what the car is actually doing.

A larger number of speed indicator stations should be used to assist drivers, otherwise our traffic will trundle along at 90km/h because someone does not know that this is what their car is actually doing when its speedometer reads 100km/h.

AA Motoring Policy Team Leader Mark Stockdale responds: Because changes to tyre pressure and tread wear affects speedo readings, absolute accuracy is impossible. Because of this, international standards require speedos to overstate the actual speed by 10% or more.

#### PLEASE BE NICE

JD WATERS - WELLINGTON

My husband and I own a campervan in which we travel around mainly the South Island.

We always endeavour to pull over - when safe to do so - to enable cars to pass, but notice that we get little thanks for

this. However, while travelling in the North Island recently, we found drivers very good at acknowledging our efforts to assist them.

Many drivers do not like campervans, but the road is for sharing and a little courtesy goes a long way to ensuring everyone enjoys their journey.

**DIANE WARD - RICHMOND** 

Join the conversation online. Follow AA New Zealand on Facebook or Twitter @NZAA 📑 📴



# TWO THE STEED TO T

## DISCOVER AUSTRAL



## **Grand Splendours** of **Tasmania**

#### 12 Days from \$4175pp twin share

- Return flights to Launceston ex Brisbane or Sydney
- 2 nights Country Club Resort & Casino at Launceston
- Beaconsfield Mine, Legerwood Carvings
- Grindelwald Swiss Village, 1 night St Helens
- East Coast Nature World, Ross, Richmond
- 4 nights Hobart, Salamanca Markets, Huon Valley
- The Wall in the Wilderness
- Tahune Air Walk, Port Arthur,
   2 nights Queenstown
- Strahan, Gordon River Cruise in Reserved Premium Seating
- Cradle Mountain
- 1 night Smithton, Stanley, The Nut, 1 night Devonport
- Woolmers Estate and National Rose Garden

Departs 21st October; 11th November 2014



## Whales, Wilderness & Way Out West

#### 11 Days \$3356pp twin share

- Luxury 'Gold Class' ex Brisbane
- 2 nights Hervey Bay, 3/4 day whale watching cruise
- 4WD tour of Fraser Island
- 1 night Bundaberg, LARC 1770 Amphibious Tour
- 1 night Gladstone, Harbour City Tour
- 1 night Emerald, Sapphire Mine tour & fossick
- 2 nights Longreach, Stockman's Hall of Fame & Outback Show
- Qantas Founders Museum & Jet Tour
- Drovers Sunset Cruise & camp oven dinner with Show
- 2 nights Charleville, Bilby visit, Corones Hotel,
- · Locally guided Charleville tour,
- Artesian Spa at Mitchell
- 1 night Roma, Roma Saleyards auction

Departs 4th August; 9th August 2014



#### Grand Queensland Coast & Island Rail Holiday

#### 15 Days from \$4630pp twin share

- 4 iconic daylight rail journeys to capture the scenery
- 2 nights on Fraser Island with 4WD Island Safari
- Ranger Guided Bird & Eco Tours
- 4 days `Gold Class' coach touring
- 3 nights Yeppoon, Capricorn Caves
- Great Keppel Island with Glass Bottom Boat Cruise
- 2 nights on Hamilton Island, Whitehaven Beach Tour, 1 night Airlie Beach
- 2 nights Peppers on Magnetic Island
- Half Day Coach Tour of Magnetic Island
- 1 night Seagulls on the Esplanade, Townsville
- Reef HQ Aquarium, Museum of Tropical Queensland
- 3 nights Rydges Tradewinds on the Esplanade, Cairns
- Kuranda Markets, Army Duck, Skyrail Rainforest Cableway

Departs 24th June; 1st July 2014



### We travel to every State



## The Ghan & Red

12 days \$5920pp Twin Share

Centre Sensation

Enjoy 3 nights in Darwin with daily tours, then take an overnight journey in Gold Service on the legendary Ghan to Alice Springs. Explore Standley Chasm, Ormiston Gorge, Kings Canyon by helicopter, Uluru, Kata Tjuta and more..

#### www.funoverfifty.com.au

## IA'S ICONIC DESTINATIONS

## All inclusive package holidays for seniors







#### 10 Days \$5630pp twin share

- Flights to Darwin and from Broome ex Brisbane or Sydney
- 2 nights Darwin, Adelaide River, Edith Falls
- Nitmiluk National Park, Katherine Gorge River Cruise
- 1 night Knotts Crossing Resort, Katherine
- 2 nights Kununurra
- Scenic flight over Lake Argyle & Bungle Bungles
- Ord River Cruise, Argyle Diamond Mine
- 1 night Halls Creek, Geikie Gorge Cruise
- 1 night Fitzroy River Lodge, Derby
- 2 nights Broome, Willie Creek Pearl Farm
- Sunset camel ride at Cable Beach

Departs 16th May; 6th July; 28th July; 4th August 2014



## Carnarvon Gorge & Fraser Island

#### 9 Days from \$3093pp twin share

- 'Gold Class' coach ex Brisbane
- 1 night Roma, Roma Saleyards
- 3 nights at Carnarvon Gorge Wilderness Lodge
- · Guided naturalist walks
- 20 minute Helicopter Flight
- Greycliffe Homestead tour & lunch at Biloela
- 1 night Gayndah
- 3 nights at Kingfisher Bay Resort on Fraser Island, Bush Tucker Tour
- 4WD safari tour of Fraser Island
- Half Day Adventure Cruise of Sandy Straits
- Sunset Drinks at Jetty Hut
- Tilt Train rail journey to Brisbane

Departs 28th May; 16th July; 20th August 2014



#### **Outback Queensland**

#### Longreach, Winton & Gulf Rail Holiday

#### **14 Days** \$5032pp twin share

- 1 night in 1st class sleepers on the `Spirit of the Outback' rail journey
- 3 nights Longreach visiting iconic attractions every day
- Drovers Sunset Cruise on the Thompson River
- 1 night Winton and local touring, 1 night Cloncurry
- 2 nights Karumba, Croc & Crab Sunset Boat Tour
- Gulflander rail journey, Croydon,
   2 nights Cobbold Gorge
- Savannahlander rail journey,
   2 nights Mount Surprise
- Rocky Springs Cattle Station, Undara Lava Tubes
- Atherton Tablelands
- 1 night Cairns

Departs 3rd June; 8th July; 2nd September 2014

### & Territory of Australia



#### **Inland Explorer**

12 days \$3650pp Twin Share

Travel from Brisbane to Melbourne visiting Roma, then the quirky characters and eclectic lifestyle in Lightning Ridge, experience Dubbo and Cobar, see the Living Desert Sculptures in Broken Hill, Mildura, Echuca and finish in the hub of Melbourne's CBD.

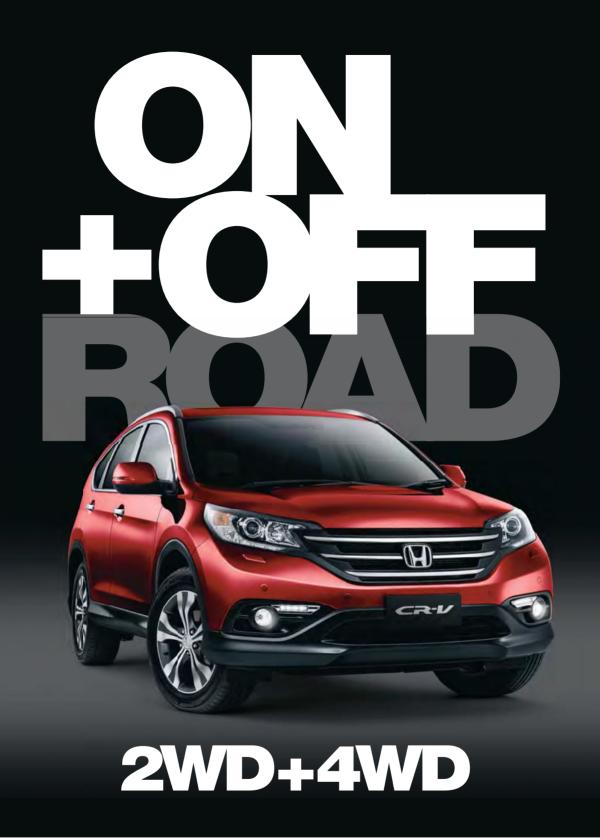


#### Fraser Island Interlude

6 days \$1400pp Twin Share

Enjoy 5 nights in a place of exceptional beauty, with long uninterrupted white beaches flanked by strikingly coloured sand cliffs, freshwater lakes and ancient rainforests. Combined with eco Ranger Tours and Whale watching you are experiencing Mother Nature at her best...

CALL FOR A FREE BROCHURE 0061 1300 554 505



Sleek executive vehicle, ideal weekend car or ultimate adventure vehicle, the CRV is ready for anything. Available as a 2WD or 4WD.

CRV 2WD from \$34,900 + ORC.

Book your test drive at your local Honda agent. For more information visit www.honda.co.nz  $\,$ 



# Q&A

Wellington's Liz Kirkman tells the story of a pioneering jazz singer in her new show Jezebel of Jazz – Songs and Stories with Anita O'Day

#### Who was Anita O'Day and why should people take notice of her?

At her peak Anita O'Day was known as one of the three 'Queens of Jazz', with Billie Holiday and Ella Fitzgerald. She didn't have a 'pretty' jazz voice – her uvula was accidentally sliced off when she had her tonsils out as a kid - so she developed her own style of vibrato. But, what she lacked in tone she made up for in sass. Stylistically, she was initially a wave too early and then she was several waves too late. But she revolutionized percussive vocal jazz, at first in the swing/bebop style. Jazz musicians and followers know of her; it's time the general populace did too.

#### "Anita O'Day was known as one of the three 'Queens of Jazz', with Billie Holiday and Ella Fitzgerald."

#### What made you think she'd be a good subject to base a show around?

After checking out footage of her amazing performance at the Newport Jazz Festival in 1958, reading about her rock-star lifestyle and digging a little deeper into her »



autobiography, I felt an affinity with her. Although her life was far more extreme than mine has been. I feel that at the core of her roller-coaster existence there was the very human need to be loved. Being an artist is often a struggle financially, but when you're pushing against the grain, it is an arduous task. As is common with the jazz life, Anita fell prey to heroin and almost died from an overdose in 1966. After that, she got clean and spent the rest of her life performing. She was a survivor.

#### Tell us a little about the show.

It's one part live jazz show and one part dramatic interpretation of her life. Much of the show hinges on Anita's strained relationship with her mother. There's a strong reflective element, as she figures out why she's made the decisions she has and where they've led her. Musically,

we'll be performing a selection of her most famous arrangements - the songs that showcased her uniqueness as a song stylist. Theatrically, people can expect to see some of the vulnerability behind her outwardly upbeat persona.

#### What's been the most fun part of putting the show together?

Working with the band and feeling the music really coming together. There's something truly satisfying about the warmth and resonance of live instruments that just can't he heaten

#### And the show is playing as part of the Tauranga Jazz Festival?

Yes. I love the festival atmosphere: food, drink and friends...

That's enough about Anita; tell us a little about yourself.

Initially, I studied theatre to support my singing, but acting took over. I've acted in films, including Avatar and Lord of the Rings: Return of the King and I've been on Shortland Street. I also sing in a three-piece group called Avidiva and I'm a Biodynamic Craniosacral Therapist.

#### Will you be touring Jezebel of Jazz around New Zealand?

We're filming some of the shows so, hopefully, with some great footage posted online people will be interested in us doing that. I love touring the country, not least because I can feed my insatiable need to find bargains in out-ofthe-way op shops. I love Waimate for that!

Jezebel of Jazz - Songs and Stories with Anita O'Day is at the Tauranga Jazz Festival, April 17-24. See jazz.org.nz



For your windows, letting the Whisper shades down is the equivalent of pulling on a cosy jersey. Whisper's cellular honeycomb design traps a layer of air that prevents heat loss, keeping your home cosier and your power bills smaller. Choices include blockout, translucent or textured fabric and two cell sizes - 10mm and 20mm.

#### Other ways to insulate your windows

There's more than one way to warm up your winter. Other Weathermaster options include rollershades, roman blinds, venetians and pleated blinds.







Call 0800 10 27 10 for a free consultation weathermaster.co.nz



PRO1419 AA



## True colours

A major exhibition of contemporary indigenous Australian art is on at Auckland Art Gallery, Toi o Tamaki.

My Country: Contemporary Art from Black Australia celebrates the powerful art of Aboriginal and Torres Strait Islander artists, highlighting the connections they have with their land and their nation.

Nearly 100 works by more than 40 artists feature, presenting personal, ancestral and indigenous perspectives on the artists' past and present relations with Australia. Their stories are conveyed through drawings, photographs, film, carvings, paintings and installations.

Auckland Art Gallery Principal Curator, Zara Stanhope, says: "My Country offers fresh insights into indigenous Australia and the creativity of its artists. It reveals the individual and collective experiences of Aboriginal and Torres Strait Islander people in ways that are personal and political".

■ My Country: Contemporary Art from Black Australia is open at Auckland Art Gallery until July 20.

## An Eggcellent Adventure

Chocolate and charity collide in the upcoming Whittaker's Big Egg Hunt. This candy-coated twist on fundraising is in support of Starship Foundation and promises to make big kids of us all.

Running to 22 April, the challenge is to find 100 giant eggs that have been hidden around Auckland, Wellington and Christchurch. There are various incentives to join in the fun - including a grand prize for the winner - but the most appealing aspect is the spectacle of the eggs themselves.

These giant eggs are all creatively distinctive, as Starship commissioned a flock of talent to decorate them. Artists, designers and brands have put their own individual spin on the eggs, including Dick Frizzell, Max Gimblett, Dame Trelise Cooper and Denise L'Estrange-Corbet, elevating the hunt into a kind of art installation around the cities.

The eggs will be auctioned – 80 on TradeMe, the remainder under the hammer at a gala event.

■ For more information, visit thebigegghunt.co.nz



## **Health Check**

AA Members can now have two free AA Safety Checks each year to help compensate for recent changes to WoF inspection frequency.

The 16-point vehicle check is available at 50 sites around New Zealand and will include a survey of lights, tyres, brakes, seatbelts and steering.

For more about this offer, see p.90.



## Win Bluff Oyster Festival tickets!

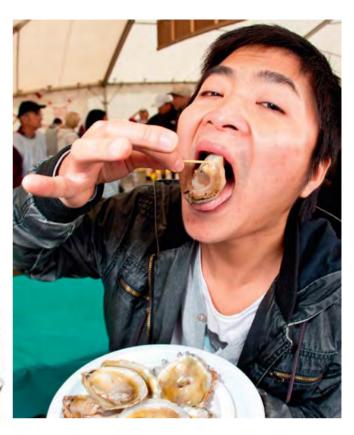
WIN A TRIP FOR TWO to the annual Bluff Oyster Festival. Go online at addirections.co.nz or send your name and address to Oyster Festival, AA Directions, PO Box 5, Auckland 1140 by April 23 to be in the draw to win:

- Tickets for two for entry to the Bluff Oyster and Food festival
- Airline tickets for two from Auckland, Wellington or Christchurch to Invercargill return
- A rental car for the duration collection and drop-off at Invercargill Airport
- Accommodation for two nights at Homestead Villa Motel, Invercargill
- A \$150 meal voucher

Read about our experience at the Bluff Oyster Festival on p.75. For event details see bluffoysterfest.co.nz











## All that glitters...

One look at the newest planting in New Plymouth's Pukekura Park may have you wondering if money grows on trees after all. Scouring the ground for seedlings to plant in your own garden will do you no good though, as the gold tree is actually an intricate art installation.

The 4.5m work, titled The Golden Bearing, was crafted by Reuben Paterson, the Govett-Brewster Art Gallery's recent artist in residence. Surreal and compelling in its glittery exuberance, all the more effective in its natural setting, The Golden Bearing challenges the relationship we have with the environment in a smile-inducing play on the collision of nature and culture.

Made of fibreglass, steel, 50kg of gold glitter and 40 cans of gold spray paint, The Golden Bearing will stay rooted in Pukekura's Boatshed Lawn for the next six months.



### **Smart Start**

Free driving lessons for learners

Because driving is a serious business, the AA is giving free driving lessons to those learning to do it.

"Driving is difficult and can be dangerous, so the more training and the more guidance the better," says Nigel Clark, who heads the AA Driving School.

So convinced is the AA that learning properly is crucial to road safety, Members, and sons and daughters of Members who have recently been issued their learner licences are offered an hour's free lesson to put them on the right course.

"We really see the benefit in helping new drivers be skilled and safe from the very start of their driving career. When you're driving, you have your life in your hands and you have other people's as well. It's risky - and it can be daunting for new drivers. One slip, one moment of inattention, one mistake can really cost you - and the risks of these things happening are greater when you're new to driving.



"New drivers need professional instruction at the right time and that time, we believe, is right at the beginning."

On offer is a 'cockpit drill', which introduces novice drivers to key driving skills, how to set up a car for driving, an explanation of instruments, gauges and controls, moving off, stopping, steering, gears and basic intersection types.

Ideally, those accepting the introductory lesson are getting behind the wheel for the first time. And parents, who are often involved in the teaching process, can tag along. That way, they'll witness the best approach and be in a better position to help with

ongoing practice.

Nigel Clark says the AA is committed to extending the programme, too.

"We're sure that access to professional driving training will make a difference and help instil good practice and behaviour behind the wheel," he says.

■ The free lessons are available everywhere there is an AA driving instructor, which is all major towns and cities. To be eligible, drivers need to have had their learner licence for no more than two months. Go to aa.co.nz/ freedrivinglessons for more details and. to book, phone 0800 223 199.



**Driving School** 

## Southern Style

Dunedin's iconic iD Fashion Week celebrates its 15th anniversary this year.

This year's international guest is Paris-based Australian designer Martin Grant. He will join the national guest WORLD and local talent including NOM\*d, Company of Strangers, Mild-Red, Carlson, Charmaine Reveley, Tamsin Cooper and DADA Vintage, alongside a new generation of design talent who will be vying for the Emerging Designer Award.

The week-long event includes exhibitions, catwalk shows and designer talks culminating in the iD Show on Friday, April 4, and Saturday, April 5, on the Southern Hemisphere's longest catwalk at Dunedin's historic Railway Station.

**■** iD Dunedin Fashion Week is from March 30 to April 6

– see idfashion.co.nz for more.



# SOFT AS SILK, LIGHT AS A FEATHER, WARM AS FLEECE



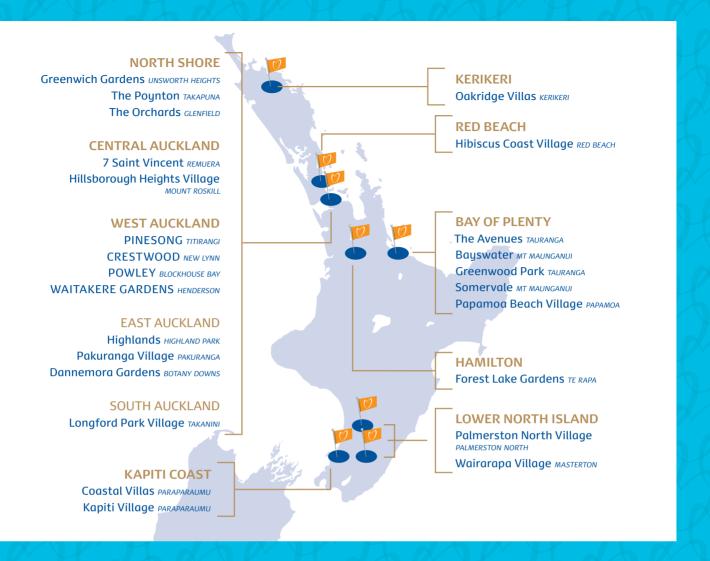
#### Thermal Skin features include:

- . They fit & feel like a second skin
- Breathable fabric to regulate temperature
- · Incredible stretch though always regains their shape
- · Keeps the cold air out, warmth in without the bulk
- · Aids aching muscles & joints by keeping heat in
- · Absorbs perspiration so you avoid embarrassment
- · Super-thin, super-lightweight, super-warm
- Fully washable in machine or by hand
- Elastic cuffs prevent rolling
- Colours in both top and leggings are either black or white
- Sizes in both top and leggings = S-fits sizes 8-12, M-fits sizes 14-18, L-fits sizes 20-26



#### DON'T MISS OUT! ORDER TODAY!

MAIL TO: Health Pride Pty Ltd PRIVATE BAG 19-981, AVONDALE, AUCKLAND 1746 PHONE: (09) 828 3645 Mon-Fri 9.30am-6pm FAX: (09) 828 5390 WEB: www.healthpride.net.nz SHOWROOM: 21-23 TIMOTHY PL, AVONDALE, AUCKLAND		Mr/Mrs/Miss/Ms: Address:						
DESCRIPTION				COLOUR	SIZE	UNIT PRICE	QTY	TOTAL
Thermal Top						\$19.90		
Thermal Leggings						\$19.90		
✓ Yes please send me my free watch								
Exp Date:/	I enclose	☐ Cheque	☐ Money Order	□Visa □	Visa Mastercard POSTAGE & HANDLING TOTAL AMOUNT		\$7.95	
Signature:	By ordering fro	m this advertisement onal offers from other	we will retain your name and companies. If you do not wis	address on file and se	end occasional offers	and catalogues from tin	ne to time. We are al ace provided in the o	so able AA02





# 25 unique villages, all with superb locations.<sup>♥</sup>

Metlifecare offers exceptional retirement living in 25 villages around the North Island. Each one unique and reflecting the local communities they call home, while striving to provide the very finest independent retirement living.

To find out how you can enjoy a wonderful new lifestyle amongst a friendly village community, simply request a FREE information pack for the village near you.



Call 0800 909 303

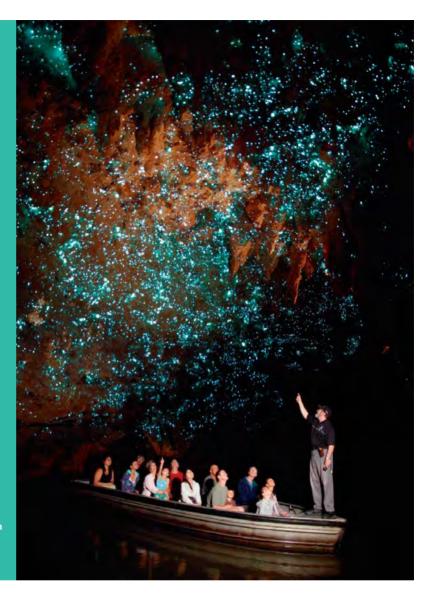
or go to www.metlifecare.co.nz/info-pack

# A Bright Birthday

You're gliding silently on a boat through the pitch black. There's no chance for your eyes to adjust because just when you think you'll be swallowed whole by the dark, the sky starts to alitter. As you drift, the heavens gradually reveal a radiant luminescence, a feast of starbursts, a blaze of galactic formations; it's a moment you'll never forget. Made surreal by the fact you're underground.

The famous Waitomo Glowworm Caves have been enchanting and enthralling visitors for 125 years, since local Maori Chief Tane Tinorau first led a small party through the caves in 1889. There have been some improvements since, but the star attraction hasn't changed; millions of glowworms twinkling in the dark.

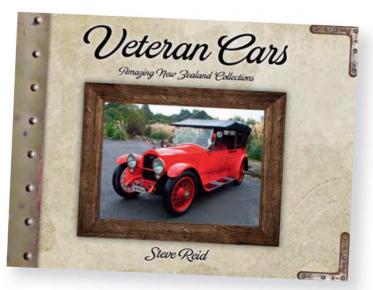
Throughout 2014, birthday celebrations will mark this milestone. Keep an eye on waitomo.com to see what special events are on.



#### WIN! Old Beauties

Documenting privately-funded collections that preserve the earliest examples of New Zealand's motoring heritage is the subject of Veteran Cars by Steve Reid (HarperCollins NZ, RRP \$44.99).

This beautifully illustrated book details some of the remarkable labour-of-love restorations of cars built before 1919, in some cases resurrected from nothing more than an axle converted into a farm trailer, an engine recycled into powering a saw bench, or a brass radiator buried in the ground to act as an earth for an early radio. From these few items of what most of us would regard as junk, some very talented Kiwis have performed magic to return these graceful vehicles to their former glory.



AA Directions has two copies of Veteran Cars to give away. To enter, send your name and address to Veteran Cars, AA Directions, PO Box 5, Auckland 1140 or enter online at aadirections.co.nz by April 30.

On the AA Facebook page we ran a search for New Zealand's Coolest Car. We invited Kiwis to send in a photo of their ride and then asked our Facebook friends to vote on the car they deemed the coolest. Another cool part was that everybody who voted went in the draw to win a very cool prize: the use of a new Volkswagen Golf GTI for the whole of 2014.

We're pleased to announce that it was Whanganui's Krysandra Terrey who got to drive away in the Golf. As for the winner of our Coolest Car search? All is revealed on p.43.



To keep up to date with all our competitions, like us at Facebook.com/aa.co.nz



## WIN! Some Light Relief

This tribute is about more than New Zealand's lighthouses - it honours the rugged landscapes they punctuate, the drama and beauty of the coastline and the accompanying weather-whipped sky.

In Light in the Landscape – New Zealand Lighthouses, photographer Grant Sheehan journeys from the top of the North to the toe of the South with a clear eye, an appreciation for light and an obvious affection for his project. Small histories, some technical detail, directions to the lighthouses featured and conversations with some of the last keepers weave around the real heart of this beautiful book: the imagery.

We have three copies of Light in the Landscape - New Zealand Lighthouses (Phantom House RRP \$75) to give away. To enter, send your name and address to Light in the Landscape, AA Directions, PO Box 5, Auckland 1140 or enter online at addirections.co.nz by April 30.

■ See our feature on lighthouses on p.36 and online at aadirections.co.nz



For more giveaways follow the NZAA on Facebook (facebook.com/aa.co.nz)



## ICONS OF AFRICA

#### THIS IS AFRICA

If you are looking for a journey that takes in the game parks and highlights of Africa from the very southern tip to the east coast and right up to the Dead Sea, then Icons of Africa is the perfect trip for you. Spend two nights aboard the luxurious Rovos Rail then board your Private Plane to discover the best of Africa, including the Masai Mara and Zanzibar, without the usual hassles and delays associated with air travel. The icing on the cake? The tour finishes in Jordan – float in the Dead Sea and explore Petra. It doesn't get much more comprehensive than this!

#### JOIN US ON ROVOS RAIL

The golden age of rail travel is revived in the heart of the African bush. Rovos Rail is one of the world's most luxurious trains. Carriages featuring antique furniture and fine wood paneling have been lovingly restored.



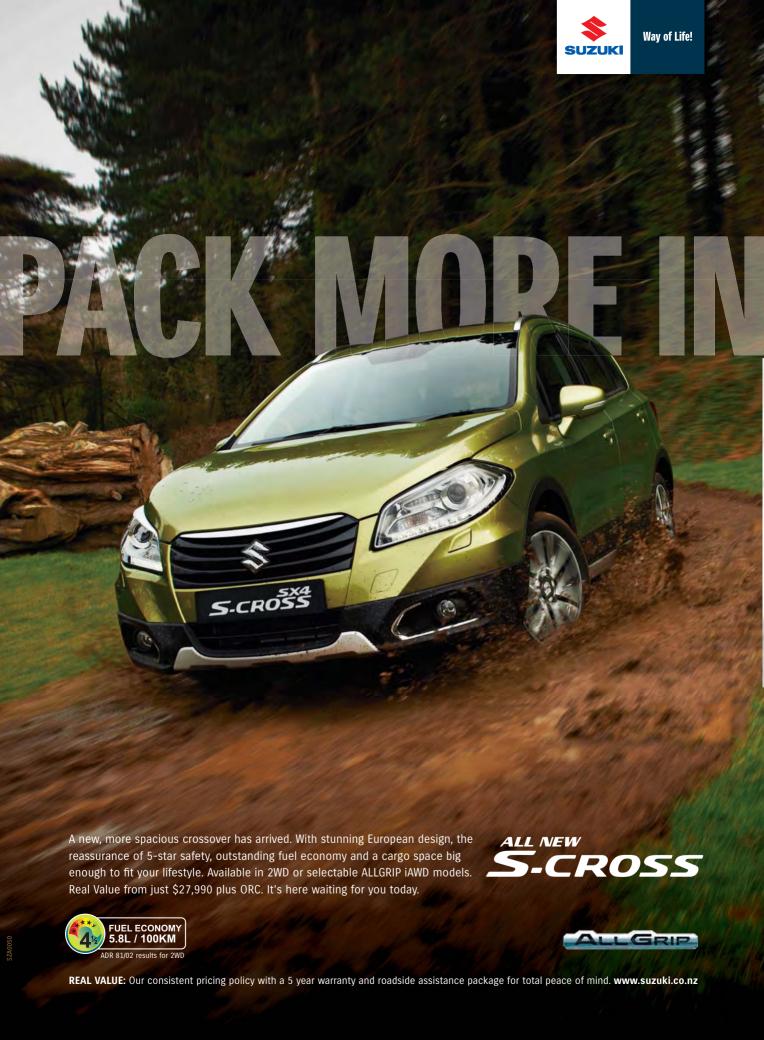
5 September – 24 September 2014 (22 Days) Land only from \$34,385 per person twin share Airfares are additional, contact us for more details

#### IT'S ALL INCLUDED

When you travel with Captain's Choice, we're all inclusive, all the way. There are genuinely no hidden costs. We include:

- ★ 5 star accommodation, or the best available
- ★ All sightseeing excursions
- All meals plus soft drink. Wine and beer with dinner
- Our Select program, giving you a choice of complimentary sightseeing and dining options
- Comfortable coaches with ample seating available while sightseeing
- ★ A Tour Escort Team including an accompanying doctor
- \* Tipping and taxes
- Special luggage handling for your convenience

And more thoughtful extras...





# KIWI FLYERS taking on the world

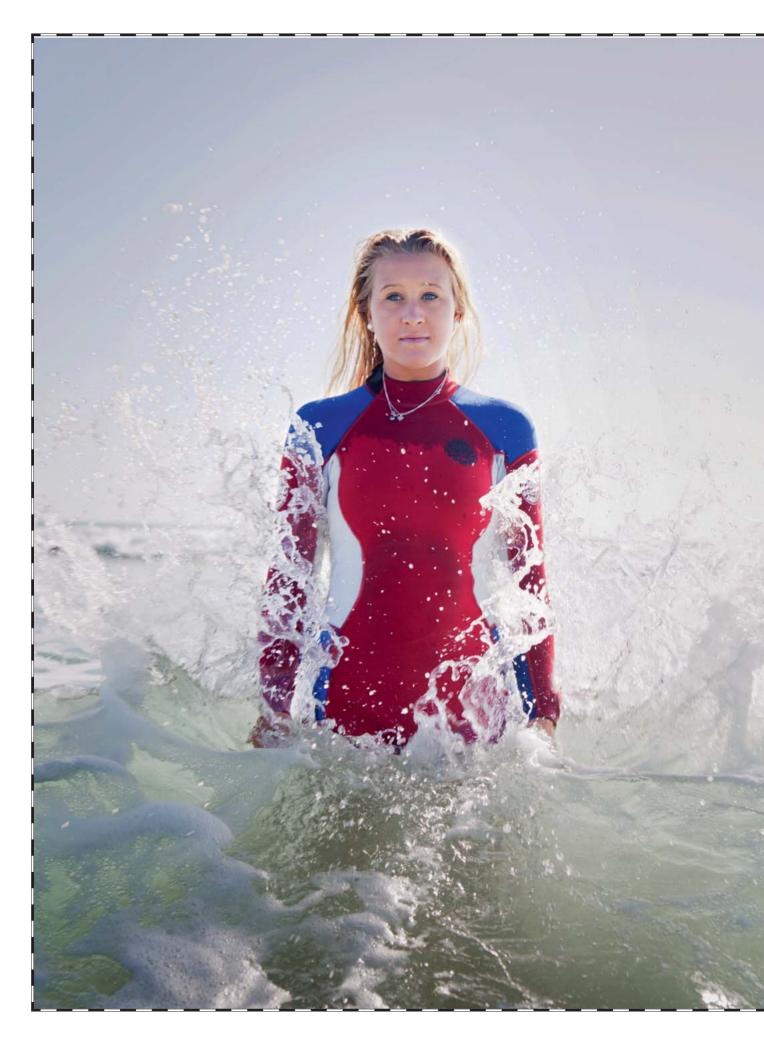
How do you make an impact on the international music, sport or fashion scene from the bottom of the world? Does it matter that your world-changing invention is developed here? We talk to New Zealanders who are succeeding on the global stage, from home.

Photography by Jessie Casson









## **Catching a Break**

Whangamata teen **Ella Williams** won the Women's World Junior Surfing title in Brazil last year

IT'S SUNDAY morning in Whangamata. As the small Coromandel town rouses, Ella Williams is already out catching waves. She's been in the water a good long while by the time I roll up to the popular – and incredibly picturesque – surf beach. She's beaming, buzzing, dripping wet and wrapped in a beach towel.

"I like to make the most of the waves," she says, as we take a seat under the tarpaulin of her parent's Learn To Surf stall, an extension of the family's surf gear business.

"In Whanga' the waves can be here one day, gone the next. So you have to make the most of them."

A natural competitor, Ella entered her first surf competition at the tender age of six, but getting to the top required hard work, dedication and a smidgen of luck.

"I didn't think I was going to be in the World Champs," she tells me. "I was in Whanga' looking after the surf shop, getting it ready for Christmas, when I got the call-up. I only had a couple of weeks to prepare!"

Ella's place in the competition came at the expense of an Australian surfer who had to drop out due to injury. As far as the organizers were concerned, Ella's invitation to compete was made to make up the numbers.

"No one expected me to win. No one even expected me to be there. I was the underdog in that respect," she says. "But I was there for a reason: I wanted to win. I'd got this chance and I was going to give it my best shot. And I did. It was very unexpected and pretty cool when it happened."

Ella says that right up until her win, New Zealand wasn't taken seriously by the global surfing community.

"We come under Australia! It's called 'Australia and New Zealand', but all the

competitions, all the pro-juniors are held in Australia," she says. "We've got one held here in 2014, but that's the first in a long time. So, we have to go to Australia to compete and it's hard to break through."

Despite the Aussie barrier and the financial challenges involved in just getting to the competitions, Ella says there's nowhere else she would rather be.

"We're so lucky in New Zealand. We've got so many fantastic beaches and the waves here are super-fun. It's such a good place to live. I plan to stay here."

Talk moves back to her victory, which she describes as "a great, surreal moment", crediting her win to something as simple as following her dream – which is the advice she'd offer to other Kiwis wanting to succeed at a global level.

"Despite the financial challenges involved in just getting to the competitions, Ella says there's nowhere else she'd rather be."

"I took a lot of knocks before I won. I went to comps all over the world and I didn't get the greatest results. And it was hard. Travelling all the way around the world and getting knocked out in the second heat, and that's it, and all your money's gone," she says, visibly wincing at the memory. "But, you've got to keep going. It does get hard but, if you push through, it will pay off in the end."

I tell her she has a very relaxed outlook and jokingly ask if her easygoing attitude is all a façade that's hiding a fierce competitor within.

"Maybe..." she muses, steely-eyed and thoughtful. She pauses, looks at me pointedly, and then slowly... slowly... breaks into a wide cheeky grin and says, "I'll let you be the decider of that". KARL PUSCHMANN

## **A Powerful Pair**

## Isolation hasn't stopped engineers **John Boys** and **Grant Covic** changing how the world moves

**CLEVER HARDLY BEGINS** to describe them. University of Auckland Professors John Boys and Grant Covic pioneered inductive power transfer technology. Basically, that's electricity without wires. It's used in electronic and medical equipment and for factory automation, among many other applications – and is now taking electric vehicles (EVs) to another level of efficiency and convenience.

Applied to EVs, inductive power transfer involves power in the ground in  $\alpha$  coil or  $\alpha$  pad, under  $\alpha$  vehicle which also has  $\alpha$  coil or pad – generating  $\alpha$  magnetic field that the EV

and made a breakthrough on the control height and tolerance," says Grant. "It was a bit of a slow eureka moment!

"We started with something that didn't work efficiently and worked on it until it did.

"If something's really hard to do, it's worth doing because it puts you ahead of your competitors and you have to be a step ahead to get intellectual property rights and patents and so forth. Without the IP rights, no one will invest in it."

But they did and they have and investors have, too. Parked charger technology, as

"If something's really hard to do, it's worth doing because it puts you ahead of your competitors and you have to be a step ahead to get rights and patents and so forth."

pulls from, either when it's parked above it or, ultimately, as it drives over it.

Yes, it sounds a bit magical. And many people have been sceptical over the years it has taken to develop this particular application. "For a long time people thought our work was impossible. Even two or three years ago, people said it couldn't work," says John.

But two things happened. The oil shock stimulated new focus on the importance of electricity-run vehicles, and the professors made an important breakthrough. John Boys explains: "We had trialled inductive power transfer technology in electric people movers at Whakarewarewa in Rotorua. You couldn't use fossil fuels there because of the delicate environment, and traditional electric vehicle batteries made them too heavy for the thin crust of earth. So, we developed low-weight vehicles with low-mass batteries that were recharged regularly, using inductive recharging technology.

"It was successful – but it was limited because of height and width tolerance for charging the batteries. The distance between the vehicle and charging point had to be quite close."

Developing the technology went off the boil because of that distance issue. But, when the car industry's need for a solution became more urgent, the engineers turned their attention back to it.

"We looked again at the magnetic designs

opposed to energy being transferred on the fly, has been accepted by car manufacturers as the way to go.

John and Grant are now working on the next stage, developing in-road charging which they believe will make electric vehicle use genuinely viable.

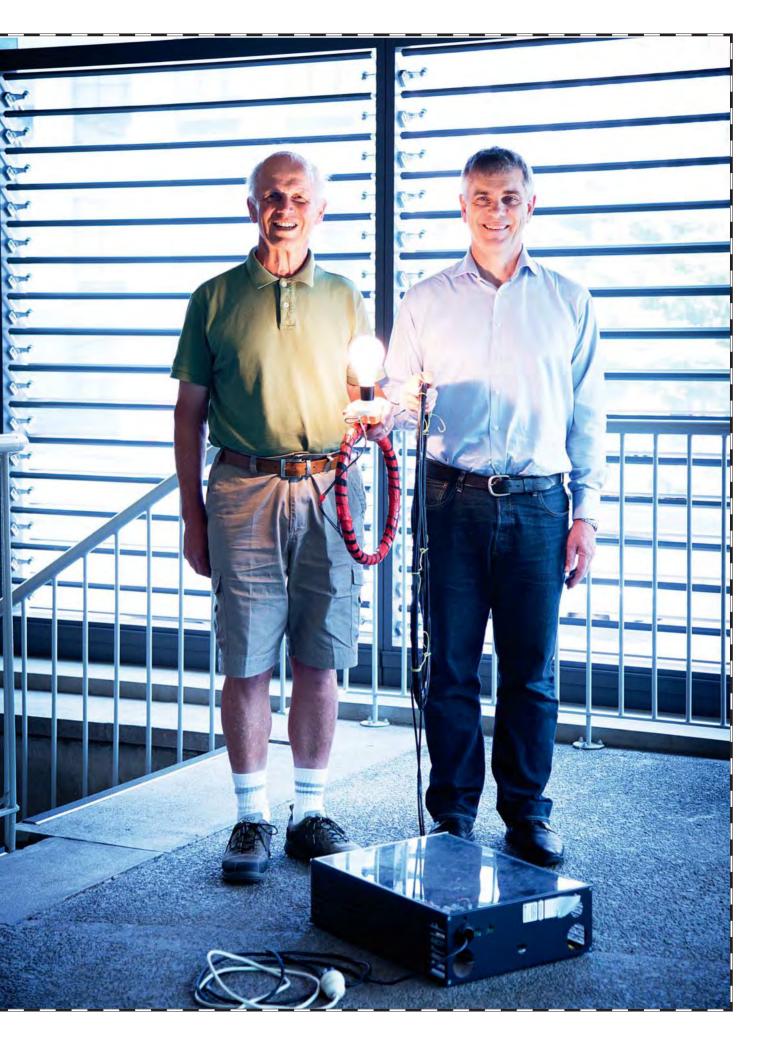
The men concede that being isolated from the rest of the world has been an issue. Project development, establishing commercial partnerships and securing investment has meant a lot of travel for both of them. But they've stayed based here, well-supported by the University of Auckland, which has helped with investment and taking care of IP rights and licences, as well as providing a steady stream of smart young brains.

Communication with their many overseas contacts has been crucial, but easy, thanks to the internet. They concede: "Twenty years ago, it would have been tougher to do this, to make this progress".

Last year, that phenomenal progress was acknowledged when the men won the top Prime Minister's Science Prize. "It was fantastic to be recognized," John says. "We can make some real progress and also do blue sky stuff with the prize money.

"And, it's great to know that, in future, people driving EVs will know that their cars have technology developed in New Zealand."

KATHRYN WEBSTER



Longer. Wider. Lower. Greener. Safer. Quicker.

Winner.



## An award-winning car from an affordable \$32,500.

The new Golf has arrived. Not only has it surpassed expectations, it's just been named AA New Zealand Car of the Year, beating out 9 other finalists to take the prestigious top spot. This win comes on top of winning World Car of the Year and AutoCar Car of the Year. And it's no wonder when you apply the same principles of obsessive attention to detail, design, safety and fuel-efficiency to the price. At \$32,500, it's the perfect package. **Rethink Golf.** 

Visit volkswagen.co.nz or your nearest dealer to book a test drive today.





## It's a Small World

Games designer **Phil Yates** brings the battles of World War II to life on tabletops all over the world

"THE WORLD'S TINY," Phil Yates says without any detectable hint of irony. He should know. He's played a key part in transforming a garage business into a global empire – albeit a global empire built in 1:100 scale.

Phil is a key player behind the massively successful Flames of War (FoW), a World War II miniatures game. You may not have heard of it but, believe us, for a game measured in millimetres, it's huge.

"In the historical market, we're it," Phil tells me over a herbal tea in the company's offices in Auckland. "Before FoW your only choices were fantasy or sci-fi games. Historical was a wide open market."

People were playing war games before FoW launched in 2002; they just weren't playing the same one. In the niche world of war gaming this was a problem: in order to play someone outside of your gaming group, you had to agree on rules. FoW entered the scene with a polished and fun game, a full range of accurate and detailed models and, crucially, a rule set that allowed for tournament play. Now, people all over the world could come together to pit their tactical nous against each other. It immediately took off.

New Zealand isn't exactly on the frontlines of global gaming design so how did this small company – which back then consisted of  $\alpha$  few people in  $\alpha$  garage – take over the world?

"This business exists because of the internet," Phil tells me. "Prior to that, it would have been impossible. It's been global right from the beginning and that's been its strength."

Going against the norm of charging for rule books, Phil posted the FoW rules online, free for anyone to download. The company also published physical rule books, but it was the online versions that sowed the seeds of a global community which Phil now estimates to be over 100,000 people.

The business engine that powers the empire is also brilliant; to play FoW you need an army of miniatures, which are made by parent company Battlefront. New armies and rule books are regularly released, continually expanding the scope of the game by adding new forces, equipment and scenarios, which

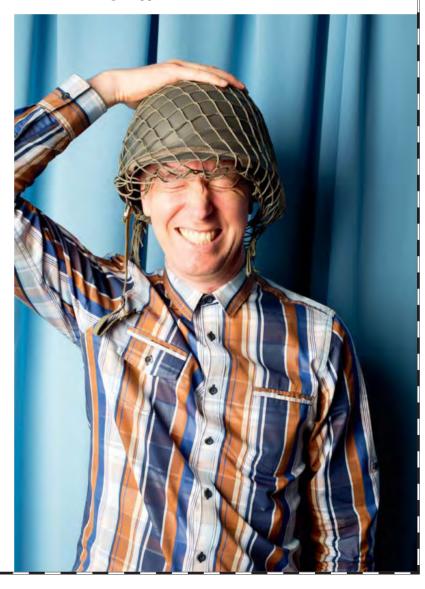
in turn stimulates demand for new miniatures. It's a system that Phil says keeps gamers "out of money, but happy".

Despite its overwhelming domination, there's been a few tactical retreats over the years, most notably in manufacturing, which was shifted offshore a few years ago.

"Shipping product is a big challenge for anyone. If you're talking a global market there's no place that's cheap to ship from. Which is why we no longer produce in New Zealand," Phil says. "But ideas are easy to move and that's the good bit.

"New Zealand is very creative and very able to make things happen." KARL PUSCHMANN

"The company also published physical rule books but it was the online versions that sowed the seeds of a global community, which Phil now estimates to be over 100,000 people."



## **Lonely Planet**

**Helene Morris** and **Steve Ferguson** are the Auckland-based couple behind lingerie label, Lonely

I DON'T USUALLY show interview subjects my underwear, but on meeting Helene and Steve from Lonely it's the first thing I do.

"This is just one of many," I say, pointing to a strip of forest green velvet on my shoulder. "I'm seriously addicted to your bras."

They probably get this  $\alpha$  lot. After all, their iconic lingerie – which is pretty without being frilly; vintage-inspired, but framed by modern geometric lines – has gained something of  $\alpha$  cult following over the past couple of years.

Still, they both beam. "That's so cool to hear," says Steve. "And that's what the Lonely brand is

double the staff in order to deal with it."

So, how exactly does a small New Zealand label capture the attention of influential fashion commentators and It Girls around the globe? Via the internet, of course.

"The impact of social media has been massive for us," says Helene. "And it's enabled us to have a huge reach without going down any traditional advertising paths.

"We developed the Lonely Girls project with our New York-based photographer and stylist Zara Mirkin. We shot people we know wearing Lonely – friends or people we're

"The impact of social media has been massive for us," says Helene. "And it's enabled us to have a huge reach without going down any traditional advertising paths."

all about - the individual women who wear it."

They seem pretty relaxed for a couple with three children under 10 and a business that's almost doubled in size over the past year, but perhaps that's because everything is finally running like clockwork.

The pair started their successful Lonely Hearts clothing label in 2000 and, in 2009, added the lingerie line. In the few years since then, the underwear has been featured in glossies including Vogue and Elle, coveted by top international fashion bloggers and worn by celebrity fans like Cat Power and Carey Mulligan. While it sounds like a dream come true for any small fashion label, the success presented some problems at first.

"We were quite high profile from the beginning and it wasn't necessarily what we wanted," says Steve. "The demand was surpassing where we wanted to be, and the rest of the business hadn't caught up."

So, the pair took a break from putting out lingerie and spent a year refocusing the brand and gearing up to meet the demand. In spring 2011 they relaunched the lingerie line under the name Lonely, and it's been growing in leaps and bounds ever since.

"It's been huge," says Helene. "We gained about 30 new stockists in the US last year and recently we've picked up some big online retailers like ASOS and Opening Ceremony. We've had to upscale the entire business and

connected to in the industry— and we did it their way, in their own homes."

The result was a series of seemingly candid snaps – cool girls caught lounging in their lingerie in grungy Auckland flats, by LA swimming pools and on rooftops in New York – that were quickly picked up by bloggers and shared around social media sites like Tumblr.

Without the internet, there's no question growth would have been a lot slower.

"We just couldn't have done it in the 90s," says Helene. "Or, we could have, but we would have spent 10 or 20 times the amount and still not had the kind of traction we have now."

Being based in New Zealand still presents its own challenges – freight costs are hefty and it's a long way to travel to trade shows – but it's also part of what makes Lonely a success.

"Where you live does shape your product and your point of view," says Steve. "Our product is completely unique, but what also separates us from other underwear brands is the way we choose to present ourselves to the world and be perceived."

Steve insists that their business intentions are "not to rule the world and make lots of money", but they seem to be headed in that direction. They tell me they've just added swim and loungewear lines to the collection, to which I can only groan.

"I better start saving now then," I tell them.

ALICE GALLETLY





#### Go anywhere you want for longer.

That's just one of the benefits of owning a TRAILlite – you're self-contained for longer. With up to 14 days worth of on board water and amazing battery, solar and storage capacity, you can explore more of this beautiful country of ours in your own time, and in absolute luxury. Come to TRAILlite country and discover the nicer side of living.



# **Keeping it Real**

Auckland-based songwriter **Tiny Ruins** is getting some real traction in the international music scene

**"ON TOUR IN** Europe we drove eight hours to get to this tiny town and I thought, no one is going to come – but we turned up (at the venue) and there was a throng of people," says musician Hollie Fullbrook.

Hollie, known on stage as Tiny Ruins, is explaining the effect of the internet on the music industry. One benefit is that when fans download songs to iTunes, you can see where they are from. Based on that data, bands can plan a tour knowing which places to add to the itinerary.

"It's the same in New Zealand, of course. We've toured small towns knowing there were enough people there who were interested in what we were doing."

I'm talking to Hollie about how being based in New Zealand affects someone like her from making inroads into the global music scene. Physical distance will always be a factor for musicians living here, but the internet has had a massive impact on how music is made, discovered and shared.

"How it's worked out for me has involved a bit of old-fashioned meeting and online action. Although introductions might have been made online, nothing has really happened until someone's seen me play live.

"I think people need to feel the connection with  $\alpha$  performer before they're convinced."

Holly put what she describes as 'rough demos' of her highly original, poetic music online in 2009. Australian record label Spunk heard it, liked it and invited Tiny Ruins across the Tasman. Her live performance impressed them and the label – a small, independent, but well-connected one – took her on.

That led to introductions further afield, invitations to festivals, and gigs as a support act to some established bands – including Beach House and Fleet Foxes. She's spent a lot of the past three years touring Australia, Europe and the US.

"People imagine it's glamorous touring as a musician – but I travel on a really low budget without much freedom. Travelling all day, then playing a show and staying with friends or in cheap motels – it's gruelling," she laughs. "But I am really grateful; I feel really

lucky. Singing and performing is like being in another world. It can be magical; it can be awesome. Nothing compares."

She's doing what she loves and is happy to be based in New Zealand. While she's at home she works a flexible, casual job to help pay the bills, but her career continues to progress and she's almost at the point where she can sustain herself with her music and have others join her on tour.

Although Tiny Ruins started out as a solo act, a bassist and a drummer play with her whenever possible. They feature on Tiny Ruins' second album, *Brightly Painted One*, released next month, and will tour with Hollie to promote it. KATHRYN WEBSTER

"Although introductions might be made online, nothing has really happened until someone's seen me play live. I think people need to feel the connection..."





# The luminaries

Ray Salisbury visits a few of our guiding lights

New Zealand has about 40 lighthouses still standing. Twenty-three are active and fully automated, the last lighthouse keeper having left his post in 1990. Many inactive lighthouses have been restored; some of those still in active service are also accessible. Whether you visit them by car, mountain bike, ferry or foot, you will get a taste of our country's extremes, of some of its loneliest points, where the land ends, pounded by the Pacific or the Tasman; where gannets or gulls circle overhead; where seals and shags dive into the depths below; where the wind roars.

#### FEATURE.

#### Cape Reinga, Northland

AT OUR MOST frequented lighthouse, visitors stream along the short path toward the top tip of Aotearoa. To Maori, this legendary landmark is the place of departing spirits; to the tramper beginning the Te Araroa Trail, this is also a point of departure, with the finish line at Bluff some 3000km away.

While the Cape is not quite the northernmost point of New Zealand (which is actually the scientific reserve around North Cape, further to the east), it is an essential destination, if only for the jaw-dropping views.



**ACCESS:** About two hours north of Kaitaia on SH1. Tourist buses regularly visit via 90 Mile Beach. TIME: Five minutes walk.

#### Manukau Heads, Awhitu Peninsula, Auckland

SET IN A spectacular location on the South Head of the Manukau Harbour, this lighthouse was finally erected in 1874 to safeguard shipping to Auckland, a decade after the HMS Orpheus hit the Manukau bar and 189 sailors drowned in the worst shipwreck in New Zealand history.

Although the old lighthouse was abandoned to the elements, a replica of the original wooden tower opened to the public in 2006.

Climb up the spiral staircase, past the gigantic lens and admire some stunning 360-degree views from the balcony. You look across to Destruction Gully and the Waitakere Ranges, and down to the black sands of Whatipu, Ninepin with its smaller light, and



Paratutae Island, site of the original signal station. In the distant haze, the Sky Tower rises above our largest city; beyond that, Rangitoto Island provides a familiar backdrop. Look out for the world's rarest Maui dolphins in the water below.

Awhitu Peninsula.

ACCESS: About 1.5 hours drive from Auckland, via Waiuku and

TIME: Three minutes walk.

"This lighthouse was finally erected in 1874, a decade after the HMS Orpheus hit the Manukau bar."



#### East Cape, Eastland

THIS LIGHTHOUSE WAS originally erected 2km away on East Island, but it was threatened by slips and difficult to access. In 1922, the Marine Department moved the castiron tower to the mainland.

High on the crest of a hill, this place is popular with sightseers wishing to see the sunrise, as this is the eastern-most point of New Zealand. If you explore the ridge top, you'll discover relics and remnants from the old station buildings.



**ACCESS:** Take the Pacific Coast Highway to Te Araroa on SH35. Drive East Cape Rd for 25 minutes to the end. Behind the keeper's cottage are at least 500 steps leading to the lighthouse. The road isn't suitable for campervans.

TIME: Twenty minutes one way.



#### Cape Egmont, Taranaki

ORIGINALLY PREFABRICATED IN London. this cast-iron lighthouse was assembled on Mana Island in 1865, but caused confusion and possibly even shipwrecks so, in 1881, it was moved to Cape Egmont.

Nearby was the settlement of Parihaka, home of the non-violent protester Te Whiti. Since these Maori believed that the land was tapu, they caused havoc with local settlers, ploughing up the fields of Pakeha farmers and obstructing the lighthouse construction. As a reaction, about 40 armed constabulary were stationed in the tower for a year.

From the summit of Mount Egmont you can spot this lighthouse, a white pillar on the hazy green and blue circumference that circles the Taranaki province. If you're cruising the Surf Highway, it's worth a visit to the Cape.



ACCESS: From New Plymouth, drive on SH45 for 45km to Pungarehu. Turn right into Cape Rd for five kilometres.

TIME: Five minutes walk.



#### FEATURE.

#### Somes Island, Wellington

MATIU ISLAND WAS renamed after Joseph Somes from the infamous New Zealand Company. After the light at Pencarrow Head was established, a second signal was needed for navigation and Somes Island was selected. The lighthouse was originally constructed in 1866, but was not powerful enough and was replaced in 1900 with a round brick tower.

Between the 1870s and 1920, the island was used as a guarantine station, usually for animals, but also for people.

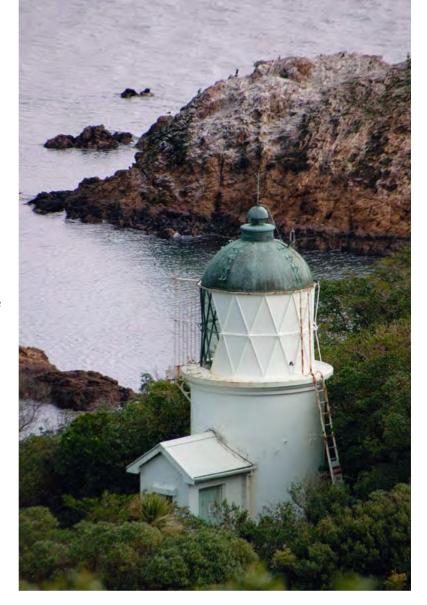
Matiu/Somes Island is now open to the public and easy walking tracks encircle the perimeter. A short detour leads to the rusty lighthouse.

For several decades, the island has been a sanctuary for native plants, birds and insects. Look out for red-crowned parakeet, robin, kingfisher, shags and the little blue penguin. Several species of weta are protected here, along with skinks, gecko and tuatara.

Ferries provide regular drop-offs. Being a scientific reserve, there are strict access restrictions for other vessels. Contact DOC if you wish to stay overnight in one of the houses or at the campsite.



ACCESS: East by West ferries. TIME: Thirty minutes walk to lighthouse.



# "Cape Campbell was chosen to site a lighthouse after the notorious wreck of the whaler Alexander in 1858."

#### Cape Campbell, Marlborough **GUARDING THE SOUTHERN** entrance

to Cook Strait, this lighthouse was built in 1870. Cape Campbell was chosen to site a lighthouse after the notorious wreck of the whaler Alexander in 1858.

While it is now possible to drive to Cape Campbell, the coastal journey begins at Marfells Beach. Early keepers travelled this route by horse and cart to collect their mail.

As the crumbling cliffs at the end of the beach are difficult to negotiate, you must time your visit with the tides. Access to Cape Campbell is across private land; respect this and leave farm gates as you find them.



ACCESS: From Blenheim, travel on SH1 for 36km to Lake Grassmere; turn left into Marfells Beach Rd. Drive eight kilometres to the shelter at the camping ground.

TIME: Two hours walk at low tide.

#### Katiki Point, Moeraki, Otago

WHILE VISITING THE famous Moeraki boulders, take a detour to the white tower on the nearby peninsula. It's not hard to find the route - it's named Lighthouse Road. The eight-metre structure was erected in 1878 as a navigational beacon for coastal shipping between Port Chalmers and Lyttelton.

Below the historic buildings, follow a steep pathway down to a wooden viewing hide concealed in the scrub. Time your adventure for a summer evening. You will see rare yellow-eyed penguins waddling ashore, plus fur seals and other wildlife.



ACCESS: Leave SH1 40km south of Oamaru. Turn into Moeraki township just past the boulders; follow Lighthouse Rd seven kilometres to car park.

**TIMF:** Five minutes walk to viewing hide.



"A detour off the

Catlins highway

leads to this

Nugget Point, Catlins, Otago PERCHED PRECARIOUSLY ATOP  $\alpha$ 

vertiginous finger of headland, a visit to this lighthouse is truly spectacular. While you walk the well-worn path, which hugs a kilometre of knife-edge ridge top, spare a thought for the original keepers who were sometimes forced to crawl along the track in horrendous weather conditions.

From a small viewing veranda, look out to the Nuggets – rock stacks scattered like dice towards the horizon. Far below, amongst the surging seaweed, you may see fur seals.



ACCESS: On SH1, leave the Southern Scenic Route south of Balclutha. At Kaka Point, follow the gravel road to the end. TIMES: 20 minutes walk.

#### Waipapa Point, Southland

AMONGST MARINERS THERE is an old adage: 'It's not the sea that sinks ships. It's the land'. Nowhere in New Zealand is this more true. The lighthouse at Waipapa Point was built in direct response to the sinking of the passenger steamer Tararua in 1881 – our worst civilian shipwreck, claiming 131 lives.

A detour off the Catlins highway leads to this isolated iron tower, guarding the eastern entrance to Foveaux Strait and looming high over the rugged reef which sank the steamer. If you can bear the heart-breaking nature of this tragic tale, visit the cemetery nearby at Tararua Acre where 65 of the victims were buried.



**ACCESS:** An hour from Invercargill, leave the Southern Scenic Route at Otara. Travel for five kilometres on Waipapa Lighthouse Rd.

TIME: 20 minutes walk to Tararua Acre.







For more lighthouses, see aadirections.co.nz





# Reading the Road

#### Peter King looks at how we rate risk

**WHAT IS A** dangerous road? Can drivers tell one if they see one? And, if they can't identify a road as risky, what can be done about that? These are the questions being examined by the AA Research Foundation as part of its mission to improve the safety of drivers.

The actual riskiness of New Zealand state highways is measured and mapped in a partnership between the AA, the Transport Agency, the Ministry of Transport and ACC under KiwiRAP (Kiwi Road Assessment Programme). Video and other data were assessed and each 100m segment of state highway assigned a score based on predetermined factors known to contribute to injury. These road segments were then merged and given a risk rating between one star (unsafe) to five stars (very safe), based on the average scores.

Engineers use KiwiRAP to prioritise road safety improvements, but drivers may be unaware that one road is not as safe as another; many drive as if all roads were the same. That realisation led the KiwiRAP partners to question if there was a difference between the road risk, as drivers perceive it, and the actual risk. If there was, it might partially explain why drivers don't take enough precautions in certain places.

Working with the Transport Agency, the AA Research Foundation commissioned the Waikato Traffic and Road Safety (TARS) Research Group and engineering firm Beca to investigate. The research was extremely thorough, putting ordinary New Zealanders in simulators and real-world driving situations and using eye-scanners to see which hazards were perceived and which were missed. It also noted that drivers scored roads for risk reasonably consistently, whether they drove them, watched a video of someone else driving them or just looked at a still image.

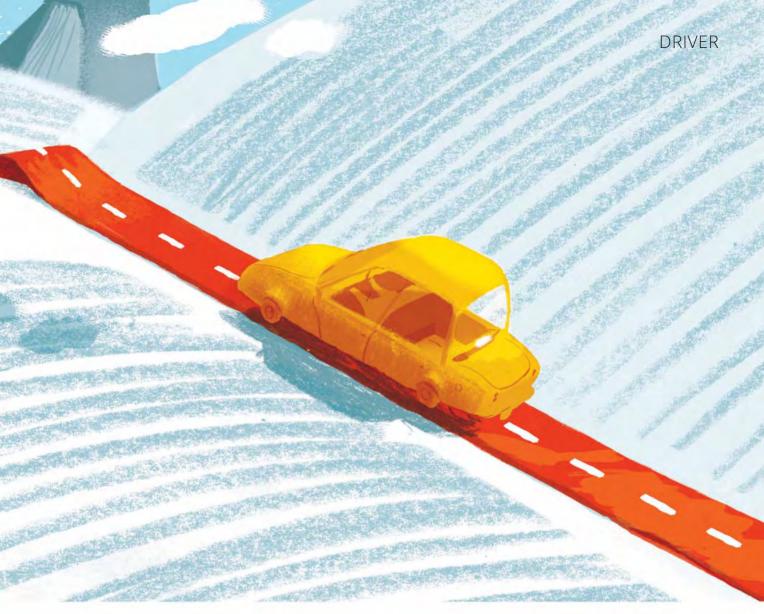
The researchers found that, in general, drivers' main perception of road risk is derived from the potential difficulty of steering it and the obvious consequences of failing to do so. So, while drivers perceived high workload steering situations — like corners with banks and cliffs — as hazards, or bridges with barriers on each side as high-risk, they didn't notice roadside dangers such as trees, poles and ditches lining straight roads. They also had a remarkable amount of faith in other drivers not to be erratic at intersections, even though experts rate intersections as very risky.



The findings show fairly conclusively that drivers' perception of risk and steering workload are interrelated. When hazards don't create any steering workload, drivers don't notice them. As a study from Canterbury University found, this can be a problem because drivers seem to be more likely to succumb to drowsy-driving crashes an hour after they pass from a high steering workload road, like a twisty hill, to a low workload one, like a long boring straight. But these straights, with their unnoticed poles and ditches, can be deadly.

The research has been hailed as world leading, but fitting it into the current policy preoccupations of Government is not easy. One of the big pushes from the Ministry of Transport, Police, the Transport Agency and professional groups like Trafinz is for speed limits to be reduced to lower the risk of collisions. But, do people reduce their speed when they perceive more hazards? To shed some light on this specific question, the AA carried out a Member survey.

Although it is not of academic quality, with 1,300 usable responses the survey carries reasonable weight. What we found was that when shown pictures of roads, respondents said they would drive them at speeds close



to the speed limits. Even when shown a picture of an autobahn and told there was no speed limit, Members opted for, on average, 106km/h. It took a particularly high steering workload rural road or a suburban street to make most Members say they would drive at slower speeds.

What this shows is that people already have a clear idea of what speed they can drive a road just by looking at it, and speed limit signs don't change the perception of its riskiness. Reducing speed limits will undoubtedly generate more tickets, but is unlikely to change these perceptions.

Members also have clear ideas on fair enforcement. Shown pictures of open and urban roads and asked at what speed someone should be given a ticket, the response averaged at around 8-10km/h above the speed limit. This was the same for both males and females. However, in a separate survey, when we specifically asked about Police reducing the tolerance before they would start ticketing (from 10km/h over the limit to 4km/h over the limit for the Christmas holiday period), there was just over 50% support. Significantly more women supported the initiative than men. Men, who are more likely to be ticketed, were also more likely to see the move as revenue gathering. Both women and men agreed (81-83%) that the tolerance on passing lanes and motorways should remain at 10km/h.

All of this suggests that there is a considerable opinion gap between road safety professionals and the general public. With the road toll reaching record lows, trying to convince drivers that every journey they make should be slower because an increasingly small minority are being killed or injured is going to be a tough sell.

While there will definitely be places where speed limits do not correspond to innate road risk and limits should be reduced, speed limits by themselves are clearly not the whole answer. Deaths and injuries caused by drowsydriving, misunderstanding road conditions or misreading traffic will not be cured with speeding tickets. To have a lasting impact on road trauma, we need to close the gap between what drivers recognise as dangerous and what is dangerous. This AA Research Foundation funded research is a vital step on that journey.

See aadirections.co.nz/driver for related stories.



# ully certified genuine 10 carat beauty all yours for less than \$4



#### Why are we giving these bracelets away?

genuine garnet and crystal bracelets for an incredibly low price. That is why we are able to give them away for just \$39.95. But you must hurry, stocks are limited.

#### **Ouality Bracelets**

Do not misjudge the quality of these genuine garnet and crystal bracelets simply by the incredibly low price. These triple tiered bracelets are set with 17 round hand faceted and polished genuine red garnets, beautifully framed by 85 sparkling clear crystals. Finished with dazzling silver-tone plating, each bracelet expands smoothly to fit almost every wrist size. They are the perfect bracelet for all occasions.

Why pay \$100 or more for similar bracelets when you can have one of these for just \$39.95?

The brilliance and sparkle of these bracelets will raise your spirit and is truly something to delight in. You will treasure this piece of jewellery forever and pass it down through the family.

Each bracelet comes complete with its own gift pouch, a Certificate of Analysis and an Appraisal to the value of \$100.

#### **Our Guarantee**

Enjoy your dazzling bracelet for TWELVE WHOLE MONTHS and test everything we have said in this advert. If, for any reason, you are not 100% satisfied, you can return them for a full, no guibble refund.

#### **OUALITY ASSURED**

Send your order now, within seven days of this announcement being placed, and you will also receive absolutely FREE a gift pouch, a Certificate of Analysis and Appraisal to the value of \$100.



- Triple tiered genuine garnet and crystals
- 17 hand faceted and polished genuine red garnets
- 85 sparkling clear crystals
- Set in silver tone plating
- **Expands to fit most** wrist sizes
- FREE gift pouch with every bracelet



- **FREE Certificate of Analysis**
- FREE Appraisal to the value of \$100

	Olugi	VIIIIII	s al:	W W W	. GGIILUI Y	ıllalı.	GUIII.	au	
Lines Open 7 Days 12.00pm - 9.00pm	C/	\LL	NO	W	0800	55	77	99	Ask for Dep KGB12
5. 1			ED		-	OFN	D T0	DEDE I	10D40

- POUCH, a Certificate of Analysis and an Appraisal to the value of \$100
- ☐ Please send me a TRIPLE TIER GENUINE GARNET
- CRYSTAL BRACELET for \$39.95 + \$9.95 P&H.
- I enclose a Cheque/Money Order payable to Century Mail for \$ Please charge my VISA / MASTERCARD as follows

Ш	Ш	Ш	Ш	Ш	Ш	Ш	Ш	
Signature								_

F2101

PO BOX 912021, VICTORIA STREET WEST, AUGKLAND 1142
Mr/Mrs/Ms
Address

# Driving in a 'quake

What should you do if you are in your car when an earthquake strikes?

#### Recognize what is happening

It can sometimes be hard to tell that an earthquake is happening. Members in recent big shakes reported that it felt like their tyres had suddenly gone flat. If you notice a sudden change in the way your vehicle is handling, slow down and look for clues, such as many vehicles slowing down, buildings and powerlines shaking, or people taking cover.

#### **Pull over safely**

Pull over to a safe place as soon as you can, turn off the engine and put on the handbrake. Don't park under anything that could fall on to the vehicle; avoid stopping under bridges, lamp posts, trees and power lines.

#### Stay in the car

While the shaking is going on, you are safest in your car with your seatbelt on. It will give you some protection from falling objects. Do not get out of your vehicle to lie underneath it, as you could be crushed by it moving around.

#### Once the shaking has stopped

Before you get out of your vehicle

after the 'quake, you need to check for hazards such as fallen power lines or objects above you that might drop. If power lines have fallen on your car, do not get out. Likewise, if you see a vehicle which has power lines on it, don't touch it. A trained professional will need to ensure the power is off before it is safe to approach.

Use your car radio to get news about how bad the earthquake damage is and advice on what to do next.

#### **Driving after a quake**

A big guake is followed by plenty of aftershocks which can cause further damage so, if you start driving again, keep away from hazardous areas and be ready to stop again. Listen to the radio or check online for any roads that are impassable.

Avoid driving over any large cracks in the road, on or under bridges and ramps that appear damaged, or through any floodwaters. Watch out for landslips that could have come down on roads.

If you are in an area where there is a tsunami risk, get to higher ground as quickly as possible.

Immediately after the recent guakes, a lot of drivers were seen texting or going online with their phones while behind the wheel. It's understandable behaviour, but it's not going to do anyone any good to be involved in a crash. Stay focussed on driving when you're driving and pull over if you need to use your phone.

#### Be prepared

Have supplies in your car in case of an emergency situation. Have a bag that you can grab and take with you if you need to leave your vehicle. Good things to include are snacks and water, a poncho or jacket in case of rain, a hat and gloves, an emergency blanket, a torch, a radio, a first-aid kit and walking shoes. 🔇

**FURTHER INFORMATION** 

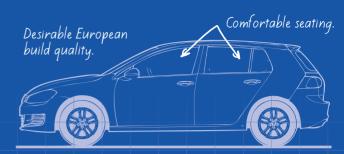
For more on being prepared for natural disasters see getthru.govt.nz For more driving tips see aa.co.nz



44

# **The Winner**

**Donavan Edwards** dissects the Volkswagen Golf, winner of the prestigious 2013 Car of the Year award.



The optional 'Driver Alert Fatigue Detection' feature monitors the driver's behaviour. When a lapse in concentration is detected, it warns the driver with an audible signal and visual message. The DSG auto transmission shifts through the gears quicker than humanly possible.



AA

#### **Best in Class award winners**

The VW Golf wasn't the only car driving home with glory. The AA and the Motoring Writers Guild also handed out awards to these vehicles; all considered to be the best in their respective classes.

Small car Ford Fiesta

Compact car VW Golf

Medium car Mazda6

Large car Holden Commodore

Luxury car BMW 5 Series

Small/medium SUV Mazda CX-5

Large SUV Range Rover

Sports/performance car Ford Fiesta ST
Utility Ford Ranger
Safest car Volvo V40

FURTHER INFORMATION
For more detail see aa.co.nz/coty

The optional Pro-Active Occupant Protection's ystem detects possible accident situations. When hard braking, it applies pre-tensions to the front safety belts and, if it detects severe oversteer or understeer,

the system closes the side windows and sunroof to furtherprotectthe occupants.







Five-starANCAPcrash tested vehicle.

The Multi-Collision Brake System automatically applies the brakes if the vehicle is involved in an accident where the airbags are deployed.

ND CAR

A4 Motoring

Good interior roominess and boot space.

Quality materials in the cabin and an uncluttered dashboard provide a premium feel.

Excellent value

for money.



Kieran Read

Plumbing World Ambassador, World Rugby Player of the Year

# AA Members, follow the sign and save!\*

## **ECONOMY RENTAL CAR FROM \$69\***

Includes nil

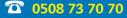


Includes nil excess insurance Includes airport fee Includes credit card fees & GST





aa.co.nz/carrental





**The Visit your nearest AA Centre or Thrifty Branch** 





Car Rental for AA Members

\*Terms and conditions apply. Valid for bookings made online at aa.co.nz/carrental, at Thrifty New Zealand locations and AA Centres, or by calling 0508 73 70 70. \$69 all-inclusive rate is valid in conjunction with a minimum 3 day hire. The rate includes rental of an economy car, GST, nil excess insurance cover, credit card fees, the airport fee, plus 4 cents per litre per rental day AA Smartfuel discount. Valid at Thrifty's locations nationwide (excluding New Plymouth) until 30 June 2014. Vehicle upgrades to a compact car are available for \$10 per day or intermediate car for \$20 per day. 1 to 2 day all-inclusive rate \$79 per day for an economy car. Promotion code 'AARISKFREW' must be quoted when making a reservation. Offer valid on selected car classes only. Offer valid exclusively for New Zealand AA Members; proof of Membership will be required. Offer is subject to vehicle availability and cannot be used in conjunction with any other promotional offer, corporate, wholesale or commissionable rate. Offer excludes additional optional extras including GPS and one way rentals. All rentals must meet the standard age, drivers' license and credit requirements of Thrifty. Standard Thrifty Terms and conditions apply. AA Smartfuel terms and conditions apply.

# Don't just kick the tyres

Donavan Edwards advises on buying your first used car

F YOU DON'T know what you're doing, buying your first used car can be a dauntina proposition. It needn't be. A little bit of homework and a few simple checks will ensure you don't drive away in a lemon.

As a first step, decide how much you can afford to spend. Set your maximum dollar value and do your best not to exceed it.

Once you have a budget, you can start looking for a car. Searching websites, such as AA Carfair, can help you identify what type of vehicle suits your lifestyle and image.

The safest option is to buy from a used car dealer. You'll pay more but, legally, you're covered by the Consumer Guarantees Act (CGA) for a reasonable amount of time. From June dealer auctions, both online and physical, will also be covered by the CGA.

You won't have that safety net purchasing privately, but your money may go a little further. There's a risk that you'll end up with a dud that costs more in repairs than it's worth. That's the trade-off.

Once you've fallen in love with a car, you'll want to check its fuel economy and its Used Car Safety ratings on rightcar.govt.nz to see how well it rates for occupant protection in the event of a crash. You're onto a good thing if the car is listed as a 'safe pick'.

You'll also want to research insurance options because some makes and models cost more to insure than others. To avoid any nasty financial surprises at the mechanics, look into the costs of servicing and replacing common parts as well.

Now, go and view the car. A well-maintained vehicle with low mileage is preferable. Here's a tip: a car's appearance is a good indicator of the kind of care it's had.

Don't be afraid to ask the seller questions. Ask for the maintenance history to see what work has been done on the car and find out whether the vehicle's engine has a cam belt or timing chain. A cam belt replacement can be expensive, so it's worth knowing. If told it has been replaced, check for proof in the maintenance history and look for when it will be due for renewal.

Ask whether the vehicle comes with two keys, as getting a spare cut can be expensive.





#### "Go and view the car in person. A car's appearance is a good indicator of the kind of care it's had."

Now, it's time for a test drive - if possible. take along a friend who has mechanical knowledge. If, after driving, you're keen on buying the car, then arrange an AA Valuation and an AA History report to check whether money is owing on the vehicle, whether it's priced right and that it's not reported stolen. If the history report indicates that it's previously been deregistered, this could indicate it's been written off, repaired, then re-registered. These are all things you want to avoid. With a private sale it is important to ascertain whether the seller is the owner of the vehicle, as they could be selling the vehicle illegally.

If all checks appear fine, it's time to arrange an AA Pre Purchase Inspection on the vehicle. If you are satisfied with the report, negotiate a price with the seller and complete the sale.

When buying from a dealer, be sure to read the sales agreement carefully before signing. With a private sale, ensure the seller gives you a comprehensive receipt. It also pays to go into a bank with a private seller and transfer the money directly into their account or exchange the cash in a place of safety. Beware of scams! The person who's requesting the money be transferred into their offshore account is usually sitting comfy in another country. If the deal looks too good to be true, it probably is.

The final thing to be done is for both the seller and the purchaser to notify the NZTA of the change of registered owner. This can be done at an AA Centre, with the seller completing form MR13A and the buyer form MR13B. Alternatively, this can be done online at nzta.govt.nz

Congratulations! You are now a proud car owner. That wasn't so hard, was it?



**FURTHER INFORMATION** AA Carfair: aa.co.nz/cars/cars-for-sale AA Insurance: aainsurance.co.nz AA Car Valuation, History and Pre Purchase Inspections: aa.co.nz/cars/buy-sell

## Stay on track

YRES ARE PROBABLY the single most important vehicle safety element, as they are critical to how well you stop and corner. A tyre without much tread left or with low pressure can severely compromise both grip and stopping distances.

#### Check your tread depth

While the legal minimum tread depth is 1.5mm, this is only 'safe' in optimum conditions. In the wet, or when travelling at high speeds, your grip and stopping distances are seriously compromised with that amount of tread. Experts recommend replacing your tyres when they reach 3mm of tread depth.

Almost all tyres have wear bars in the groove of the tread to show when you have 1.5mm of tread left, at which point your tyres must be replaced.

#### Check your tyre pressure

Tyres lose air over time, but with modern tyres it is difficult to tell when they are underinflated - so you need to check. Underinflated tyres reduce grip and increase stopping distances. They also will wear out faster and cost you more in fuel. Your car's correct tyre pressure may be on a sticker inside the driver's door pillar; or see the online tool at energywise.govt.nz/tools/tyre-pressure

#### Make it a habit

The AA recommends you check your tyre pressures about once a month. The best time to do this is when you're at a service station filling up on fuel. This is also a perfect time to check your tread depth.

If you see any cracks or bubbles in the side of your tyre, or the tread is wearing out faster in some places than others, take it to a garage or tyre retailer for a professional check.



Tvre Awareness Week is a joint initiative of the AA, NZ Transport Agency, Ministry of Transport, **Energy Efficiency** & Conservation Authority, Motor Trade Association and tyre retailers, and is supported by NZ Police.

**FURTHER INFORMATION** Go to tyresafety.org.nz for info and to enter the draw for one of three sets of new tyres.



www.kiwihospitality.co.nz



# New to Market



#### **PEUGEOT 2008**

Peugeot's 2008 Crossover should appeal to those with an outdoorsy lifestyle. Based on the 208 platform and featuring a higher ground clearance, the stylized interior has a funky oval steering wheel, a large touch screen display and easily foldable seats, which allow for more boot space. A four-speed automatic transmission powers a 1600cc petrol engine producing 88kW of power and 160Nm of torque. Peugeot claims the 2008 consumes fuel at a reasonable 6.5L/100km. There's two specification levels available: Active, priced at \$31,990, and Allure at \$33,990. Attractive design with useful

#### **BMW 4 SERIES COUPE**

Replacing the outgoing 3 Series Coupé, the 4 Series is proportionally longer and wider, with a lower roofline for sportier styling. Available in two different turbocharged petrol variants, starting with an 180kW/350Nm 2.0 litre fourcylinder engine for the 428i and a 225kW/400Nm six-cylinder motor in the 435i M Sport. All power plants are coupled to BMW's quick shifting eightspeed sport automatic transmissions, with fuel economy claimed at 6.4L/100km for the 428i and 7.4L/100km for the 435i M Sport. Priced from \$98,400 for the 428i and \$126,900 for the 435i M Sport.

**Mot so good.** Ticking a few option boxes quickly bumps up the price.

#### **NISSAN ALTIMA**

After being showcased in the 2013 V8 Supercars Championship race series, Nissan's Altima is now here in street-legal form. This mid-size sedan has an attractive design and offers impressive levels of interior comfort. It's no slouch, with α 2.5L petrol engine delivering 127kW of power and 230Nm of torque, with all that power being transferred to the front wheels by an XTRONIC (CVT) auto transmission. Fuel consumption is a reasonable 7.5L per 100km, according to Nissan. There are two models; the entry level ST priced at \$43,990, and the higher spec Ti at \$53,290. good: No steering wheel

ot so good: No all-wheel drive

#### **NISSAN PATHFINDER**

Benefiting from its unibody construction and a fresh design, the latest Nissan Pathfinder delivers car-like comfort while still featuring enough seating for seven occupants. There are three models in the range: the 2WD ST, the 4WD ST and Ti, all coming equipped with an XTRONIC (CVT) auto transmission and powered by a 3.5L V6 petrol motor delivering 190kW and 325Nm of torque. Fuel consumption is said to be 9.9L/100km on the 2WD and 10.2L/100km on the 4WD models. The price list kicks off at \$54,990 for the 2WD ST, the 4WD ST is stickered at \$59,990 and the high spec Ti is priced at \$65,990.

Good: Stylish new SUV with a useful seven seats.

Not so good: No diesel option.

#### **MERCEDES-BENZ CLA**

This four-door sedan has sleek coupé styling and comes in three auises. First, the CLA 200, which is fitted with a small, but capable 1.6L turbocharged 115kW/250Nm engine. The CLA 250's 2.0L turbocharged engine pumps out 155kW/350Nm, while the CLA 45 AMG delivers a colossal 265kW/450Nm. All are mated to smooth-shifting seven-speed dual-clutch automatic transmissions, with all but the CLA 45 AMG driving the front wheels. The CLA 45 AMG is, instead, fitted with the 4MATIC all-wheel drive setup. The CLA200 is \$65,900, the CLA250 is \$77,900 and the CLA 45 AMG costs \$107,900.

Good: Polished looks and attractive brand appeal.

Not so good: Taller rear seat passengers will feel the squeeze.

#### **CITROEN GRAND C4 PICASSO**

The new Citroen Grand C4 Picasso has a trendy design, which should appeal to families wanting to express their individuality. It has seven seats and is available with creature comforts you'd expect in business class on a long haul flight rather than in an MPV - recliner-style front passenger seat, massaging front seats and aeroplane-type food trays at the rear. All models are powered by 2.0L BlueHDI diesel engines producing 110kW of power and 370Nm of torque, with a frugal fuel economy claimed at 4.6L/100km. It is available in two specifications: Seduction priced at \$42,990, and Intense at \$49,990.

Good: A funky car with a convenient seven seats.

Not so good: The column-shift style gear lever can be confusing.



# My Granddaughter, I Wish You...

A lavish 24-carat Gold-plated & Swarovski Crystal Bracelet for the Granddaughter You Love



GLITTERING SWAROVSKI CRYSTALS DELICATELY ACCENT YOUR LOVING WISHES

Lavish 24-carat gold plating offers enduring luxury

CERTIFICATE OF AUTHENTICITY AND 120-DAY MONEY-BACK GUARANTEE

## Express your deepest wishes for her; Hope, Peace, Love, Joy and Beauty in these exquisite, engraved charms

Your granddaughter is the most precious gift. The love, laughter and joy she brings to your life every day is a blessing. Now, show her how much she is treasured with the "My Granddaughter Heartfelt Wishes Bracelet" – an opulent symbol of your affection, bursting with timeless charm.

## Exceptional quality, outstanding value ... the perfect gift for your granddaughter!

A superb expression of your love, this stunning bracelet comes complete as shown. No need to collect individual charms. You can give it to your granddaughter the moment it arrives! The bracelet will be sent in a custom-designed gift box with Certificate of Authenticity, backed by our unconditional 120-day money-back guarantee. It's great value at just three instalments of \$49.99 – that's a total of \$149.97 plus \$14.99 postage and handling. To reserve your bracelet, send no money now – simply complete and return the coupon or go online today at www.bradford.net.nz

For quickest delivery, order online:
<a href="https://www.bradford.net.nz/granddaughter">www.bradford.net.nz/granddaughter</a>
<a href="https://www.bradford.net.nz/granddaughter">Quoting promotion code: 21630</a>

503-SAN16.01

Heartfelt Wishes for your beloved Granddaughter

**BEAUTY** in all that she is and does

Love to warm her heart and yours

HOPE for a bright and promising future

Joy every moment of every day

PEACE and serenity now and always

Each beautifully detailed charm is a reminder of your love









#### **PAY NOTHING NOW**

#### THE BRADFORD EXCHANGE

**Please Respond Promptly** 

YES! Please reserve the "My Grandddaughter Heartfelt Wishes Bracelet" for me as described in this advertisement. I understand I need pay nothing now.

Mr/Mrs/Miss/Ms First Name:	
Surname:	
Address:	
Phone: (optional)	
Email: (optional)	

#### Please <u>select</u> ✓ your preferred reservation option:

16	ase select of your preferred reservation option.	
	1. MAIL no stamp required, to:	<b>O</b>
	The Bradford Exchange, Freepost No.98331,	
	PO Box 91901, Victoria Street West, Auckland 1	142

<u>or</u> 2. <u> FAX to: 0800 241 758 – 24hrs</u>

or 3. ONLINE at www.bradford.net.nz/granddaughter quoting promotion code: 21630

Please allow up to 15 business days for delivery. All sales subject to product availability and reservation acceptance. Credit criteria may apply. From time to time, we may allow carefully screened companies to contact you. If you would prefer not to receive such offers, please tick this box.

## Rolling in it

#### Jacqui Madelin takes a superior car for a spin

IT'S EASY TO imagine a Rolls-Royce on the dignified streets of London, cruising the Champs Élysées to some smart restaurant, or pulling to a halt outside Washington's Capitol to disgorge royalty. But, in the streets of a New Zealand city? Or slicing the tight bends of a fern-fringed rural road? Yes.

Today's Rolls-Royce is designed with a wider range of environments in mind without compromising the luxurious dignity for which the brand is known. So, alongside the mighty Phantom there's a smaller Ghost and, now, this elegant two-door Wraith.

It may be the most powerful Rolls ever, but it's not truly sporty. At 5.2m long and 2.4 tons, it's 130mm shorter than the four-door Ghost, which shares some of its architecture, but it's still quite some car.

The Wraith will hit 100km/h from rest in just 4.6 busy seconds, with a subtle fruity note as it gets there, which reverts to whisper-quiet at cruise. The auto gearbox is eight speed; it uses satellite navigation to learn of upcoming corners to ensure the correct gear is selected.

Try to throw the car about as you might a Porsche and you'll feel the Wraith's weight, but it rewards a smooth driver with relentless acceleration, delivered with that famous waft-on-a-fluffy-cloud ride.

And you can really relax and appreciate its

"At 5.2m long and 2.4 tons. it's 130mm shorter than the four-door Ghost, which shares some of its architecture. but it's still quite some car."

superlative cabin, finished with all the care and attention, all the highly-polished wood, thick leather and sumptuous wool carpeting you'd expect of a Rolls. The steering wheel really is hand-stitched, the acres of leafthin wood layered with aluminium highly polished and, if required, inlaid to convey ancient craftsmanship – alongside modern crash safety, the whole a tasteful symphony conveying the sort of discrete elegance and effortless comfort only attainable to those who can drop nearly half a million dollars on a car before even considering the vast array of bespoke options available.



#### **LUXURY ON WHEELS**

#### YOU'RE SITTING ON

the edge of your seat, clutching your lotto ticket with sweaty hands when, on the telly, the sixth numbered ball drops into place and your life changes forever.

If money was no object, what car would you buy? Here are some options available in New Zealand.

#### **ASTON MARTIN**

Vantage V12:\$320,000, Manual Vanguish: \$430,000, Auto

#### AUDI

R8 V10 Plus Quattro: \$325,000, Auto

#### **BENTLEY**

Continental GT V8: \$325,000,

Auto

Mulsanne: \$555,000, Auto

760Li SE: \$356,500, Auto

**458 Italia Spider**: \$585,000 F12berlinetta: \$693,100, Auto

#### **IAGUAR**

XKR-S Convertible: \$275,000,

#### Auto

#### **LAMBORGHINI**

LP570-4 Spyder Performante:

\$545,000, Manual

Aventador LP 700-4: \$675,000, Auto

#### LAND ROVER

Range Rover Vogue SE Supercharged: \$210,000, Auto

LS460 F Sport: \$209,500, Auto

#### **LOTUS**

Evora S 2+2: \$153,990, Manual

#### **MASERATI**

Quattroporte Sport GT-S:

\$295,000, Auto

Gran Turismo MC Stradale:

\$350,000, Auto

#### **MERCEDES-BENZ**

CL 600: \$395,000, Auto

SLS AMG Gullwing: \$460,000,

Auto

#### **PORSCHE**

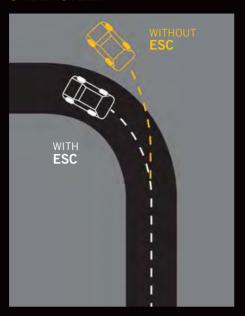
**911 Turbo**: \$342,000, Manual Panamera Turbo: \$350,000, Auto

#### **ROLLS-ROYCE**

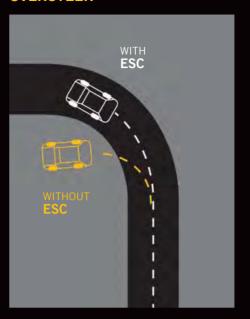
#### **Phantom Drophead Coupe:**

POA - if you have to ask, you can't afford it

## Detecting UNDERSTEER



#### Detecting OVERSTEER



### **Electronic Stability Control.**

**Electronic Stability Control (ESC)** is an active safety assist technology which detects if a vehicle is nearing the limits of traction during cornering and braking and adjusts braking to individual wheels and engine torque to improve stability. This helps to return the vehicle to a straighter and safer line. ESC also assists in controlling a vehicle on unexpectedly tight corners, or on a slippery section of the road.

ESC can reduce the risk of single car crashes by 27% and single SUV crashes by 68%.

When buying your next car - new or used - choose a car with ESC.



Accept nothing less.

## NEW CAR PRICES



Alfa Romeo				Manual Auto
MiTo 1.4 Multiair QV •	6.0	1.4	125	42,990 -
Giulietta Multiair •	6.0	1.4	125	- 43,990
Giulietta 1750 Turbo QV	7.6	1.8	173	54,990 -
Audi				audi.co.nz
A1 1.4 TFSI S Tronic •	5.3 5.3	1.4	90	- 40,800
A1 1.4 TFSI Sport S Tronic • A3 1.4 Sportback TFSI •	5.3	1.4 1.4	90 92	- 43,300 - 48,400
A4 Sedan 2.0 TDI	5.5	2.0	103	- 75,400
A4 2.0 TFSI Quattro STron Sed	7.1	2.0	132	- 79,900
A4 3.0 TDI Quattro Tip Sed	7.0	3	176	- 104,500
A4 2.0 TDI Avant •	6.0	2.0	103	- 79,400
A4 2.0 TFSI Quattro Avant	7.1	2.0	132	- 83,900
S4 3.0 TFSI Quattro S-Tronic	9.4	3.0	245	- 113,900
RS4 4.2 FSI Quattro S-Tr.Avant A5 3.0 TDI Quattro	10.7 7.2	4.2 3.0	331 176	- 156,000 - 109,500
A4 Allroad 2.0 TDI	6.0	2.0	130	- 83,900
A5 2.0 Sportback TFSI Quattro	7.0	2.0	155	- 94,300
S5 3.0 Sportback TFSI Quattro	9.4	3.0	245	- 118,900
RS5 4.2 FSI Quattro S-Tronic	10.8	4.2	331	- 165,900
A6 3.0 TDI Quattro Sedan	8.3	3.0	150	- 119,900
A6 3.0 TFSI Quattro Sedan	9.4	3.0	150	- 119,000
A6 3.0 BiTDI Quattro Avant A6 Allroad 3.0 TDI	6.0 6.1	3.0	230 150	- 144,900 - 128,800
A7 Sportback 3.0 TDI Quattro	5.9	3.0	180	- 128,800
A7 Sportback 4.0 TFSI Quattro	9.6	4.0	309	- 169,900
Q3 2.0 TDI Quattro •	5.9	2.0	130	- 72,500
Q5 2.0 TDI Quattro •	6.7	2.0	125	- 89,900
Q5 3.0 TDI Quattro	7.5	3.0	176	- 108,900
Q7 4.2 TDI Quattro S Line	13.6	4.2	240	- 143,900
A8 4.2 TDI Quattro TT Coupe 2.0 TFSI S Line	9.4 7.7	4.2 2.0	240 147	- 225,000 - 90,900
BMW	1.1	2.0	14/	
118i •	7.3	1.6	100	- 56,600
118d Hatch	4.5	2.0	105	- 57,800
125i Hatch	-	2.0		- 65,700
220i Coupe	6.3	2.0	135	- 71,700
320i	7.9	2.0	115	- 74,700
320d • 335i	5.6 9.6	2.0 3.0	130 225	- 75,300 - 107,400
435i	7.4	3.0	225	- 126,900
428i Convertible	6.6	2.0	180	- 120,600
535i	8.4	3.0	225	- 132,000
530d •	-	3.0	-	- 132,600
M5 7-Speed M Dual-Clutch	9.9	4.4	423	- 210,900
650i Coupe M6 7-Speed M Dual-Clutch	10.6 9.9	4.4 4.4	300 412	- 219,000 - 267,600
750i	11.0	4.4	270	- 235,700
X1 sDrive 20d •	5.8	2.0	130	- 72,400
X3 xDrive 20d SE •	7.0	2.0	130	- 91,350
X3 xDrive 30d SE	8.6	3.0	160	- 111,950
X5 xDrive 30d SE	8.7	3.0	173 300	- 129,500
X6 xDrive 50i SE Z4 sDrive20i Roadster	12.5 6.8	4.4 2.0	135	- 176,500 - 87,750
Chery				neryauto.co.nz
1 ·	6.7	1.3	62	10,990 -
J3	8.9	1.6	87	15,990 -
11 •	8.9	2.0	102	- 21,990
Chrysler 300 Limited V6 Diesel	7.2	3 0	177	chrysler.co.nz
300 Limited v6 Diesei 300C Petrol	7.2 9.7	3.0	210	- 62,990 - 67,990
300C F Ed 61	14.0	6.4	317	- 87,990
Grand Voyager Ltd	8.4	2.8	142	- 84,990
Citroen				citroen.co.nz
C3 1.6 VTi Seduction •	6.9	1.6	88	- 25,990
DS3 DSTYLE •	6.9	1.6	88	- 36,990
DS3 DSPORT Turbo • C4 Exclusive VTi	6.7 7.0	1.6 1.6	115 88	38,990 - - 31,490
C4 Exclusive VII C4 Picasso 2.0 BlueHDi	7.0	2.0	- 88	- 31,490 - 49,990
C4 Aircross 2WD	7.9	2.0	110	- 36,990
C4 Aircross 4WD	8.1	2.0	110	- 43,990
DS4 Auto •	6.4	1.6	120	- 44,990
DS4 Sport •	6.4	1.6	147	48,990 -
DOT C	7.3	1.6	115	- 59,990
		2.0	120 120	- 54,990 - 57,990
C5 2.0 HDi FAP	6.0 6.0	2.0		
DS5 Sport • C5 2.0 HDi FAP C5 2.0 HDi FAP Tourer	6.0 6.0	2.0		
C5 2.0 HDi FAP C5 2.0 HDi FAP Tourer Daihatsu		2.0	(	laihatsu.co.nz
C5 2.0 HDI FAP C5 2.0 HDI FAP Tourer <mark>Daihatsu</mark> Daihatsu Terios 4X4	6.0			laihatsu.co.nz 26,240 27,250
C5 2.0 HDi FAP C5 2.0 HDi FAP Tourer	6.0		(	laihatsu.co.nz
C5 2.0 HDI FAP C5 2.0 HDI FAP Tourer  Daihatsu Daihatsu Terios 4X4  Dodge	7.7	1.5	77	laihatsu.co.nz 26,240 27,250 dodge.co.nz
C5 2.0 HDI FAP C5 2.0 HDI FAP Tourer  Daihatsu Daihatsu Terios 4X4  Dodge lourney SXT	7.7 10.4	1.5	77	daihatsu.co.nz 26,240 27,250 dodge.co.nz - 38,240
C5 2.0 HDI FAP C5 2.0 HDI FAP Tourer  Daihatsu  Daihatsu Terios 4X4  Dodge  lourney SXT  lourney R/T  Fiat 500 Lounge 1.4	7.7 10.4 10.4 6.3	1.5 3.6 3.6	77 206 206	dodge.co.nz - 38,240 - 46,990 fiat.co.nz 24,990 26,490
C5 2.0 HDI FAP C5 2.0 HDI FAP Tourer  Daihatsu  Daihatsu Terios 4X4  Dodge  lourney SXT  lourney R/T  Fiat  500 Lounge 1.4 * 500 Convertible	7.7 10.4 10.4 6.3 6.3	1.5 3.6 3.6 1.4 1.4	77 206 206 74 74	daihatsu.co.nz 26,240 27,250 dodge.co.nz - 38,240 - 46,990 fiat.co.nz 24,990 26,490 - 29,990
C5 2.0 HDI FAP C5 2.0 HDI FAP Tourer  Daihatsu  Daihatsu Terios 4X4  Dodge  ourney SXT iourney R/T  Fiat 500 Lounge 1.4 * 500 Convertible 500 Abarth Esseesse *	7.7 10.4 10.4 6.3 6.3 6.5	1.5 3.6 3.6 1.4 1.4	206 206 206 74 74 118	daihatsu.co.nz 26,240 27,250 dodge.co.nz - 38,240 - 46,990 fiat.co.nz 24,990 26,490 - 29,990 42,990
C5 2.0 HDI FAP C5 2.0 HDI FAP Tourer  Daihatsu  Daihatsu Terios 4X4  Dodge  lourney SXT  lourney R/T  Fiat  500 Lounge 1.4 * 500 Convertible	7.7 10.4 10.4 6.3 6.3	1.5 3.6 3.6 1.4 1.4	77 206 206 74 74	daihatsu.co.nz 26,240 27,250 dodge.co.nz - 38,240 - 46,990 fiat.co.nz 24,990 26,490 - 29,990

I	/100km*	Engine	kW	Manual Auto
Ford				ford.co.nz
New Fiesta 1.5 L Hatch •	6.1	1.5	89	23,990 25,490
New Fiesta 1.6 ST Hatch • Focus Ambient Petr.Wagon •	6.1 6.4	1.6 1.6	89 92	26,990 - - 34,840
Focus Trend Diesel Wagon •	5.4	2	120	- 40,840
Focus Trend Petrol •	6.6	2	125	- 36,340
Focus Sport Petrol •	6.7	2	125	- 42,340
Focus Titanium Petrol • Focus ST EcoBoost Hatch •	6.6 7.2	2	125 184	- 47,340 52,840 -
Mondeo 2.0 Hatch LX Diesel	7.2	2	103	- 46,340
Mondeo 2.0 Zetec Diesel Hatch		2	103	- 50,340
Mondeo 2.0 Zetec EcoBoost •	8.0	2	149	- 48,340
New Kuga Ambient Petrol •	7.7	1.6	134	- 39,990
New Kuga Trend Diesel • New Kuga Titanium EcoBoost •	6.2 7.7	2 1.6	120 134	- 45,990 - 52,990
Territory TX RWD Petrol •	10.8	4	195	- 49,990
Territory TS Diesel AWD •	8.8	2.7	140	- 64,990
Territory Titanium AWD Diesel		2.7	140	- 69,990
Falcon MkII XT Sedan EcoBoost		2.0	179	- 48,490
Falcon MkII XR6 • Falcon MkII G6E •	9.9 9.9	4.0 4.0	195 195	- 54,340 - 59,340
FPV GT	13.7	5.0	335	- 59,340 - 88,340
FPV GTP	335	5.0	335	- 97,340
Great Wall				reatwall.co.nz
X-240 4WD •	10.3	2.4	100	24,990 -
X-200	7.6	2.0	105	27,990 29,990
Holden				holden.co.nz
Barina Hatch 5dr •	7.0	1.6	77	22,490 23,990
Barina Spark Hatch CD •	5.6	1.2	59	16,990 18,490
Cruze Equipe Hatch/ Sedan • Cruze Equipe 2 0 Sedan Diesel	7.0 • 5.7	1.8 2.0	104 120	- 30,990 - 35,990
Cruze Equipe 2.0 Sedan Diesel Cruze SRi-V Turbo 1.6 •	• 5.7 7.9	2.0 1.6	120	- 35,990 - 39,490
Cruze CD Sportwagon Diesel •	5.7	2.0	120	- 37,490
Malibu CD Petrol •	8.0	2.4	123	- 42,900
Malibu CD Diesel •	6.4	2.0	117	- 45,400
Malibu CDX Petrol •	8.0	2.4	123	- 45.900
VF Commodore Evoke Sedan • VF Commodore SV6 •	8.3 9.0	3.0 3.6	185 210	- 49,990 - 55,490
VF Commodore SS V8 •	11.5	6.0	260	- 61,490
VF Calais-V V6 •	9.0	3.6	210	- 66,490
VF Calais-V V8 •	11.7	6.0	260	- 72,490
VF Caprice V V8 •	11.7	6.0	260	- 79,990
VE Ute SV6 • VE Ute SS •	11.6 14.5	3.6 6.0	195 270	- 48,990 - 54,990
VF Sportwagon Evoke •	8.6	3.0	190	- 52,490
VF Sportwagon SV6 •	9.3	3.6	210	- 57,990
VF Sportwagon SS-V V8 •	11.8	6.0	260	- 71,490
VF Sportwagon Calais-V V8 •	11.7	6.0	260	- 74,990
Captiva 5 LT 2WD • Captiva 5 LT Diesel 4WD LT	9.1 8.1	2.4 2.2	123 135	36,990 38,490 - 43,490
Captiva 7 SX 2WD •	9.1	2.4	123	- 40,490
Captiva 7 LX V6 AWD	11.3	3.0	190	- 54,490
Captiva 7 SX Diesel 2WD •	8.1	2.2	135	- 44,490
Captiva LX Diesel AWD	8.3	2.2	135	- 56,490
Honda				honda.co.nz
Jazz 1.3S •	5.8	1.3	73	22,900 24,900
Jazz Sport • City S 1.5 •	6.7 6.3	1.5 1.5	88 88	- 27,900 - 29,500
Civic 1.8S •	6.7	1.8	104	- 33,900
Civic 2.0N •	7.5	2.0	114	- 39,990
Euro Civic S	6.1/6.5	1.8	104	29,900 34,900
Euro Civic L	6.5	1.8	104	- 38,900
Insight SN Hybrid •	4.6	1.3	72	- 36,900
CRZ SR • CRZ Sport •	1.5 1.5	5/4.7 5/4.7	91 91	42,000 42,000 44,100 44,100
Accord Euro SN •	8.9	2.4	148	43,700 47,200
Accord Euro Tourer L	9.1	2.4	148	- 53,200
Accord S (New 2013 Model) •	7.9	2.4	129	- 45,900
Accord NT (New 2013 Model) •	7.9	2.4	129	- 55,000
Accord V6 NT (New 2013 Mode		3.5	206	- 60,000 - 47,000
Odyssey S CRV S •	9.3 7.7	2.4 2.0	133 114	- 47,000 34,900 39,900
CRV Sport N •	8.7	2.4	140	- 51,700
Hyundai				hyundai.co.nz
i20 GL •	6.0/6.4	1.4	73	25,490 25,990
i20 GLS •	6.0/6.4	1.4	73	25,990 26,990
Accent Hatch 1.6 •	6.4	1.6	91	- 31,990
Accent 1.6 Elite •	6.4	1.6	91	- 36,990
i30 1.8 • i30 1.6 CRDi Elite •	6.5 4.5	1.8 1.6	110 94	- 35,990 - 43,990
i30 Wagon 1.6 •	6.7/6.9	1.6	88	36,490 37,990
i30 Wagon 1.6 CRDi •	4.5/5.6	1.6	94	40,490 41,990
Elantra •	7.1	1.8	110	- 35,990
Elantra Elite •	7.1	1.8	110	- 39,990
Veloster 1.6 GDI •	6.5	1.6	103	- 39,990
Veloster Elite 1.6 GDI • Veloster GDI Turbo •	6.5 6.8/7.6	1.6 1.6	103 150	- 44,990 49,990 49,990
i45 2.4 •	7.9	2.4	148	- 45,490
i45 2.4 Elite •	7.9	2.4	148	- 49,990
i40 Sedan 1.7 CRDi •	5.6	1.7	100	- 46,990
i40 Wagon 2.0 Elite •	7.5	2.0	130	- 49,990

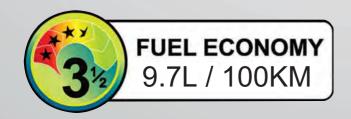
L/10	0km* E	ngine	kW	Manual Auto
i40 Wagon 1.7 CRDi •	5.6	1.7	100	- 48,990
i40 Wagon 1.7 CRDi Elite Ltd •	5.6	1.7	100	- 59,990
ix35 2.0 2WD •	8.5	2.0	122	- 39,990
ix35 2.4 •	9.0	2.4	130	- 44,990
ix35 2.0R CRDi •	7.5	2.0	135	- 50,990
ix35 2.0R CRDi Elite •	7.5	2.0	135	- 54,990
Santa Fe 2.4 7 Seat •	9.0	2.4	141	- 59,990
Santa Fe 2.2R CRDi 7S •	7.3	2.2	145	- 65,990
Santa Fe 3.3 V6 7S 2WD	9.6	3.3	199	- 67,990
Santa Fe 2.2R Elite Ltd •	7.3	2.2	145	- 79,990
H1 iMax Van Elite 8 Seat	8.5	2.4	128	- 54,990
H1 iMax CRDi Elite 8 Seat	8.5	2.5	125	56,990 58,990
Jaguar				jaguar.co.nz
XF 2.0 i4 Luxury	8.9	2.0	177	- 90,000
XF 2.2D Luxury	5.2	2.2	147	- 90,000
XF 3.0D S Luxury • XFR	6.0 11.6	3.0 5.0	177 375	- 115,000 - 160,000
XF Sportbrake 2.2D	6.1	2.2	147	- 95,000
F-Type V6 Convertible	9.0	3.0	250	- 140,000
F-Type V6 S Convertible	9.1	3.0	280	- 155,000
F-Type v8 S Convertible	11.1	5.0	364	- 180,000
XIR	11.6	5.0	405	- 220,000
XK 5.0 V8 Coupe	11.3	4.2	224	- 175,000
XKR-S Coupe	12.3	5.0	405	- 260,000
XKR Convertible	12.3	5.0	375	- 210,000
Jeep				jeep.co.nz
Compass 4X2	8.2	2.0	115	- 32,990
Patriot 4X2	6.1	2.0	115	29,990 32,990
Patriot 4X4	8.7	2.4	125	- 39,990
Grand Cherokee Laredo 4X2	10.1	3.6	210	- 64,990
Grand Cherokee Laredo CRD •	8.3	3.0	177	- 73,990
Grand Jeep Cherokee SRT8	14.1	6.4	344	- 109,490
Grand Cherokee Overland CRD •	8.3	3.0	177	- 98,990
Wrangler Rubicon Petrol 2Dr•	11.6	3.6	146	- 57,990
Wrangler Unlimited Overland	11.7	3.6	209	- 64,990
Kiα				kia.co.nz
Picanto LX •	5.3	1.25	64	18,590 18,990
Picanto EX •	5.6	1.25	64	- 20,990
Rio LX Hatch •	6.8	1.4	82	22,990 23,490
Rio LX Hatch Diesel •	3.6	1.4	66	24,990 -
Cerato LX Sedan •	7.1	1.8	110	- 29,990
Cerato SX Sed/Hatch SatNav •	7.4	1.8	129	- 37,490
Carens EX GDI •	7.9	2.0	115	- 37,990
Optima EX GDI •	7.9	2.4	148	- 45,990
Optima Ltd GDI SatNav •	7.9	2.4	148	- 52,490
			130	- 34,240
	8.7	2.0		
Sportage Ltd AWD •	9.2	2.4	130	- 47,240
Sportage Ltd AWD • Sportage R EX Diesel •	9.2 7.5	2.4 2.2	130 135	- 47,240 - 48,240
Sportage Ltd AWD • Sportage R EX Diesel • Sorento R LX Diesel 4x4 •	9.2 7.5 6.6	2.4 2.2 2.2	130 135 145	- 47,240 - 48,240 - 53,890
Sportage Ltd AWD • Sportage R EX Diesel • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 •	9.2 7.5 6.6 7.4	2.4 2.2 2.2 2.2	130 135 145 145	- 47,240 - 48,240 - 53,890 - 63,390
Sportage Ltd AWD • Sportage R EX Diesel • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4x4 • Carnival R EX Diesel •	9.2 7.5 6.6 7.4 8.1	2.4 2.2 2.2 2.2 2.2	130 135 145 145 134	- 47,240 - 48,240 - 53,890 - 63,390 - 49,990
Sportage Ltd AWD • Sportage R EX Diesel • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4x4 • Carnival R EX Diesel • Carnival EX Petrol V6	9.2 7.5 6.6 7.4	2.4 2.2 2.2 2.2	130 135 145 145 134 202	- 47,240 - 48,240 - 53,890 - 63,390 - 49,990 - 45,990
Sportage Ltd AWD • Sportage R EX Diesel • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival EX Petrol V6  Land Rover	9.2 7.5 6.6 7.4 8.1 10.9	2.4 2.2 2.2 2.2 2.2 3.5	130 135 145 145 134 202	- 47,240 - 48,240 - 53,890 - 63,390 - 49,990 - 45,990
Sportage Ltd AWD • Sportage R EX Diesel • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival EX Petrol V6  Land Rover Defender 90 Wagon	9.2 7.5 6.6 7.4 8.1 10.9	2.4 2.2 2.2 2.2 2.2 3.5	130 135 145 145 134 202	- 47,240 - 48,240 - 53,890 - 63,390 - 49,990 - 45,990 androver.co.nz 63,000
Sportage Ltd AWD • Sportage R EX Diesel • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival EX Petrol V6  Land Rover Defender 90 Wagon Defender 110 D/Cab Pick-Up SE	9.2 7.5 6.6 7.4 8.1 10.9	2.4 2.2 2.2 2.2 2.2 3.5	130 135 145 145 134 202	- 47,240 - 48,240 - 53,890 - 63,390 - 49,990 - 45,990 androver.co.nz 63,000 - 66,500 -
Sportage Ltd AWD • Sportage R EX Diesel • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4x4 • Carnival R EX Diesel • Carnival EX Petrol V6  Land Rover Defender 90 Wagon Defender 110 D/Cab Pick-Up SE Freelander 2 TD4 •	9.2 7.5 6.6 7.4 8.1 10.9	2.4 2.2 2.2 2.2 2.2 3.5	130 135 145 145 134 202	- 47,240 - 48,240 - 53,890 - 63,390 - 49,990 - 45,990 androver.co.nz 63,000
Sportage Ltd AWD • Sportage R EX Diesel • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival EX Petrol V6  Land Rover Defender 90 Wagon Defender 110 D/Cab Pick-Up SE Freelander 2 TD4 • Freelander 2 Si4 Turbo Petrol	9.2 7.5 6.6 7.4 8.1 10.9 10.0 11.0 7.5	2.4 2.2 2.2 2.2 2.2 3.5 2.4 2.4 2.2	130 135 145 145 134 202	- 47,240 - 48,240 - 53,890 - 63,390 - 49,990 - 45,990 candrover.co.nz 63,000 - 66,500 - 60,000 - 60,000
Sportage Ltd AWD • Sportage R EX Diesel • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival EX Petrol V6  Land Rover Defender 90 Wagon Defender 110 D/Cab Pick-Up SE Freelander 2 T04 • Treelander 2 T04 • Discovery 4 SDV6 HSE	9.2 7.5 6.6 7.4 8.1 10.9 10.0 11.0 7.5 9.6	2.4 2.2 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0	130 135 145 145 134 202 90 90 110 177	- 47,240 - 48,240 - 53,890 - 63,390 - 49,990 - 45,990  candrovexco.nz 63,000 - 60,000 - 60,000 - 108,000 - 108,000
Sportage Ltd AWD • Sportage R EX Diesel • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival EX Petrol V6  Land Rover Defender 90 Wagon Defender 110 D/Cab Pick-Up SE Freelander 2 TD4 • Freelander 2 TD4 • Freelander 2 S14 Turbo Petrol Discovery 4 SDV6 HSE Range Rover Evoque TD4 2Dr •	9.2 7.5 6.6 7.4 8.1 10.9 10.0 11.0 7.5 9.6 10.2	2.4 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0	130 135 145 145 134 202 90 90 110 177 180	- 47,240 - 48,240 - 53,890 - 63,390 - 49,990 - 63,000 - 66,500 - 60,000 - 108,000 - 73,000 - 73,000
Sportage Ltd AWD • Sportage R EX Diesel • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4x4 • Carnival R EX Diesel • Carnival EX Petrol V6  Land Rover Defender 90 Wagon Defender 110 D/Cab Pick-Up SE Freelander 2 TD4 • Freelander 2 Si4 Turbo Petrol Discovery 4 SDV6 HSE Range Rover Evoque TD4 2Dr • Range Rover Dynamic Si4 Dynam	9.2 7.5 6.6 7.4 8.1 10.9 10.0 11.0 7.5 9.6 10.2 6.5	2.4 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 2.2	130 135 145 145 134 202 90 90 110 177 180 119	- 47,240 - 48,240 - 53,890 - 63,390 - 49,990 - 45,990  GRICKOVEN.CO.112 63,000 - 60,000 - 108,000 - 73,000 - 94,000 - 94,000
Sportage Ltd AWD • Sportage R EX Diesel • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival R EX Diesel • Carnival B EX Petrol V6  Land Rover Defender 90 Wagon Defender 110 D/Cab Pick-Up SE Freelander 2 TD4 • Freelander 2 St4 Turbo Petrol Discovery 4 SDV6 HSE Range Rover Evoque TD4 2Dr • Range Rover Dynamic Si4 Dynam Range Rover Sport TDV6	9.2 7.5 6.6 7.4 8.1 10.9 10.0 11.0 7.5 9.6 10.2 6.5 8.7	2.4 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 2.2 2.0	130 135 145 145 134 202 90 90 110 177 180 119 180	- 47,240 - 48,240 - 53,890 - 63,390 - 49,990 - 45,990 - 66,500 - 60,000 - 60,000 - 108,000 - 73,000 - 94,000 - 125,000
Sportage Ltd AWD • Sportage R EX Diesel • Sporento R LX Diesel 4x4 • Sorento R Lx Diesel 4X4 • Carnival R EX Diesel 4X4 • Carnival R EX Diesel • Carnival EX Petrol V6  Land Rover Defender 90 Wagon Defender 110 D/Cab Pick-Up SE Freelander 2 TD4 • Freelander 2 TD4 • Freelander 2 S14 Turbo Petrol Discovery 4 SDV6 HSE Range Rover Evoque TD4 2Dr • Range Rover Dynamic Si4 Dynam Range Rover Sport TDV6 Range Rover Sport 50.08 s/c	9.2 7.5 6.6 7.4 8.1 10.9 10.0 11.0 7.5 9.6 10.2 6.5 8.7 10.2	2.4 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 2.2 2.0 2.7	130 135 145 145 134 202 90 90 110 177 180 119 180 140	- 47,240 - 48,240 - 53,890 - 63,390 - 49,990 - 45,990 - 66,500 - 60,000 - 108,000 - 73,000 - 125,000 - 170,000
Sportage Ltd AWD • Sportage R EX Diesel • Sportage R EX Diesel 4X4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival R EX Diesel • Carnival EX Petrol V6  Land Rover  Defender 90 Wagon Defender 110 D/Cab Pick-Up SE Freelander 2 TD4 • Freelander 2 TD4 • Freelander 2 Si4 Turbo Petrol Discovery 4 SDV6 HSE Range Rover Evoque TD4 2Dr • Range Rover Dynamic Si4 Dynam Range Rover Sport 5.0V8 s/c New Range Rover Sport 5.0V8 s/c New Range Rover TDV6 HSE •	9.2 7.5 6.6 7.4 8.1 10.9 10.0 11.0 7.5 9.6 10.2 6.5 8.7 10.2 14.9	2.4 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 2.2 2.0 2.7 5.0	130 135 145 145 134 202 110 90 90 110 177 180 119 180 140 375	- 47,240 - 48,240 - 53,890 - 63,390 - 49,990 - 63,000 - 66,500 - 60,000 - 108,000 - 73,000 - 94,000 - 177,000 - 177,000 - 170,000 - 160,000
Sportage Ltd AWD • Sportage R EX Diesel • Sportage R EX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival R EX Diesel • Carnival EX Petrol V6  Land Rover  Defender 90 Wagon Defender 110 D/Cab Pick-Up SE Freelander 2 TD4 • Freelander 2 TD4 • Freelander 2 Si4 Turbo Petrol Discovery 4 SDV6 HSE Range Rover Evoque TD4 2Dr • Range Rover Dynamic Si4 Dynam Range Rover Sport TDV6 Range Rover Sport 50V8 s/c New Range Rover TDV6 HSE • New Range Rover SDV8 Vogue	9.2 7.5 6.6 7.4 8.1 10.9 10.0 11.0 7.5 9.6 10.2 6.5 8.7 10.2 14.9 7.5	2.4 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 2.2 2.0 3.0 3.0 3.0	130 135 145 145 134 202 190 90 110 177 180 119 180 140 375 190	- 47,240 - 48,240 - 53,890 - 63,390 - 49,990 - 65,900 - 66,500 - 60,000 - 108,000 - 73,000 - 177,000 - 177,000 - 177,000 - 160,000 - 177,000 - 177,000 - 170,000 - 170,000 - 170,000 - 170,000 - 210,000
Sportage Ltd AWD • Sportage R EX Diesel • Sporento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival R EX Dies	9.2 7.5 6.6 7.4 8.1 10.9 10.0 11.0 7.5 9.6 10.2 6.5 8.7 10.2 14.9 7.5	2.4 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 2.2 2.0 3.0 3.0 3.0	130 135 145 145 134 202 190 90 110 177 180 119 180 140 375 190	- 47,240 - 48,240 - 53,890 - 49,990 - 45,990  androver.co.nz 63,000 - 60,000 - 108,000 - 73,000 - 175,000 - 170,000 - 160,000 - 160,000 - 180,000 - 170,000 - 180,000 - 180,000 - 180,000 - 180,000 - 180,000 - 180,000 - 180,000 - 180,000 - 180,000 - 180,000 - 180,000 - 180,000 - 180,000 - 210,000
Sportage Ltd AWD • Sportage R EX Diesel • Sporento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival R EX Dies	9.2 7.5 6.6 7.4 8.1 10.9 10.0 11.0 7.5 9.6 10.2 6.5 8.7 10.2 14.9 7.5 8.7	2.4 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 2.2 2.0 2.7 5.0 3.0 4.0	130 135 145 145 134 202 90 90 110 177 180 140 375 190 250	- 47,240 - 48,240 - 53,899 - 63,390 - 49,990 - 45,990 - 66,500 - 60,000 - 60,000 - 108,000 - 73,000 - 125,000 - 170,000 - 150,000 - 210,000  lexus.co.nz - 55,000
Sportage Ltd AWD • Sportage R EX Diesel • Sporento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Creelander 2 TD4 • Freelander 2 TD4 • Freelander 2 Si4 Turbo Petrol Discovery 4 SDV6 HSE Range Rover SV6 HSE Range Rover Evoque TD4 2Dr • Range Rover Sport TDV6 Range Rover Sport Si4 Dynam Range Rover Sport 5.0V8 s/c New Range Rover TDV6 HSE • New Range Rover TDV6 HSE • New Range Rover SDV8 Vogue  Lexus CT200h 1.8 Hybrid • CT200h 1.8 Hybrid Ltd CT200h 1.8 Hybrid F Sport	9,2 7,5 6,6 7,4 8,1 10,9 10,0 11,0 7,5 9,6 10,2 6,5 8,7 10,2 14,9 7,5 8,7	2.4 2.2 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 2.2 2.0 3.0 4.0	130 135 145 145 134 202 19 90 90 110 177 180 140 375 190 250 100 100 100	- 47,240 - 48,240 - 53,890 - 49,990 - 63,000 - 66,500 - 60,000 - 108,000 - 73,000 - 177,000 - 177,000 - 160,000 - 7170,000 - 177,000 - 717,000 - 717,000 - 717,000 - 72,500
Sportage Ltd AWD • Sportage R EX Diesel • Sportage R EX Diesel 4x4 • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival R EX Diesel • Carnival B	9,2 7,5 6,6 7,4 10,9 11,0 7,5 9,6 10,2 14,9 7,5 8,7 4,1 4,1 9,1	2.4 2.2 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 2.2 2.0 3.0 4.0	130 135 145 145 134 202 90 90 110 177 180 375 190 250 100 100 100 153	- 47,240 - 48,240 - 53,899 - 63,390 - 49,990 - 45,990 - 66,500 - 60,000 - 60,000 - 73,000 - 170,000 - 125,000 - 170,000 - 210,000 - 210,000 - 210,000 - 71,100 - 75,000 - 71,100 - 73,905 - 73,995
Sportage Ltd AWD • Sportage R EX Diesel • Sportage R EX Diesel 4x4 • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival R EX Diesel • Carnival EX Petrol V6  Land Rover Defender 90 Wagon Defender 110 D/Cab Pick-Up SE Freelander 2 TD4 • Freelander 2 TD4 • Freelander 2 S14 Turbo Petrol Discovery 4 SDV6 HSE Range Rover Evoque TD4 2Dr • Range Rover Sport TDV6 Range Rover Sport TDV6 Range Rover Sport TDV6 Range Rover Sport TDV6 Server Sport S0V8 Vogue  Lexus  Lexus  CT200h 1.8 Hybrid • CT200h 1.8 Hybrid Ltd CT200h 1.8 Hybrid F Sport IS250 IS250 Ltd	9,2 7,5 6,6 7,4 10,9 110,0 11,0 7,5 9,6 10,2 14,9 7,5 8,7 4,1 4,1 4,1 9,1 9,1	2.4 2.2 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 2.2 7.5 3.0 4.0	130 135 145 145 134 202 90 90 110 177 180 375 190 250 100 100 100 153 153	- 47,240 - 48,240 - 53,899 - 63,390 - 49,990 - 45,990 - 66,500 - 60,000 - 108,000 - 73,000 - 125,000 - 170,000 - 160,000 - 210,000 - 210,000 - 211,000 - 71,100 - 72,500 - 73,995 - 87,395
Sportage Ltd AWD • Sportage R EX Diesel • Sportage R EX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival R EX Diesel • Carnival EX Petrol V6  Land Rover  Defender 90 Wagon Defender 110 D/Cab Pick-Up SE Freelander 2 TD4 • Freelander 2 TD4 • Freelander 2 S14 Turbo Petrol Discovery 4 SDV6 HSE Range Rover Evoque TD4 2Dr • Range Rover Sport TD/6 Range Rover Sport 55/08 s/c New Range Rover Sport 55/08 wew Range Rover 55	9.2 7.5 6.6 7.4 8.1 10.9 10.0 11.0 7.5 8.7 10.2 6.5 8.7 10.2 14.9 9.1 4.1 4.1 4.1 4.9	2.4 2.2 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 2.2 2.0 3.0 4.0 4.1 8.1 8.1 8.1 8.2 5.2 5.2 5.2 5.2 5.2 5.2 5.2 5.2 5.2 5	130 135 145 145 134 202 90 90 110 1777 180 119 180 140 375 190 250 100 100 100 153 153 133	- 47,240 - 48,240 - 53,890 - 63,390 - 49,990 - 63,000 - 66,500 - 60,000 - 108,000 - 73,000 - 172,000 - 170,000 - 160,000 - 71,000 - 71,100 - 72,500 - 73,995 - 87,395 - 80,995
Sportage Ltd AWD • Sportage R EX Diesel • Sportage R EX Diesel 4x4 • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival EX Petrol V6  Land Rover  Defender 90 Wagon Defender 910 Di/Cab Pick-Up SE Freelander 2 TD4 • Freelander 2 TD4 + Freelander 2 S14 Turbo Petrol Discovery 4 SDV6 HSE Range Rover Evoque TD4 2Dr • Range Rover Dynamic Sid Dynam Range Rover Sport TDV6 Range Rover Sport Sid Dynam Range Rover Sport Sid Bynam Range Rover Sport Sid Bynam Range Rover Sport Sid Syogue  Lexus  Lexus  CT200h 1.8 Hybrid • CT200h 1.8 Hybrid Ltd CT200h 1.8 Hybrid F Sport S250 Ltd S300h Hybrid S300h Ltd Hybrid	9.2 7.5 6.6 8.1 10.9 10.0 11.0 11.0 7.5 9.6 10.2 6.5 7.5 8.7 10.2 14.9 7.5 8.7	2.4 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 2.2 2.0 3.0 4.0 8 1.8 1.8 2.5 2.5 2.5 2.5	130 135 145 145 134 202 90 110 177 180 119 180 375 190 250 100 100 100 153 153 133	- 47,240 - 48,240 - 53,899 - 63,390 - 49,990 - 45,990 - 66,500 - 60,000 - 108,000 - 73,000 - 170,000 - 170,000 - 210,000 - 210,000 - 71,100 - 72,500 - 71,100 - 72,500 - 73,995 - 87,395 - 80,995 - 92,195
Sportage Ltd AWD • Sportage R EX Diesel • Sportage R EX Diesel 4x4 • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival R EX D	9.2 7.5 6.6 8.1 10.9 10.0 11.0 7.5 9.6 10.2 6.5 8.7 7.5 8.7 4.1 4.1 9.1 9.1 9.4	2.4 2.2 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 2.7 5.0 4.0 1.8 1.8 1.8 2.5 2.5 2.5 3.5	130 135 145 145 134 202 90 110 177 180 119 180 250 100 100 100 153 153 153 133 133 233	- 47,240 - 48,240 - 53,890 - 63,390 - 49,990 - 45,990 - 66,500 - 60,000 - 60,000 - 108,000 - 132,000 - 172,000 - 160,000 - 210,000 - 125,000 - 71,100 - 72,500 - 71,100 - 72,500 - 73,995 - 87,395 - 80,995 - 92,195 - 108,395
Sportage Ltd AWD • Sportage R EX Diesel • Sportage R EX Diesel • Sorento R LX Diesel 4x4 • Sorento R LX Diesel 4x4 • Carnival R EX Diesel • Carnival R EX Diesel • Carnival EX Petrol V6  Land Rover Defender 90 Wagon Defender 90 Wagon Defender 110 D/Cab Pick-Up SE Freelander 2 TD4 • Freelander 2 TD4 • Freelander 2 Si4 Turbo Petrol Discovery 4 SDV6 HSE Range Rover Evoque TD4 2Dr • Range Rover Sport 5D/6 Sampe Rover Sport 5D/8 Some Range Rover Sport 5D/8 Some Rover 5D/8 Some Rover Sport 5D/8 Some Rover 5D/8 Some	9.2 7.5 6.6 7.4 8.1 10.9 10.0 11.0 7.5 9.6 10.2 14.9 7.5 8.7 4.1 4.1 4.1 4.9 4.9 4.9 4.9 4.9 4.9 4.9 4.9	2.4 2.2 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 3.0 3.0 4.0 1.8 1.8 2.5 2.5 2.5 5.5 5.0	130 135 145 145 134 202 90 90 110 177 180 140 375 190 250 100 100 100 153 153 133 133 333 311	- 47,240 - 48,240 - 53,890 - 63,390 - 49,990 - 45,990 - 66,500 - 60,000 - 108,000 - 132,000 - 170,000 - 125,000 - 170,000 - 150,000 - 71,100 - 72,500 - 71,100 - 72,500 - 73,995 - 87,395 - 80,995 - 145,900
Sportage Ltd AWD • Sportage R EX Diesel • Sportage R EX Diesel • Sorento R LX Diesel 4X4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival R EX Diese	9.2 7.5 6.6 6.7 4.8.1 10.9 11.0 7.5 9.6 6.5 8.7 10.2 6.5 8.7 10.2 4.1 4.1 4.1 9.1 4.9 4.9 4.9 9.4 4.9	2.4 2.2 2.2 2.2 2.2 2.3.5 2.4 2.4 2.2 2.0 3.0 3.0 3.0 4.0 2.2 2.5 5.0 2.5 2.5 5.5 5.0 2.5	130 135 145 145 134 202 90 90 110 177 180 140 375 190 250 100 100 100 153 153 133 133 133 133 131 118	- 47,240 - 48,240 - 53,899 - 63,390 - 49,990 - 45,990 - 66,500 - 60,000 - 108,000 - 73,000 - 170,000 - 160,000 - 170,000 - 170,000 - 71,100 - 72,500 - 71,100 - 72,500 - 73,995 - 87,395 - 87,395 - 80,995 - 145,900 - 80,995
Sportage Ltd AWD • Sportage R EX Diesel • Sportage R EX Diesel • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival R EX Diese	9.2 7.5 6.6 8.1 10.9 10.0 7.5 9.6 6.5 8.7 10.2 6.5 8.7 10.2 4.1 4.1 9.1 9.1 9.4 4.9 4.9 4.9 9.4 4.9 9.5 5.5 9.5	2.4 2.2 2.2 2.2 2.3.5 2.4 2.4 2.2 2.0 3.0 2.7 5.0 3.0 4.8 1.8 1.8 1.8 2.5 2.5 2.5 3.5	130 135 145 145 134 202 90 90 90 110 177 180 140 250 100 100 100 153 133 133 133 133 133 133 133 134 204	- 47,240 - 48,240 - 53,899 - 63,390 - 49,990 - 45,990 - 66,500 - 66,000 - 60,000 - 108,000 - 125,000 - 170,000 - 125,000 - 170
Sportage Ltd AWD • Sportage R EX Diesel • Sportage R EX Diesel 4x4 • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival R EX Diesel • Carnival EX Petrol V6  Land Rover Defender 90 Wagon Defender 90 Wagon Defender 110 D/Cab Pick-Up SE Freelander 2 TD4 • Freelander 2 TD4 • Freelander 2 Si4 Turbo Petrol Discovery 4 SDV6 HSE Range Rover Evoque TD4 2Dr • Range Rover Evoque TD4 2Dr • Range Rover Sport TDV6 Range Rover Sport TDV6 Range Rover Sport TDV6 Range Rover SDV8 Vogue  Lexus  Lexus  CT200h 1.8 Hybrid • CT200h 1.8 Hybrid td CT200h 1.8 Hybrid Ltd CT200h 1.8 Hybrid F Sport IS250 IS250 Ltd IS300h Hybrid IS300h Ltd Hybrid IS501 Hybrid IS501 ES5300h Hybrid ES5300h Hybrid ES5350 ES5350 ES5350 ES550 ES550	9.2 7.5 6 7.4 8.1 10.9 11.0 7.5 6.5 8.7 7.5 8.7 7.5 8.7 7.5 8.7 4.1 4.1 4.1 4.9 4.9 4.9 4.9 4.9 4.9 4.9 4.9 4.9 4.9	2.4 2.2 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 3.0 3.0 4.0 4.0 4.0 4.0 4.0 4.0 5.0 5.0 5.0 5.0 5.0 5.0 5.0 5.0 5.0 5	130 135 145 145 145 134 202 90 90 110 177 180 140 375 250 100 100 100 153 133 133 233 311 118 204 154	- 47,240 - 48,240 - 53,899 - 63,390 - 49,990 - 45,990 - 66,500 - 60,000 - 108,000 - 108,000 - 172,000 - 170,000 - 17
Sportage Ltd AWD • Sportage R EX Diesel • Sportage R EX Diesel • Sporento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival R EX Dies	9.2 7.5 6.6 7.4 8.1 10.9 10.0 11.0 7.5 6.5 10.2 6.5 7.7 10.2 14.9 9.1 9.1 9.1 9.4 4.1 4.1 4.1 9.5 9.5 9.5 9.5 9.5 9.5 9.5 9.5 9.5 9.5	2.4 2.2 2.2 2.2 3.5 2.4 2.4 2.0 3.0 2.2 2.0 2.7 5.0 4.0 4.0 4.0 4.0 5.5 5.5 5.5 5.5 5.5 5.5 5.5 5.5 5.5 5	130 135 145 145 134 202 90 90 110 1177 180 119 180 250 100 100 153 153 133 133 233 311 118 188 254 133	- 47,240 - 48,240 - 53,899 - 63,390 - 49,990 - 45,990 - 66,500 - 73,000 - 108,000 - 172,000 - 172,000 - 170,000 - 170,000 - 71,100 - 72,500 - 71,100 - 72,500 - 73,995 - 87,395 - 80,995 - 92,195 - 108,395 - 145,900 - 80,995 - 94,990 - 110,500 - 110,500
Sportage Ltd AWD • Sportage R EX Diesel • Sportage R EX Diesel 4x4 • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival R EX D	9.2 7.5 6.6 7.4 8.1 10.9 10.0 11.0 7.5 6.5 10.2 6.5 10.2 14.9 7.5 10.2 14.9 14.1 4.1 4.1 4.1 4.9 4.9 9.4 11.4 11.4 9.5 9.5 9.5 9.5 9.5 9.5 9.5 9.5	2.4 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 2.2 2.7 5.0 3.0 4.0 4.0 4.0 4.0 5.0 5.0 5.0 5.0 5.0 5.0 5.0 5.0 5.0 5	130 135 145 134 202 90 90 110 177 180 140 375 190 250 100 100 153 133 133 233 131 118 204 154	- 47,240 - 48,240 - 53,899 - 63,390 - 49,990 - 45,990 - 66,500 - 60,000 - 60,000 - 108,000 - 125,000 - 170,000 - 120,000 - 210,000 - 210,000 - 71,100 - 72,500 - 71,100 - 72,500 - 73,995 - 87,395 - 80,995 - 145,900 - 80,995 - 94,995 - 105,000 - 110,500 - 1118,400 - 118,400
Sportage Ltd AWD • Sportage R EX Diesel • Sportage R EX Diesel • Sorento R LX Diesel 4x4 • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival R EX Di	9.2 7.5 6.6 7.4 8.1 10.9 11.0 7.5 6.5 8.7 7.5 8.7 7.5 8.7 7.5 8.7 4.1 4.1 4.1 4.9 9.1 9.4 9.4 9.4 9.5 9.3 5.2 9.3 9.3	2.4 2.2 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 2.7 5.0 3.0 4.0 1.8 1.8 1.8 1.8 2.5 2.5 2.5 2.5 5.0 2.5 5.0 2.5 5.0 5.0 5.0 5.0 5.0 5.0 5.0 5.0 5.0 5	130 135 145 134 202 90 90 110 177 180 140 375 190 250 100 100 153 133 133 133 233 131 118 204 154 133 233 233	- 47,240 - 48,240 - 53,899 - 63,390 - 49,999 - 45,990 - 66,500 - 60,000 - 60,000 - 108,000 - 108,000 - 125,000 - 170
Sportage Ltd AWD • Sportage R EX Diesel • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival R EX Diesel • Carnival EX Petrol V6  Land Rover Defender 90 Wagon Defender 90 Wagon Defender 110 D/Cab Pick-Up SE Freelander 2 TD4 • Freelander 2 TD4 • Freelander 2 St4 Turbo Petrol Discovery 4 SDV6 HSE Range Rover Evoque TD4 2Dr • Range Rover Sport 50.04 By Range Rover Sport 50.08 s/c New Range Rover Sport 50.08 s/c New Range Rover SDV8 Vogue  Lexus  Lexus CT200h 1.8 Hybrid • CT200h 1.8 Hybrid + CT200h 1.8 Hybrid F Sport S250 S250 Ltd S300h Hybrid S350 Ltd S3500 Hybrid S3500 S35300h Hybrid S35350 S35350 F Sport S35450h Hybrid	9.2 7.5 6.6 7.4 8.1 10.9 10.0 11.0 7.5 6.5 10.2 6.5 10.2 14.9 14.1 4.1 4.1 4.1 9.1 9.4 4.9 9.4 4.9 9.5 5.5 9.5 9.5 9.5 9.5 9.5 9.5 9.5 9	2.4 2.2 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 3.0 3.0 4.0 2.2 2.5 5.0 2.5 5.5 5.0 2.5 5.5 5.0 2.5 5.5 5.0 2.5 5.0 5.0 5.0 5.0 5.0 5.0 5.0 5.0 5.0 5	130 135 145 145 134 202 90 110 177 180 140 375 190 250 100 100 153 153 133 233 311 118 128 204 154 133 233 233 233 233 233 233	- 47,240 - 48,240 - 53,899 - 63,390 - 49,990 - 45,990 - 66,500 - 73,000 - 108,000 - 172,000 - 172,000 - 170,000 - 170,000 - 71,100 - 72,500 - 73,995 - 87,395 - 80,995 - 145,900 - 110,500 - 118,400 - 116,500 - 118,400 - 116,500 - 118,400 - 126,400 - 126,400 - 126,400 - 126,500 - 118,400 - 126,400 - 135,400 - 135,400 - 133,400 - 133,400 - 133,400 - 133,400 - 133,400 - 133,400 - 133,400 - 133,400 - 133,400 - 133,400 - 133,400 - 133,400 - 133,5400 - 133,5400 - 133,5400 - 145,900 - 115,500 - 118,400 - 125,400 - 135,
Sportage Ltd AWD • Sportage R EX Diesel • Sportage R EX Diesel • Sorento R LX Diesel 4x4 • Sorento R LX Diesel 4X4 • Carnival R EX Diesel	9.2 7.5 6.6 7.4 8.1 10.9 10.0 11.0 7.5 6.5 10.2 6.5 7.5 10.2 14.9 7.5 8.7 4.1 4.1 4.9 9.4 4.1 4.9 9.4 11.4 9.5 9.5 9.5 9.5 9.5 9.5 9.5 9.5	2.4 2.2 2.2 2.2 3.5 2.4 2.4 2.0 3.0 2.2 2.0 2.7 5.0 3.0 4.0 2.5 2.5 2.5 3.5 5.5 5.0 3.5 5.6 5.6 5.6 5.6 5.6 5.6 5.6 5.6 5.6 5	130 135 145 145 134 202 90 110 177 180 140 250 100 100 100 153 133 133 133 133 133 131 118 204 154 154 154 154 154 154 154 154 154 15	- 47,240 - 48,240 - 53,899 - 63,390 - 49,990 - 45,990 - 6,000 - 60,000 - 108,000 - 108,000 - 170,000 - 125,000 - 170,000 - 120,000 - 170,000 - 170,000 - 170,000 - 170,000 - 170,000 - 170,000 - 170,000 - 170,000 - 170,000 - 170,000 - 170,000 - 170,000 - 171,000 - 72,500 - 71,100 - 72,500 - 71,100 - 72,500 - 71,100 - 72,500 - 170,000 - 110,500 - 184,400 - 118,400 - 118,400 - 118,400 - 119,500
Sportage Ltd AWD • Sportage R EX Diesel • Sportage R EX Diesel • Sorento R LX Diesel 4x4 • Sorento R LX Diesel 4x4 • Sorento R Ltd Diesel 4X4 • Carnival R EX Diesel • Carnival R EX Di	9.2 7.5 6.6 7.4 8.1 10.9 10.0 11.0 7.5 6.5 10.2 6.5 14.9 7.5 10.2 14.9 1.4 4.1 4.1 4.1 4.1 4.9 1.9 9.4 11.4 5.5 9.3 5.2 9.7 9.3 7.9 9.3 7.9 9.3 7.9 9.3 7.9 9.3 9.3 9.4 11.0 9.5 9.5 9.5 9.5 9.5 9.5 9.5 9.5	2.4 2.2 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 2.7 5.0 3.0 2.7 5.0 3.0 4.8 1.8 1.8 1.8 2.5 2.5 2.5 3.5 3.5 3.5 3.5 3.5 3.5 3.5 3.5 3.5 3	130 135 145 145 134 202 90 110 177 180 140 250 100 100 153 153 153 133 233 311 118 204 154 154 252 250 250 250 250 250 250 250 250 250	- 47,240 - 48,240 - 53,899 - 63,390 - 49,999 - 45,990 - 66,500 - 66,000 - 66,000 - 108,000 - 108,000 - 173,000 - 170,000 - 170,000 - 170,000 - 170,000 - 170,000 - 170,000 - 170,000 - 170,000 - 170,000 - 170,000 - 170,000 - 170,000 - 170,000 - 170,000 - 170,000 - 170,000 - 170,000 - 171,100 - 72,500 - 71,100 - 72,500 - 71,100 - 72,500 - 73,995 - 87,395 - 87,395 - 105,000 - 118,400 - 118,400 - 118,400 - 118,400 - 199,500 - 101,400
Sportage Ltd AWD • Sportage R EX Diesel • Sportage R EX Diesel 4x4 • Sorento R LX Diesel 4x4 • Sorento R LX Diesel 4x4 • Carnival R EX Diesel • Carnival R EX Diesel • Carnival EX Petrol V6  Land Rover Defender 90 Wagon Defender 90 Wagon Defender 110 D/Cab Pick-Up SE Freelander 2 TD4 • Freelander 2 TD4 • Freelander 2 Si4 Turbo Petrol Discovery 4 SDV6 HSE Range Rover Evoque TD4 2Dr • Range Rover Sport TDV6 Sange Rover SDV8 Vogue  Lexus  Lexus  CT200h 1.8 Hybrid • CT200h 1.8 Hybrid Ltd CT200h 1.8 Hybrid F Sport SS250 SS250 Ltd SS300h Hybrid SS300h Ltd Hybrid SS350 Ltd SS350 F Sport GS450h Hybrid SS450 SS350 F Sport GS450h Hybrid SS450 SS350 F Sport GS450h Hybrid SS450 Crossover RX450h Hybrid Crossover SE	9.2 7.5 6.7 8.1 10.9 11.0 7.5 8.7 10.2 6.5 8.7 10.2 14.9 7.5 8.7 11.4 4.1 4.1 4.9 4.9 4.9 4.9 4.9 4.9 4.9 4.9	2.4 2.2 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 3.0 3.0 4.0 2.2 2.5 5.0 3.0 4.0 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 3.5 3.5 3.5 3.5 3.5 3.5 3.5 3.5 3.5 3	130 135 145 145 134 202 90 90 110 177 180 140 375 190 250 100 100 100 153 153 133 133 133 133 133 133 133 233 233 250 280 280 203 183	- 47,240 - 48,240 - 53,890 - 63,390 - 49,990 - 45,990 - 66,500 - 60,000 - 108,000 - 108,000 - 125,000 - 170,000 - 125,000 - 170,000 - 17
Sportage Ltd AWD • Sportage R EX Diesel • Sportage R EX Diesel • Sporento R LX Diesel 4x4 • Sorento R LX Diesel 4x4 • Carnival R EX Diesel • Carnival R EX Diesel • Carnival EX Petrol V6  Land Rover Defender 90 Wagon Defender 110 D/Cab Pick-Up SE Freelander 2 TD4 • Freelander 2 TD4 • Freelander 2 Si4 Turbo Petrol Discovery 4 5DV6 HSE Range Rover Evoque TD4 2Dr • Range Rover Sport TDV6 Range Rover Sport TDV6 HSE • New Range Rover Sport TDV6 HSE • New Range Rover SDV8 Vogue  Lexus  Lexus  Loxus  Loxus  Loxus  Loxus  Loxus  Loxus  Loxus  Loxus  Loxus  Sisson Hybrid + Sisson Hybrid Sisson	9.2 7.5 6.6 7.4 8.1 10.9 10.0 11.0 7.5 6.5 10.2 6.5 14.9 7.5 10.2 14.9 1.4 4.1 4.1 4.1 4.1 4.9 1.9 9.4 11.4 5.5 9.3 5.2 9.7 9.3 7.9 9.3 7.9 9.3 7.9 9.3 7.9 9.3 9.3 9.4 11.0 9.5 9.5 9.5 9.5 9.5 9.5 9.5 9.5	2.4 2.2 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 2.7 5.0 3.0 2.7 5.0 3.0 4.8 1.8 1.8 1.8 2.5 2.5 2.5 3.5 3.5 3.5 3.5 3.5 3.5 3.5 3.5 3.5 3	130 135 145 145 134 202 90 110 177 180 140 250 100 100 153 153 153 133 233 311 118 204 154 154 252 250 250 250 250 250 250 250 250 250	- 47,240 - 48,240 - 53,890 - 63,390 - 49,990 - 45,990 - 66,500 - 60,000 - 108,000 - 108,000 - 125,000 - 170,000 - 125,000 - 171,000 - 171,100 - 72,500 - 71,100 - 72,500 - 71,100 - 72,500 - 71,100 - 180,000 - 180,000 - 180,000 - 110,000
Sportage Ltd AWD • Sportage R EX Diesel • Sportage R EX Diesel • Sporento R LX Diesel 4x4 • Sorento R LX Diesel 4x4 • Sorento R LX Diesel 4x4 • Carnival R EX Diesel • Carnival R EX Di	9.2 7.5 6.6 7.4 8.1 10.9 10.0 11.0 7.5 6.5 10.2 6.5 14.9 7.5 8.7 4.1 9.1 9.1 9.4 9.9 4.9 9.9 9.5 9.5 9.5 9.5 9.5 9.5 9	2.4 2.2 2.2 2.2 3.5 2.4 2.4 2.0 3.0 2.7 5.0 3.0 2.7 5.0 3.0 4.0 2.5 2.5 3.5 3.5 3.5 3.5 3.5 3.5 3.5 3.5 3.5 3	130 135 145 145 134 202 90 90 110 177 180 140 375 190 250 100 100 153 153 133 233 233 233 233 233 233 233 233 23	- 47,240 - 48,240 - 53,899 - 63,390 - 49,990 - 45,990 - 6,000 - 60,000 - 108,000 - 108,000 - 172,000 - 172,000 - 170,000 - 160,000 - 71,100 - 72,500 - 71,100 - 72,500 - 71,100 - 72,500 - 71,100 - 72,500 - 71,100 - 72,500 - 71,100 - 108,395 - 145,900 - 108,395 - 145,900 - 110,500 - 110,500 - 118,400 - 126,400 - 125,400 - 135,400 - 135,400 - 196,900
Sportage Ltd AWD • Sportage R EX Diesel • Sportage R EX Diesel • Sportage R EX Diesel • Sorento R LX Diesel 4X4 • Carnival R EX Diesel • Carnival R EX Diesel • Carnival R EX Diesel • Carnival EX Petrol V6  Land Rover  Defender 90 Wagon Defender 110 D/Cab Pick-Up SE Freelander 2 Tb4 Freelander 2 Tb4 Freelander 2 Si4 Turbo Petrol Discovery 4 SDV6 HSE Range Rover Evoque TD4 2Dr • Range Rover Sport TDV6 Range Rover Sport SJ08 s/c New Range Rover Sport TDV6 Range Rover Sport TDV6 HSE • New Range Rover Sport B10 HSE • New Range Rover Sport SJ08 s/c New Range Rover SDV8 Vogue  Lexus  CT200h 1.8 Hybrid • CT200h 1.8 Hybrid F Sport IS250 Ltd IS300h Ltd Hybrid IS300h Ltd Hybrid IS300h Hybrid ES350 GS250 GS250 GS250 GS350 F Sport GS450h Hybrid LS460 RX350 Crossover RX450h Hybrid Crossover SE LX570  Mazada 2 Classic •	9.2 7.5 6.6 6.7 8.1 10.9 10.0 11.0 7.5 6.5 10.2 6.5 14.9 7.5 10.2 14.9 9.1 4.1 4.1 4.9 9.4 11.4 11.4 9.5 9.5 9.5 9.5 9.5 9.5 9.5 9.5	2.4 2.2 2.2 2.2 2.2 3.5 2.4 2.4 2.2 2.0 3.0 2.7 5.0 3.0 4.0 8.1 8.8 8.8 8.5 5.5 5.5 5.5 5.5 5.5 5.5 5.5	130 135 145 145 134 202 90 90 90 110 177 180 119 250 100 153 153 133 233 311 118 204 154 133 233 233 233 233 233 233 233 233 234 254 264 275 275 275 275 275 275 275 275 275 275	- 47,240 - 48,240 - 53,899 - 63,390 - 49,990 - 45,990 - 66,500 - 60,000 - 60,000 - 108,000 - 73,000 - 125,000 - 170,000 - 120,000 - 210,000 - 210,000 - 210,000 - 71,100 - 72,500 - 71,100 - 72,500 - 71,100 - 72,500 - 71,100 - 72,500 - 118,400 - 136,400 - 118,400 - 135,400 - 118,400 - 125,400 - 1196,900 - 101,400 - 125,400 - 199,500 - 101,400 - 125,400 - 196,900 - 101,600 - 125,400 - 196,900 - 101,400 - 125,400 - 126,400 - 1
Defender 90 Wagon Defender 110 D/Cab Pick-Up SE Freelander 2 TD4 + Freelander 2 Si4 Turbo Petrol Discovery 4 SDV6 HSE Range Rover Evoque TD4 2Dr + Range Rover Evoque TD4 2Dr + Range Rover Sport TDV6 Range Rover Sport TDV6 Range Rover Sport SoV8 s/c New Range Rover Sport SoV8 Vogue  Lexus CT200h 1.8 Hybrid + CT200h 1.8 Hybrid F Sport IS250 IS250 ILS250 ILS250 ILS250 ILS250 ILS500 ILS4 Hybrid IS300h ILS4 Hybrid IS300h Hybrid IS300h Hybrid IS300h Hybrid IS50 ILS50 IL	9.2 7.5 6.6 7.4 8.1 10.9 10.0 11.0 7.5 6.5 10.2 6.5 14.9 7.5 8.7 4.1 9.1 9.1 9.4 9.9 4.9 9.9 9.5 9.5 9.5 9.5 9.5 9.5 9	2.4 2.2 2.2 2.2 3.5 2.4 2.4 2.0 3.0 2.7 5.0 3.0 2.7 5.0 3.0 4.0 2.5 2.5 3.5 3.5 3.5 3.5 3.5 3.5 3.5 3.5 3.5 3	130 135 145 145 134 202 90 90 110 177 180 140 375 190 250 100 100 153 153 133 233 233 233 233 233 233 233 233 23	- 47,240 - 48,240 - 53,899 - 63,390 - 49,990 - 45,990 - 6,000 - 60,000 - 108,000 - 108,000 - 172,000 - 172,000 - 170,000 - 160,000 - 71,100 - 72,500 - 71,100 - 72,500 - 71,100 - 72,500 - 71,100 - 72,500 - 71,100 - 72,500 - 71,100 - 108,395 - 145,900 - 108,395 - 145,900 - 110,500 - 110,500 - 118,400 - 126,400 - 125,400 - 135,400 - 135,400 - 196,900



## Find out how thirsty a car is before you buy it

Cars come with two price tags – how much it costs to buy, and how much it costs to fuel. All you need to know about the cost of fuelling a new or used car is on the Vehicle Fuel Economy label – it could help you save \$\$\$'s every year.

Visit energywise.govt.nz/fuel-economy-tool to compare models





## • For a full, up-to-date list of new car prices, see aa.co.nz

					Auto		L/100km* E	ngine	kW			/100km* E	•		
3 SP25 Hatch/Sedan 3 GSE Hatch SKYACTIV	8.6 6.2	2.5	115 113		41,195 37,395	Peugeot 208 Active •	4.5	1.2	60	peugeot.co.nz 23,990 -	Swift Ltd • Swift Diesel •	6.2 4.2	1.4 1.3		23,500 24,990 25,990 -
3 MPS Hatch	10.0	2.3	185	49,195	-	208 Allure 5Dr •	5.8	1.6	88	- 28,990	Swift Sport •	6.5			27,500 28,990
6 GLX Sedan 2.2 Diesel •	5.4	2.2	129		49,095	208 GTi	5.9	1.6	147	38,990 -	S-Cross GLX 2WD •	5.8	1.6		27,990 29,990
6 GSX Sedan •	6.6	2.5	138	-	49,795	308 CC •	7.7	1.6	115	- 45,990	S-Cross GLX iAWD	6.2	1.6	86	30,990 32,990
6 2.5 Ltd •	6.6	2.5	138		58,595	308 New Access •	7.2	1.6	88	- 29,990	S-Cross Ltd iAWD	6.2	1.6	86	- 35,990
6 2.2 Ltd Diesel •	5.4	2.2	129		60,795	308 New Allure Diesel •	6.1	2.0	120	- 37,990	SX4 2.0 GLX 2WD Sporthatch •	7.3			25,990 27,990
5 Wagon 2.0 GLX •	6.0	2.0	114		45,495	308 New Active SW Diesel •	6.7	2.0	120	- 39,900	SX4 2.0 GLX i-AWD Hatch SX4 2.0 Sedan	8.7 8.7		107 107	27,990 29,990 - 26,990
5 Wagon 2.2 Diesel GLX • 5 Wagon 2.5 GSX •	5.4 6.6	2.0	129 138		49,095 49,795	508 Active Petrol	6.3	1.6	88	- 46,990	Kizashi 2.4 GLX •	7.9			35,990 37,990
5 Wagon 2.2 Diesel Ltd •	5.4	2.2	129		49,795 60,795	508 Allure HDi • 508 SW HDi GT	4.9 5.0	2.0	120 120	- 54,990 - 68,990	Kizashi 2.4 Ltd Sport •	7.9		131	- 44,990
MX-5 Roadster Leather	8.5	2.0	118	51,100	-	Partner HDi	5.8	1.6	66	29,990 -	Kizashi Sport iAWD	7.9		131	- 48,500
MX-5 Coupe Leather	8.5	2.0	118		57,240	3008 Active	6.7	1.6	115	- 36,990	Jimny JX	7.2	1.3	63	19,990 -
CX-5 GLX FWD •	6.4	2.0	114		39,695	3008 Sport	7.8	1.6	115	- 39,990	Jimny Sierra	7.2	1.3		22,990 24,500
CX-5 GSX AWD •	7.4	2.5	138	-	44,945	3008 Sport HDi •	6.6	2.0	120	- 42,990	Grand Vitara 2.4 3Dr	8.8			31,690 33,190
CX-5 GSX Diesel AWD •	5.7	2.2	129	-	47,095	3008 Hybrid Diesel	4	2.0	147	- 59,990	Grand Vitara 2.4 JLX 5Dr	9.9			37,500 38,990
CX-5 Ltd Diesel AWD •	5.7	2.2	129		56,495	4008 Active 2WD CVT	7.9	2.0	110	- 37,990	Grand Vitara 2.4 Ltd 5Dr JLX	-	1.9		43,990 -
CX-9 Ltd AWD	11.3	3.7	204	-	65,490	4008 Allure 2WD CVT	7.9	2.0	110	- 39,990	Toyotα				toyota.co.nz
Mercedes-Benz		n	iercec	des-ben	z.co.nz	4008 Feline 4WD CVT RCZ	8.1 7.3	2.0	110 115	- 45,990 49,990 49,990	Yaris 1.3 3Dr •	6.5	1.3	64	- 23,580
A180 •	5.8	1.6	90		46,900	RCZ	7.5	1.0	113	49,990 49,990	Yaris 1.3 5Dr • Yaris 1.5 Sedan •	6.5 6.7	1.3 1.5	64 80	24,080 25,580 - 30,830
4200 •	6.1	1.6	115		54,900	Porsche				porsche.co.nz	Corolla GX Hatch •	7.1/6.6			33,490 34,990
A250 Sport •	6.6	2.0	155		64,900	Boxster	8.2	2.7		114,200 120,200	Corolla GLX Hatch •	6.6		103	- 37,490
445 AMG •	6.9	2.0	265		94,500	Cayman	8.2	2.7		120,900 126,900	Corolla Levin ZR •	6.6		103	- 43,690
B180 • B200 •	6.1 6.1	1.6 1.6	90 115		51,900 59,900	911 Carrera 911 Carrera 4S	9.0 9.5	3.4 3.4		198,000 206,000 239,800 247,800	Corolla GX Wagon	5.8	1.5		30,780 32,780
B250 •	6.5	2.0	155		66,900	Cayenne	9.5 9.9	3.4	220	- 127,800	Gorolla GLX Sedan •	6.6		103	- 39,280
CLA200 •	5.7	1.6	115		65,900	Cayenne Diesel	7.2	3.0	180	- 128,700	86 •	7.8/7.1			42,286 43,286
CLA250Sport •	6.9	2.0	265		77,900	Cayenne Hybrid	8.2		45/279		GT86 •	7.8/7.1			47,486 48,486
CLA 45 AMG •	7.0	2.0	265		10,900	Cayenne Turbo	11.5	4.8	368	- 242,300	GT86 TRD Special Edition • Prius C	7.8/7.1 3.9	2.0 1.573.		68,786 69,986 - 31,280
C200	7.2	1.8	135		69,900	Panamera S	8.7	3.0	309	- 260,000	Prius C Prius C S-Tech	3.9	1.573.		- 31,280 - 35,280
C250 Avantgarde	7.5	1.8	150		85,900	Panamera Turbo	10.2	4.8	368	- 350,000	Prius Hybrid •	3.9	1.873/		- 50,280
C63 AMG	12.0	6.2	336		166,900	Renault				renault.co.nz	Prius v	4.1	1.873/		- 51,480
E250 E400	6.4	2.0 3.0	155 245		114,000	Megane Hatch •	8.2	2.0	102	31,990 34,990	Prius v s-Tech	4.1	1.873/		56,990
E400 E63 AMG S	7.6 10.0	3.0 5.4	430		131,000 215,000	Megane Coupe – Cabriolet	7.9	2.0	103	- 54,990	Avensis Tourer	8.0		110	- 47,990
ML250 BlueTEC	6.4	2.14	150		99,900	Megane Renault Sport RS265		2.0	184	53,990 -	Camry GL •	7.8		133	- 44,990
ML350 BlueTEC •	6.4	2.14	150		121,900	Megane RD265 Cup Trophee	8.7	2.0	184	59,990 -	Camry Atara S Sedan •	7.8 7.8		133 133	- 48,890 - 51,490
ML63 AMG	11.8	5.4	380		197,900	Koleos 2.0 DCI 4x4 •	8.3	2.0	110	- 49,990	Camry Atara SX Sedan • Camry Hybrid •	6.0	2.4110		- 51,490 - 50,990
GL350 BlueTEC	7.7	3.0	190	-	175,000	Koleos 2.5 4x2 Fluence	9.3 7.8	2.5	126 103	- 37,990 - 34,990	Aurion V6 AT-X •	9.9		204	- 49,690
Mini				mir	ni.co.nz		7.0	2.0	103		Aurion V6 Sportivo SX6 Sedan	9.9		204	- 51,790
Mini Hatch Ray	5.4	1.6	72		31,200	Skoda				skoda.co.nz	Aurion V6 Touring Sedan	9.9		204	- 52,090
Mini Hatch Cooper •	5.4	1.6	90		39,200	Citigo MPI 55	4.7	1.0	55	18,990 19,990	Previa 2.4 MPV Wagon	9.5		125	- 65,380
Mini Hatch Cooper D	3.8	1.6	82	40,700	43,700	Fabia Hatch TSI 77 • Rapid TSI 90	7.5 5.4	1.6 1.4	77 90	- 23,900 - 29,900	RAV4 2WD GX •	7.4		107	- 39,990
Mini Hatch Cooper S	5.8	1.6	135		47,200	Yeti 2.0 TDI 4X4 •	6.5	2.0	103	45,500 48,000	RAV4 2WD GXL • RAV4 AWD GXL •	7.4 8.5		107 132	- 44,490 - 51,490
Mini Cooper Countryman	6.0	1.6	90	43,700		Octavia Liftback TSI 103 •	5.4	2.0	103	- 34,900	RAV4 AWD GAL*	8.5		132	- 60,790
	4.4(5.6)				49,800	Octavia Liftback TDI 77 •	3.9	1.6	77	- 36,500	RAV4 AWD Diesel AWD •	6.5		110	- 53,490
Cooper Countryman D All4WD Cooper Countryman S All4WD	7.3	1.6(2.0)8	135	49,800 54,500	52,800 57,500	Octavia Liftback TSI 132 •	5.7	1.8	132	- 39,900	Highlander V6 7S 2WD •	1.01	3.5	201	- 55,280
Mini Cooper Clubman	5.5	1.6	90		44,200	Octavia Wagon TDI 110 •	4.5	2.0	110	- 40,100	Highlander V6 7S 4WD	11.6		201	- 59,790
Mini Cooper Convertible	5.7	1.6	90	46,200		Octavia TSI 132 4X4	6.7	1.4	132	- 43,600	Highlander V6 LTD 7S 4WD	11.6		201	- 67,790
Mini Cooper Convertible S	6.0	1.6	135	54,200		Superb Sedan TSI 118	7.1	1.8	118	- 43,900	FJ Cruiser V6 Petrol	11.4		200	- 71,280
Mini Coupe JCW	7.1	1.6	155	62,200	65,200	Superb Sedan TDI 125 • Superb Wagon TDI 103	5.3 5.2	2.0	125 103	- 53,900 - 48,900	Prado 3.0 GX Diesel • Prado 3.0 VX Ltd •	8.5 8.5		127 127	- 84,195 - 109,780
Mitsubishi		mits	ubish	ni-motor	s.co.nz	Superb Wagon TDI 125	6.1	2.0	125	- 56,900	Land Cruiser 200 Wagon VX 4.			195	- 125,790
Mirage GLS •	4.6	1.2	-		21,990	Superb V6 4X4	9.3		191	- 62,900					•
Lancer LS Hatch/Sedan •	7.6	2.0	115		30,690						Volkswagen	5.8			wagen.co.nz 22,990 25,990
Lancer GSR Hatch/Sedan •	7.6	2.0	115		32,990	Ssang Yong Korando Sport 4X2	7.3	2.0	110	27,990 29,990	Polo 1.4 • Golf VII TSI BMT Comfortline •		1.4 1.4		22,990 25,990 32,500 34,890
Lancer SEi hatch/Sedan •	7.6	2.0	115	-	36,990	Korando SPR 4X4 TDi	7.5	2.0	129	- 41,990	Golf VII TDI BMT Comfortline	5.0		118	- 37,690
ASX LS 2WD •	8.1	2.0	112	-	36,690	Rexton Teammate 4X4 Tdi	9.0/9.2	2.7	121	39,990 42,990	Golf VII TSI BMT Highline •	5.0		118	- 40,750
ASX LS 4WD Diesel A/T •	5.8	2.2	112		41,990	Rexton W Sport 4X4	9.2	2.7	137	- 47,990	Golf VII TDI BMT Highline	4.4		103	- 43,990
Outlander LS 4WD CVT • Outlander VR-X 2.4 CVT 7 Seat	7.5 7.5	2.4 2.4	126 126		43,990 54,490	Actyon Workmate 2WD Tdi •	7.6/8.1	2.0	114	29,990 31,990	Golf GTI •	6.4			58,500 60,990
Dutlander VRX 2.2D 4WD 7 Sea		2.4	112		56,990	Actyon Workmate 4X4 TDi	7.3	2.0	114	32,990 34,990	Golf R	7.1			68,500 70,990
Challenger GLS DID 4WD •	9.8	2.5	133		58,990	Actyon Sports 4X4 Tdi	7.6/8.1		114	39,990 41,990	Golf Cabriolet TSI 90kW	6.3	1.4	90	- 45,750
Challenger Exceed 4WD 7 Seat		2.5	133		63,990	Actyon Sports SPR 4X4 Tdi	8.1		114	- 47,990	Beetle TSI • Passat TSI 118kW	6.2 7.1		118 118	- 46,500 - 47,750
Pajero LWB 3.2 DIDC GLS •	9.2	3.2	150		77,090	Stavic 2WD Tdi Stavic 4WD Tdi	7.8	2.0	114 114	- 39,990	Passat TDI 130kW •	7.1 5.3		130	- 47,750 - 58,250
Pajero LWB 3.2 DIDC Exceed •	9.2	3.2	150	-	87,590		8.1	∠.U	114	- 44,990	Passat Wagon TSI 118kW	7.1		118	- 50,250
Nissan				nissa	n.co.nz	Subaru				subaru.co.nz	Passat Wagon TDI 130kW •	5.3		130	- 60,750
Micra ST •	6.6	1.5	75		22,800	BRZ GT •	7.8	2.0	147	48,990 49,990	Passat Alltrack	7.5		125	- 59,990
Micra Ti •	6.6	1.4	75		24,300	Impreza 2.0i-X •	6.8	2.0	110	- 31,990	Passat CC TDI 125kW	6.1		125	- 62,250
Pulsar ST Sedan •	6.7	1.8	96		29,990	WRX / STi XV •	10.5		221	49,990 69,990 38,990 40,990	Passat CC V6 4 Motion R-Line	10.1		220	- 74,000
Pulsar Ti Sedan •	6.7	1.8	96		33,490	XV 2.0i-L •	7.0/7.3 7.0	2.0	110 110	38,990 40,990 44,990 44,990	Touareg V6 TDI 150kW	7.4		150	- 89,750
Pulsar 1.6 Turbo SSS Hatch	7.8	1.6	140		39,990	XV 2.0i-S •	7.0	2.0	110	48,990 48,990	Touareg V6 TDi V6 180kW Tiguan TSI	9.9 8.6	3.0 2.0	180	- 108,000 - 50,990
uke ST •	6.3	1.6	86		32,190	Forester 2.0 Diesel •	5.7	2.0	110	49,990 -	Tiguan TDI 4 Motion	6.3	2.0		- 50,990 - 54,990
uke Ti •	6.3	1.6	86		34,290	Forester 2.0i •	8.1	2.5	126	- 45,490		د.ن	2.0		
Qashqai ST Hatch • Qashqai TI Hatch •	7.9 7.9	2.0	102 102		37,990 40,990	Forester Sport •	9.6	2.5	126	- 47,990	Volvo	5.0	2.0		ocars.com/nz
Altima ST Sedan •	7.5	2.5	127		43,990	Legacy 2.5i Sport Sed/Wagon			123	- 44,990	V40 D4 Kinetic	5.3			49,990 54,990 - 62,990
Altima Ti Sedan •	7.5	2.5	127		53,290	Legacy 2.5 Premium Sed/Wag			123	- 49,990	V40 Cross Country D4 V40 Cross Country T5	5.2 7.8		130 187	- 62,990 - 66,990
eaf 0 Emissions 100% Electic •		electric	90		69,700	Legacy GT 2.5i BSpec Prem	8.9	2.5	123	- 59,990	S60 T4 Kinetic	7.8 7.2		132	- 59,990
370Z Coupe	10.4	3.7	245	76,200		Outback 2.0 Diesel	5.8	2.0	110	54,990 54,990	S60 T5 R-Design	8.3		177	- 72,990
GT-R	12.0	3.8	352		191,000	Outback 2.5i Sport •	8.9	2.5	123	- 49,990	S60 T6 R-Design	9.6		224	- 84,990
K-Trail ST-L 4WD Petrol	9.5	2.5	217		44,290	Outback 2.5i Premium •	8.9		123	- 54,990	V60 T5 Luxury	8.3		177	- 72,990
X-Trail TI Leather 4WD Petrol	9.5	2.5	132		50,290	Outback 3.6 Premium	10.3	3.6	191	- 64,990	V60 T6 R-Design	10.2		242	- 86,990
X-Trail TS 2.0 Diesel •	8.1	2.0	110		47,290	Suzuki				suzuki.co.nz	XC60 D5 •	6.8		158	- 84,990
	10.9	3.5	191		66,390	Alto GLX •	4.8	1.0	50	14,990 16,990	XC60 T6	10.7		224	- 86,990
					54,990				69	18,500 19,990	XC70 D5 Kinetic	6.8			- 76,990
Murano Pathfinder Petrol ST 2WD •	9.9	3.5	190			Splash GLX •	5.1	1.2						158	
	9.9 10.2 14.5	3.5 3.5 5.6	190 190 198	-	65,990 115,000	Swift GL • Swift GLX •	5.5 5.5	1.4	70 70	19,990 21,990 22,500 23,990	XC90 3.2 AWD Executive XC90 D5 (All Models)	11.5 6.8	3.2	179 177	- 84,990 - 84,990

\*Fuel consumption is internationally measured in litres per 100km (L/100km).

New car rental AA Members

# Hop over to Australia and take advantage of our all-inclusive rental deal!\*

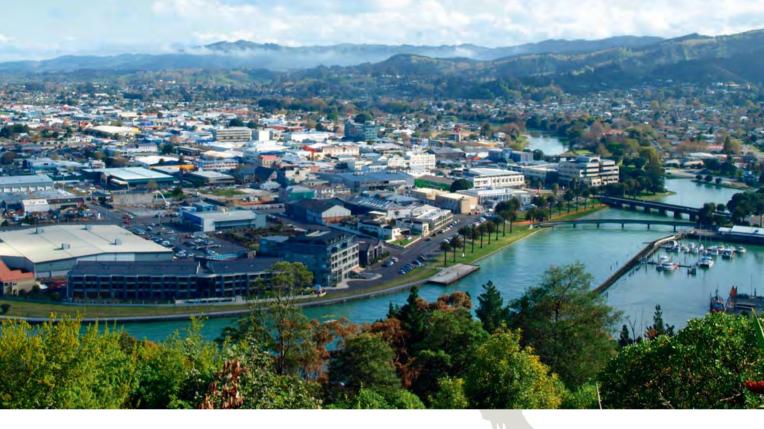


\*Terms and conditions apply. Valid for bookings made online at www.thrifty.com.au/aanz-offers, at Thrifty Australia locations and AA Centres, or by calling 0800 445 320. AU\$69 all-inclusive rate is valid in conjunction with a minimum 3 day hire. The rate includes vehicle rental of an economy or compact car, ultimate protection insurance cover, premium location surcharge, one free baby seat, vehicle registration recovery fee, administration fee, unlimited kilometres, GST & credit card fees. Valid for collection at the following Thrifty locations in Australia until 30 June 2014: Sydney City, Melbourne Airport, Melbourne City, Brisbane City, Coolangatta Airport, Surfers Paradise, Maroochydore Airport, Caims Airport. Vehicle upgrades to an intermediate vehicle (SCAR, FCAR, FSAR) available from AU\$10 per day. Promotion code 'AANZINC' must be quoted when making a reservation. Offer valid on selected car classes only. Offer valid exclusively for New Zealand AA Members; proof of Membership will be required upon vehicle collection. Offer is subject to vehicle availability and cannot be used in conjunction with any other promotional offer, corporate, wholesale or commissionable rate. Offer excludes fuel and applicable one way rental fees. All rentals must meet the standard age, drivers' license and credit requirements of Thrifty. Standard Thrifty terms and conditions apply



# **Taking our time**

**Kathryn Webster** trips from Gisborne to Wellington and is distracted, many times, along the way



FRIEND AND I are in Gisborne, staying at the harbour mouth in a lovely open, apartment-style hotel, with views across the water to where kids fish from a sea wall. Synchronized rowers slide by; walkers with dogs take the path around the coast to the city's beach – and late afternoon, so do I.

On the way, I stop to talk to a couple of old guys fishing off a bridge. One tells me he caught a kingfish "yay big" – stretching his arms wide – off the point over there, just off the path.

At Waikanae Beach, soft light shines on after-work surfers enjoying a mild swell. The hunger-inducing aroma of fish and chips and happy chatter from the beachfront camping ground permeate the evening.

It's many years since I've been to

Gisborne. The wide, shaded main street and clattering fan palms are familiar – as is the super-tempting been-there-forever Muirs Bookshop - but it's been joined by many more seductive distractions. Upstairs on Grey St, for example, the Paul Nash Gallery is wall-to-wall fascination by various local and national contemporary artists. And, in The Dome, formerly the Poverty Bay Clubhouse on Childers Rd, is a buzzing café, a cinema, an art space, a shop selling Turkish fabrics and ceramics, and another selling New Zealandmade craft and clothes.

But the road is calling. Gisborne is our kicking-off point for a road trip, one with a loose itinerary, based on rooms booked and a shared appreciation for a relaxed pace and good finds.



At Morere we stop for cups of tea and toasted sandwiches. Lovely old crockery decorates the walls of the tearooms and we spot familiar patterns: the one with the autumn leaves is the one I grew up with. My travelling companion finds hers in the mix, too.

Over the road, we pay our \$10 and run through the rain, up a bush path, to hot pools set among nikau palms and birdsong. The pools are small, but hot and delicious, and the rain makes the bush smell of pure goodness.

In Wairoa, we swing off the main road to check out the stretch of shops opposite the river. It's a sweetheart town, with a friendly vibe. Near the museum is a shop filled with vintage clothes that distract us for a good while. I nearly buy a jacket. The woman running it, originally from Melbourne, tells us her shop has become a destination for Wellington bargain hunters and I believe her.

"...window displays keep catching our eye: deco jewellery, local art, stripy cushions, handmade ceramics, shoes, coloured glass."

We need to get back on the road though - as Napier awaits. Once we've checked into our hotel right on Tennyson St, we wander toward the sea and find an excellent meal at the Emporium in the old Masonic Building. On the way back to the Viceroy, window displays keep catching our eye: deco jewellery, local art, stripy cushions, handmade ceramics, shoes, coloured glass. We make time the next morning to retrace our steps when the shops are open.

Gather is an inspiring little shop dedicated to knitting, run by Nikki





who creates yarns from recycled wool, uses natural dyes, and designs her own patterns. Her shop decor involves bright woolly pom-poms; her shop sign is a painted bicycle with knitted accessories.

We get lost for an hour in a huge antique shop on the corner of Tennyson St and Cathedral Lane. We go to A&E gallery of art and craft and jewellery, and upstairs to Paperworks to drool over contemporary, upmarket art. We find an art co-op, with café and photography studio attached, where recent graduates of the Eastern Institute of Technology are exhibiting.

Back on the road, we roll through Hastings and on down the line stopping eventually on the outskirts of Waipawa at Artmosphere, a recently opened gallery in a relocated house, with many rooms linked with hallways and alcoves and crammed with surprises - drawings of dancing figures, garden art, copper, glass,

**CLOCKWISE FROM LEFT: Gisborne from** Kaiti Hill; Napier's six sisters; top prize goes to Gisborne; our Napier hotel; Captain Cook; a surprise in Wairoa is a relocated lighthouse.















ABOVE: In the garden of The Martinborough Hotel; pinot noir, a civilized way to end the day. BELOW: The weather-beaten road to Cape Palliser follows a dramatic coastline.

photographs, sculptures made of bits and pieces.

In Waipawa itself, another classic cafe catches our eye and we eat fish pie and drink hot tea before visiting Grey Goose gallery. On the gallery roof are pages from newspapers and several standard lamps being decidedly non-standard, as they are hanging upside down. Waipawa also has second-hand shops loaded to the gills with fabulous finds.

We travel through more towns with sweet cottages growing old among cerise rhododendrons and masses of blousey roses. The houses all seem to have rocking chairs on sunny verandas. Their owners surely meander down the street, baskets over their arms, to gather supplies from the butcher, baker, wine cellar. Probably it's travellers like us who get most excited about the shops stuffed with antiques, floral frocks and original sunhats.

We keep getting distracted and progress is slow; we need a week, not three days.

Near Greytown, we stop for fresh strawberries. In this sunny little town, vintage furniture and contemporary "We travel through more towns with sweet cottages growing old among cerise rhododendrons and masses of blousey roses."

interior designs fill shop windows. A steady stream of women heads to an old church with a red roof and bright blue door, which turns out to be Minx, a New Zealand shoe and accessories brand. Across the road is another fashion outlet store and a delicatessen.

It's Martinborough for the night for us though, so we veer off SH2, drive the last stretch in high spirits and, with sincere joy, book into the town's iconic hotel. My suite is in the garden, past a bright starburst of climbing clematis, behind a bed of white roses. It is, in a word, divine.

Over the road, we find a wine bar that offers tasting, so we settle in with a rack of pinot noir, the last of the sun for company, mulling over the day. It's a town to walk in, so we do, and end up at Circus for dinner where we consider catching a movie but are happy, in the end, to chat.

Back in Napier, we recalled, the woman in the knitting shop – Nikki – telling us about the baby seals at Cape Palliser. She'd held her palms parallel, maybe a foot apart, to demonstrate their size. Leaving Martinborough early, we head south past Whangaimoana, past Ngawi, drive to the end, where wild country and high-edged landscape leans into the wind and the ocean spits at craggy black rocks. Hunters in utes head inland; hardy fishers in woolly hats and gumboots lug surfcasters to the shore. There are quite a few of us, tourists with cameras, looking for the baby seals. We could smell them well before we saw them.

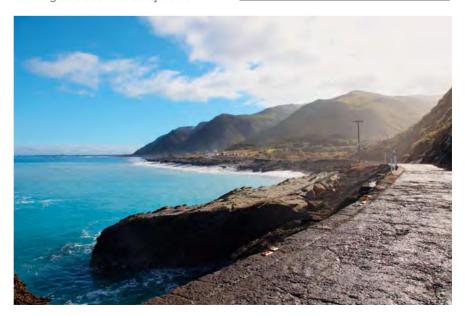
This coast would be fantastic in a storm, we decide. Dramatic and exciting; possibly quite scary. We stop to look, longingly, at a cliff-edge bach with a For Sale sign nailed to its fence.

Time is up. After three days of toasted sandwiches, gallery hopping and vintage shopping – after three nights of lovely hotel rooms – home calls. I photograph the bach, note the phone number, just in case. Then, we head over the Rimutaka ranges to Wellington.

#### **VISITOR INFORMATION**



The Portside Hotel Gisborne and The Martinborough Hotel are part of the Heritage Boutique Collection – heritageboutique.co.nz For more New Zealand road trip inspiration, visit aa.co.nz/travel







# Art at the heart

#### Liz Light enjoys central Christchurch's contemporary sculpture

UILDINGS ARE MISSING from the city centre, hundreds of them, tumbled and crumbled by wreckers' balls and jackhammers. But art has appeared – murals, graffiti art, paintings on walls and sculpture. Lots of it.

Much of the sculpture is new. Some has been there for  $\alpha$  while, but is more obvious now, with fewer high-rise buildings around.

I begin a city centre sculpture walk in Cathedral Square next to the fallen cathedral. My heart contracts every time I see it. I want it fixed, back to its proud-settler Gothic glory. Now that its spire has gone, the tall thing in The Square is The Chalice.

- **1** The Chalice, 2001, by Neil Dawson is conical and 18 metres tall. Its filigree-like delicacy and transparency belies the fact that it is made of steel. Silhouettes of leaves from native trees touch tips and form the shiny exterior, with leaves growing bigger and more exuberantly as they reach up to the sun.
- **2** Nearby, in High Street, *Flour Power*, 2008, Regan Gentry, pays homage to the early settlers, the wheat they grew on the Canterbury Plains and the importance of the

land's productivity to the prosperity of Christchurch. It's a 13-metre sheaf of wheat and the figurative flower heads light up bright at night.

**3 Nucleus**, 2006, by Phil Price is a large, red, carbon-fibre sphere, divided into four parts which move in random patterns according to the whims of the wind. The sphere sits on top of a tall pedestal, shaped like a swish, adding elegance to this dynamic work.

I salute its tenacity. For the two and a half years the Red Zone was closed to people, it kept on turning and performing in fanciful ways, with only rats, birds and cockroaches to admire it.

4 People don't usually look up for sculpture but, now, with Christchurch's skyline changing constantly as broken buildings come down and new ones rise, they are more inclined to. The reward for scanning the skyline in High Street is **Comin' Down** by Ronnie van Hout, installed on top of the old Post Office Building last year. A dismayed-looking man points skywards. His elongated arm echoes the many cranes that dot the skyline; the man looks down at the comin' down city below.











5 High Street finishes at the gate of Christchurch Polytechnic Institute of Technology and Anton Parsons' Passing Time, 2010, marks the spot. This giant looping ribbon of connected stainless steel boxes can be walked through, sat on and admired from a myriad of angles. Each box has a copper number embedded into the four external faces and represents one of the 104 years since the first version of this learning institution was established — until 2010, when the sculpture was made.

Those numbers, hundreds of them, are reminiscent of barcodes, technology, science and the complicated numbers-based world we live in. Even for those who don't know the backstory, it's perfectly situated by this place of learning.

6 A chair is not just a chair. Each of the 185 chairs, (Peter Majendie, 2012) is different to all the others, just as the 185 people who lost their lives in the February 2011 earthquake were unique individuals.

The chairs are painted white so there is uniformity in their differences. I imagine an elderly man in the plastic garden chair, an office worker on the computer chair, a bohemian woman on the bentwood and the baby in the car seat.

This empty-chair art installation is a heart-wrenching tribute to lost loved ones and the idea of eternal absence.

**7** Art and infrastructure merge in **Solidarity Grid** by German artist Mischa Kuball. Twenty-one operational street lamps are being donated from cities around the world and installed along the walkway in Hagley Park, next to Park Terrace.

Each street lamp is different, typifying the cultural character of its origin city. So far, lamps from Belgrade, Kurashiki (in Japan), Dusseldorf, Sydney and Adelaide are shining; the remaining 16 will be installed over the next two years.

8 Chapman's Homer (Michael Parekowhai, 2011) is a massive bronze bull standing on top of a grand piano; horned head lowered, he glowers at his admirers. The bull reeks of strength and power. No wonder the people of Christchurch so readily raised the money to buy it.

In 2015, it will be the centrepiece of the forecourt of the Christchurch Art Gallery when it reopens. Meanwhile, it has a temporary home in the centre of town.

Art often encapsulates a place and a situation more succinctly than any other media. "Shine on," say the street lamps. The message from the empty chairs is, "we will never forget you"; "kia kaha" says the bull. Comin' Down chuckles at the whole post-quake situation and The Chalice reaches to a bright future.

#### VISITOR INFORMATION

For more travel ideas for Canterbury, see aa.co.nz/travel

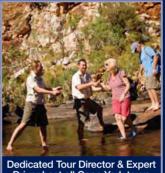




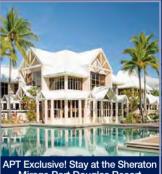
#### **UNFORGETTABLE EXPERIENCES & INCLUSIONS**

#### **VOTED BEST DOMESTIC TOUR OPERATOR 2012 & 2013**

- √ 86 years of touring experience in Australia
- Small Group Journeys Max. 20 travellers
- More passengers choose APT for Australia than any other **Premium Tour Operator**
- Travel in the comfort of APT's custom-designed 4WD vehicles
- The services of expert Tour Directors and Driver-Guides on all Cape York itineraries
- ✓ INCLUDED All transfers, many meals, sightseeing and park fees



Driver host all Cape York tours



APT Exclusive! Stay at the Sheraton Mirage Port Douglas Resort

#### **COOKTOWN & CAPE YORK**



11 DAYS FROM \$8,175\* PER PERSON, TWÍN SHARE

**SAVE \$600** PER COUPLE\*

#### Journey to Australia's most northerly point

APT Exclusive! Stay at Sheraton Mirage Port Douglas . Stay at the luxurious Shangri-La Hotel, Cairns • Included Qantas flight from Horn Island to Cairns • Travel iconic Outback 4WD tracks • 27 meals

#### **WESTERN FRONTIER**



12 DAYS FROM \$7,495\* PER PERSON, TWIN SHARE

**SAVE \$600** PER COUPLE\*

#### Discover the Pinnacles and spectacular Ningaloo Reef

APT Exclusive! Stay overnight at Wooleen Station and see the world famous wildflowers • 2 night stay at the Novotel Ningaloo Resort, Exmouth • Meet the dolphins at Monkey Mia • 28 meals

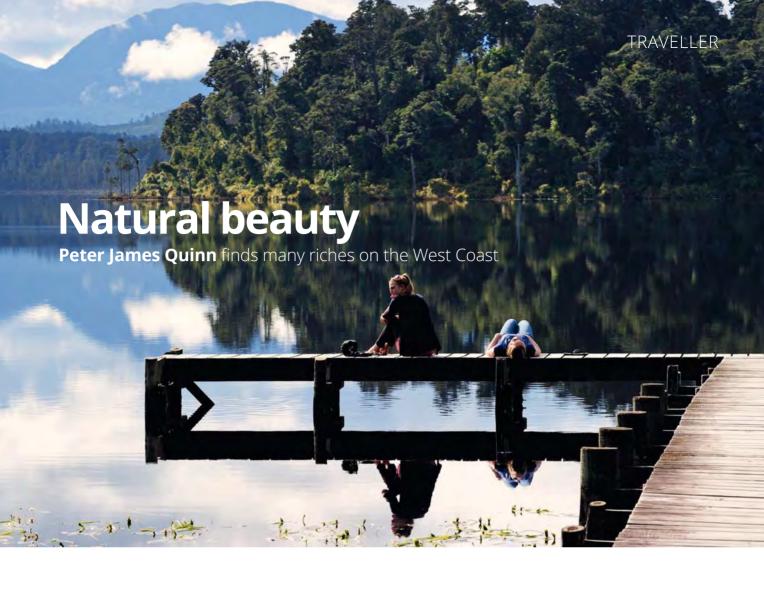


CALL 0800 222 089 Or see your local travel agent



VIEW OUR NEW DVD ONLINE www.aptouring.co.nz/Outback





AM STANDING atop one of the tallest manmade structures on the West Coast and the views before me are breathtaking. From the circular platform of the 40-metre-high Hokitika Tower I can take in a panoramic sweep of native beech forest, the Southern Alps' jagged spine and, off to the west, Lake Mahinapua, with a hint of the shimmering ocean swells marching across the distant Tasman Sea.

From this altitude even the giant podocarps, some up to 600 years old, are dwarfed by the Treetops Walkway tower. I descend its spiral staircase to a lower level and follow the steel path out onto the cantilevered Mahinapua Spring. At this elevation I'm closer, at arm's reach of the forest canopy, surrounded by ancient rimu, totara, kahikatea and mirowhose ripe red berries are a favourite of the kereru, the native wood pigeon.

Mahinapua lake and its surrounding forest have been a drawcard for tourists since the 1860s when gold miners to the district came for recreation; boating regattas "Surrounded by ancient rimu, totara, kahikatea and miro - whose ripe red berries are a favourite of the kereru."

**ABOVE: Lake** Mahinapua is in one of New Zealand's first conservation reserves. and picnics were regular outings for the pioneer settlers of Westland. By the end of that century, conservationists recognised it needed protection and the wetland was gazetted as a mainland reserve in 1907 - one of New Zealand's earliest. This new addition, providing access to the treetops, adds to the tourist experience in a safe, inclusive way.

Back in nearby Hokitika township, I call into The Gold Room on Tancred St, where owner Barry Rooney is at work crafting genuine natural West Coast nuggets into fine specimen jewellery. Barry explains that the alluvial gold still won from the district is some of the purest in the world, at between 94 and 98%, denoted by its rich yellow colouring.

The country's largest nugget, the Honourable Roddy, named after the then Minister of Mines and weighing in at a whopping 3.09 kilograms, was discovered at the nearby township of Ross in 1909. It was gifted to King George V for his coronation, thus contributing a substantial lump of the West Coast to the crown jewels.







CLOCKWISE FROM TOP LEFT: From the Hokitika Tower, the view is spectacular; Barry Rooney of The Gold Room with local nuggets; Brian Ward, owner of Teichelmann's B&B, channels the original owner; the town's St Mary's Catholic church; whitebaiters at the Hokitika river mouth.

Hokitika was founded on a gold rush in 1864; that Roddy nugget would hardly have been missed, considering the amount of gold unearthed there. In the first year, the easiest gold was found lying along a 50km stretch of the beach, having washed down the rivers. The black sand had around 3000 hardy miners working it, sifting it through shuffle boxes and long toms to separate their winnings.

By 1867 Hokitika was the colony's busiest port, with some 37,000 gold seekers disembarking at Gibson Quay over three short years. Eighty-four hotels mushroomed along the crooked dog-leg main street named after William Revell, the goldfield commissioner who surveyed it.

Dance halls and billiard rooms, shooting galleries and skittle alleys, concert rooms and an opera house, barmaids and ladies of 'relaxed virtue' all crowded along Hokitika's golden mile, vying to entertain the hundreds

"Some called it 'the most rising place on earth', such was the town's astonishing rate of growth."

of diggers on a spree. Some called it 'the most rising place on earth', such was the town's astonishing rate of growth.

Though modernised in places, Revell St retains much of that frontier town countenance, its wooden facades and Wild West features. Fat Pipi Pizzas occupies one such rusticated premises and I pop in one evening to sample the signature dish – a quarter pound of freshly-caught whitebait (in season) and egg folded on a pizza base with garlic, mozzaralla and capers. I'm told some travel over the mountains from Christchurch especially for this meal.

Around the corner on Hamilton St, opposite Hokitika's Museum which is housed in the century-old Carnegie Library building, is the lovingly restored Teichelmann's B&B, former home and medical practice of Ebenezer Teichelmann. Glass-plate photographer, conservationist and, as his day job, superintendent of Westland Hospital,





the man known to Hokitika residents as The Little Doctor was also a climbing dynamo, with two peaks along the Main Divide named after him.

Present-day owner of Teichelmann's, Brian Ward, frequently masquerades as the doctor. Donning knickerbocker pants and stockings, fedora hat and tweed coat, he guides his guests and other visitors around Hokitika's heritage precinct offering an informative history of the goldfields capital in its heyday.

Though quieter now than during its bustling beginnings, there's still plenty of riches to discover in this cool little riverside town.



#### **VISITOR INFORMATION**

See aa.co.nz/travel for more travel inspiration and for accommodation options on the West Coast.



# Ways to discover Tahiti by sea



## Tahiti and her islands

Tahiti and her islands offer cruising experiences that are truly unique because they cannot be found anywhere else in the world. Explore the jewels of French Polynesia in any of four different cruise ships; delivering everything from five-star luxury, to a majestic experience under full sail or discovering the most beautiful and remote part of the world aboard a working freighter. Tahiti is the starting point for all of these voyages that cruise the myriad islands that make up French Polynesia.



## ARANUI 3 Freighter to Paradise

17 Night Fly/Cruise holiday from \$8999\* ppts in a Standard cabin; includes 4 nights in Tahiti and a 13 night cruise. Selected departures year round.



## PAUL GAUGUIN Tahiti Five Star Luxury

10 Night Fly/Cruise holiday from \$5799\* ppts in an E Window Stateroom; includes 3 nights in Tahiti and 7 night cruise. Selected departures year round.



## WIND SPIRIT Majestic Under Full Sail

10 Night Fly/Cruise holiday from \$6599\* ppts in a Category B Stateroom; includes 3 nights in Tahiti and a 7 night cruise. Selected departures May to Nov.



## SILVER SHADOW All Inclusive Lifestyle

11 Night Fly/Cruise holiday from \$7199\*ppts in a Vista Suite; includes 1 night in Tahiti and a 10 night cruise. Selected departures October only.

All of the above cruise packages are per person twin share (ppts) and include economy class air fares from Auckland to/from Papeete flying Air Tahiti Nui (add \$300pp ex WLG/CHC),transfers airport to hotel/ship and chauffeur driven luxury car transfers to/from your relevant airport.

Land accommodation in Tahiti is at the Manava Suite Resort - Tahiti's newest resort hotel.



For more information contact The Tahiti Specialists 0800 4 ULTIMATE (0800 485 846) www.ultimatetahiti.co.nz





HO'S WEARING PAUA?" the MC yells. He's holding a microphone and doesn't need to yell, but he's amped. The crowd shuffles as a woman makes her way to the stage, holding an arm up to show her paua bracelet, to grab the prize of a dozen oysters in a take-out pottle.

If she's anything like me and the other 5000odd quests at the Bluff Oyster Festival, she'll have had her fill of oysters already. But, some would say you can never have enough.

I find I have a limit. I've eaten fresh, plump oysters raw, deep fried in batter, and in a really good pie. There were also prawns, seafood gumbo, blue cod parcels, smoked salmon butties, mussel fritters and scallops on the menu – but, boy, the oysters were good. And that's what the occasion is: toasting the magical little creature that keeps Bluff pumping. This one day a year, it's all respect for the oyster. It is 'piped in' with solemn Scottish majesty. An ode to the oyster is composed, kapa haka is performed in tribute and local kids dress up in sea-themed cuteness (I particularly liked the flounder). The grown-ups compete to shuck the fastest and eat the most.

An Irish band packs up as the MC banters. Now he's got a mutton bird to give away. Who in the crowd has the biggest beer pot? His jokes get funnier and less family-appropriate as the afternoon wears on.

I watch a Japanese woman shepherd her tribe through the crowd and wonder what she



FROM TOP:A birdseye view of Bluff; big, fat oysters being prepared for punters at the town's annual ovster festival.

thinks of this salty corner of New Zealand. She's smiling widely and nodding to those who raise their bottles and wine glasses high and away, to avoid spilling on the children's heads.

On stage is another band, with banjo, a couple of fiddles, acoustic guitars and a charismatic singer who asks how many are from Bluff. What about from Taranaki, from Stewart Island? From Wellington, Christchurch, the West Coast? All are well represented.

Some people dance. An old guy in a shearer's singlet, loose pants and baggy sunhat; a couple of women in lacy black outfits, with tie-dyed scarves tied into their long hair; small girls find courage in numbers and barefoot boys run in tight circles.

As the day slides toward evening, parents start calling those hyped-up boys with hand signals. Back to the car!





ABOVE: As well as the main attraction, visitors to the festival find a convivial atmosphere with good humour and a genuine Kiwi flavour.

Loud laughter spills from the bar tent. A knot of young women dressed for a warmer day clink glasses and toast the plate of oysters delivered to within their reach. Another watches patiently as her boyfriend scoffs another mussel fritter sandwich. I hear her say that actually, yes, she is still hungry and could he wait there while she goes to buy something?

It makes me realise I have room for more, after all. In the nearest tent I pay for another half dozen of the freshest oysters I am ever likely to eat and chat briefly to a shucker who has spent the day flicking a lethal blade into the palm of his hand with alarming speed.

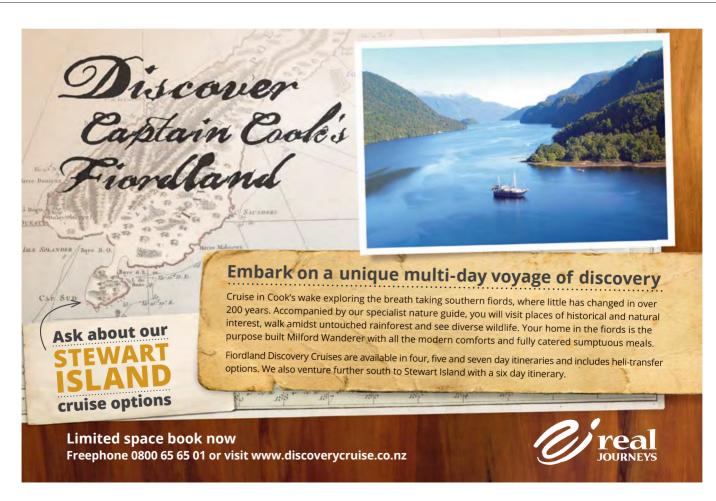
How many has he opened today? He's one of ten, he explains - and his team has opened 1200 dozen.

The band's taking a break as I step out to eat mine and the MC's back on the mic, another prize held aloft. It goes to Elvis of the South.



#### VISITOR INFORMATION

This year's Bluff Oyster Festival is on Saturday, May 24.



# Grandma's Uses For Baking Soda and Vinegar



In this exclusive new 316 page book just released by Health Pride,

"Grandma's 1001 Uses For Baking Soda and Vinegar", you'll find everything you need from health and beauty remedy suggestions to cleaning, gardening, uses in your garage, pet care and even cooking. It's a unique collection of Grandma's traditional remedies and recipes, passed down through the generations.

Simple and easy to follow, "Grandma's 1001 Uses For Baking Soda and Vinegar", gives you step-by-step instructions on how to mix these 2 wonder ingredients together or with other common kitchen items.

#### You'll discover:

- Amongst these pages what Grandma wrote about regarding age spots, sore aching joints and even leg cramps!
- How to remove any type of pet stain with these 2 wonder products.
- What are lavender and one other kitchen staple, capable of relieving?
- Never mix vinegar and this product found on page 89 as the results are toxic.
- Trying to get rid of the eggs from head lice can be difficult. Try this simple and inexpensive solution on page 154.
- To help soothe bee stings, insect bites and sunburn, make a paste from these ingredients to give you instant pain relief.
- Having trouble with built-up earwax? Baking soda may help, see how on page 11.
- Baking soda and vinegar can clear clogged drains, learn how by going to page 278.
- Clear weeds from your pathway or driveway without using harsh chemicals.
- Cockroaches! Use these two common kitchen items, which are chemical free and safe to have in your home to rid you from these nasty and dirty pests.
- Having trouble with eggs cracking and leaking when you boil them? Then try this to resolve the problem.
- How to kill small tree stumps with these simple ingredients.
- What will help with an upset tummy? Turn to page 27 to find out.

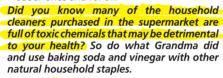


 Learn how to relieve tired puffy eyes with these amazing products.

• Battery corrosion? See what baking soda and vinegar can do to help.

 The perfect foot softener for your tired aching feet!

- The unusual way to get rid of warts!
- How to stop colours running on your clothes while you wash.
- Odour Eaters! Eliminate shoe odour once and for all.



#### You'll also learn how to:

- Extinguish a grease fire if it breaks out in your kitchen.
- Remove that baked on grease from your BBQ. The results will amaze you!
- Remove stubborn stains from marble and many other surfaces.
- Put the shine back in your hair and remove all other product residues.
- How to remove any type of pet stain with these two wonder products.
- Add this to your bath to help relieve the itching from chicken pox and measles.
- Eliminate cigarette odour from your house, carpets and curtains.
- Bring back the natural glow to your skin.
- · Polish silverware to bring back the sparkle.
- Clean your drinking glasses to perfection.
- Remove strong odours and food build-up from your chopping boards.
- Fun ideas for kids to keep them occupied.

Order within 10 days and you'll also receive a free special report on "The magical effects of honey and

cinnamon", including 21 free health tips. It's yours to keep just for previewing

Baking

Soda

"Grandma's 1001 Uses For Baking Soda and Vinegar". Supplies are limited. Order today.



- Learn how to make your own solution to treat laundry stains.
- Try this amazing unscented and irritation-free fabric softener.
- Plus much, much more!

And this is only a brief sample of the 1001 uses of baking soda, vinegar and other household staples you'll learn about with these fascinating and unique combinations. Delight in the time and money you'll save and "Grandma's 1001 Uses For Baking Soda and Vinegar" is yours on a no risk trial basis for 90 days.

That's right... Imagine three full months without obligation to keep this exclusive, one of a kind book. When you've read it you'll say, "Is there anything that baking soda and vinegar are not good for?"

To receive your copy direct from the publisher simply fill out the coupon. Remember, it's not available in bookstores at this time. And you're protected by the publisher's 90 day risk free money back guarantee. If you are not totally delighted with your purchase, you can return it at anytime within 90 days for a full product refund. No questions asked.

YES, please send me my FREE report	MAIL TO: Health Pride Pty Ltd Dept Code BZ02			
☐ <b>Please Send Me</b> "Grandma's 1001 Uses For Baking Soda and Vinegar" for the	Private Bag 19-981, (21-23 Timothy Pl) Avondale, Auckland 1746 <b>PHONE:</b> (09) 828 3645 - 9.30am-4pm Mon-Fri - Fax (09) 828 5390			
introductory price of \$29.95 + \$7.90 postage, handling & insurance. Total \$37.85	Mrs/Miss/Ms/Mr/Other Name:  Address:			
SAVE FREE POSTAGE! Order 2 books for the great price of \$60.	Post Code: Daytime phone no: ()			
Includes postage, handling & insurance. Total \$60.00	I enclose my cheque/money order payable to <b>Health Pride</b> for \$ or please debit my			
*Delivery is normally 14 days, though please allow 28 days	☐ Mastercard ☐ Visa Card No:////			
I do not wish to receive offers from other companies	Expiry Date / Signature:			
By ordering from this advertisement we will retain your nam other companies. If you do not wish to receive offers from o	e and address on file and send occasional offers and catalogues from time to time. We are also able to send occasional offers from the companies please indicate in the space provided in the coupon.			

## **BUY ANY TWO PAIRS AND SAVE**

## My Feet Were Killing Me... Until I Discovered the Miracle in Germany!

It was the European trip I had always dreamed about. I had the time and money to go where I wanted see what I wanted. But I soon learned that money and time don't mean much when your feet hurt too much to walk. After a few days of sightseeing my feet were killing me.

Oh, I tried to keep going. In Paris I limped through Notre Dame and along the Champs- Elysees. And I went up in the Eiffel Tower although I can't honestly say I remember the view. My feet were so tired and sore my whole body ached. While everybody else was having a great time, I was in my hotel room. I didn't even feel like sitting in a pavement cafe. The whole trip was like that until I got to Hamburg, Germany, There, by accident, I happened to hear about an exciting breakthrough for anyone who sufffers from sore, aching feet and

This wonderful invention was a purpose-made foot support called the Foot Cradle. When I got a pair and slipped them into my shoes my feet were soothed almost instantly. The flexible shock absorbing support they gave my feet was like cradling them on a cushion of air. I could walk, stand, even run. The relief was truly a miracle.

I learned that women can also wear them - even with sandals and open backed shoes. Once you put them in your shoes they are invisible you won't even feel you are wearing them - but you too could feel the instant soothing relief they give you. Imagine how dumbfounded I was to discover these miraculous devices were sold only in Germany. Right then I determined that I would share the miracle with my own countrymen.

Tens of thousands of customers, including those who have retired many with aching feet far more severe than mine – have experienced this blessed relief for themselves. Here's why Foot Cradles work for them and why they could work for you. These supports are like nothing you've ever seen before. Their unique contoured design enables them to support your full body weight whilst helping to soothe your aching feet.

Try Foot Cradles for yourself! If they don't bring you soothing relief with every step you take we will give you your money back. Don't suffer discomfort needlessly. If your feet hurt, the miracle of Germany can help you. There is no obligation whatsoever. No salesman will call

Just fill out the coupon below or call one of our telephone operators.

#### **FREE HOME TRIAL**

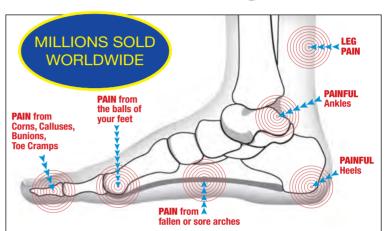
Simply call our orderline now orreturn the coupon below, indicating your size. Ás soon as you receive them, slip them into your shoes, take a few steps and experience the new pleasure of walking without pain. You'll never want to be without them again. Don't hesitate – take immediate advantage of this exceptional, risk-free, 12 month trial offer TODAY! If you don't get instant soothing relief in your feet simply send them back and we will refund you in full - that's guaranteed.

#### **WHAT PEOPLE SAY ABOUT THE MIRACLE:**

I've had terrible aching feet for years. I had tried all sorts of insoles then I read about Foot Cradles. I can't believe the difference they have made. I've even been able to wear sandals again. Ms O'Neill, Paisley

I have suffered with aching knees and also sore ankles. Since trying the Foot Cradles I feel like I have a new pair of legs! The best

money I have ever spent. Ms Lyons, Widnes



## **NEW Orthotic Designs**

#### **Deluxe Foot Cradle**

The new **Deluxe Foot Cradle** has all the features of our original Foot Cradle with the added benefit of being full length. Providing soothing relief for the whole foot.



#### Foot Cradle - Gel Sport

If you play sports or do a lot of walking then try our new *Foot Cradle Gel Sport* orthotics. The contoured design features gel cushions positioned to relieve pressure spots and provide extra support.



77.7	YTT YT		1 9	
X	TUF			*
AIL	M.		Storm C	Š
ree	<b>UARAN</b> 'I	ONTH	12 M	· 1
	JAKAN1	UNTH	12 M	

Century Mail prides itself on providing quality merchandise and high standards of customer service. If you feel our service has not met our expectations or if you are unsatisfied with your purchase - please call our friendly Customer Service Department immediately.

_			_	_			_
п	т	OF.	On	ine o	t: www.cen	turvmail	com an

			dicate si		ize(s)	Lines Open 7 Days: CALL NOW 12.00pm - 6.00pm	0800 55 77 99 Ask for Dept KFF40
Women'	s Size(s)		Vien's Size	(s)		DING STATE OF THE	SEND TO: DEPT KFF40
Туре	One Pair	2 pairs SAVE \$10	3 pairs SAVE \$15	Qty	Sub Total	☐ Please rush my "FOOT CRADLE INSOLES" on the RISK-FREE TWELVE MONTH GUARANTEE.	PO BOX 912021, VICTORIA STREET WEST, AUCKLAND 1142
Foot Cradle	\$49.95	\$89.90	\$134.85			☐ I enclose a Cheque/Money Order payable to	Mr/Mrs/Ms
Deluxe						Century Mail for \$	Address
Foot Cradle	\$59.95	\$109.90	\$164.85			☐ Please charge my VISA/MASTERCARD as follows:	
Gel							Suburb Postcode
Foot Cradle	\$59.95	\$109.90	\$164.85			Signature	Phone DOB / /
Postage 8	& Packagi	ng		1	\$9.95	Occasionally we may make your data available to carefully selected companies. If you do not wish to	
Total						receive interesting others from these companies, please lick this box  If you do not wish to receive further communications from Century Mail, please tick this box Delivery normally within two weeks but please allow 28 days.	Email  ☐ Tick this box to sign up for exclusive email offers from Century Mail.   © Century Mail 2014



unning with the donkeys at Santorini is not quite as dangerous as running with the bulls at Pamplona, but it certainly has its risks and adrenaline rush.

My husband and I naively decided to stroll down to Santorini's old port of Skala during donkey rush hour in the middle of the day when traffic was at its most hectic and chaotic, with muleteers cursing their beasts and each other, and hot, cross donkeys threatening to kick you for six.

The protocols appear to be strict, with donkeys stationed at the top, midway and bottom of the 589 steps from the old port up to the tourist village of Fira.

As soon as one group of cruise ship tourists is delivered to the top of the steep pathway by these venerable beasts of burden – mostly mules, not donkeys – the equivalent number of animals is sent down to the port to replace them, so that each of the muleteers gets their fair share of the tourist euro.

It is very much a case of pedestrians beware. The animals have right of way. On more than one occasion, when donkeys clambering up the path with tourists hanging on met those careering down with muleteers in noisy pursuit, we scrambled off the narrow path and on to the stone wall to avoid being trampled.

Reasonably fit and agile, the donkey encounter was still quite an adventure for us. But the descent turned out to be high drama for an elderly Spanish couple from a cruise ship, who had also decided it might be pleasant to walk down the path rather than take the return trip on the cable car.

We came across the pair a third of the way down the path. The woman – quite frail and wearing high heels, long culottes and elegantly coiffured hair – was stranded on the path, in the midst of a serious panic attack. Her husband also seemed to be in shock, so he was not much help to her. Both were petrified of the donkeys and apparently unable to move.

We spent the next hour helping them down the path, forming a human shield between them and the donkeys. Near the bottom of the path it all got too much for the dear lady. She collapsed in a quivering, hysterical heap, so my husband scooped her up and carried her the rest of the way down.

She protested at first and then just slumped in his arms, accepting the indignity of being delivered in this ABOVE: Tourists take the easy way down to Skala, the port at Santorini - a Greek island in the southern Aegean.
BELOW: Local muleteers.



embarrassing fashion to the skipper of the cruise ship tender, waiting at the port.

Heading back up the steps, trying to anticipate the donkeys' preferred route and leaping out of the way when we invariably got it wrong, we looked out to sea and saw the couple waving and blowing kisses to us, as they returned to the safety of their huge white ship.



#### **VISITOR INFORMATION**

For travel insurance, see aa.co.nz/travel or visit an AA Centre.



N SHAMIAN ISLAND. a pretty park-like part of Guanazhou with architecture left over from its time as the foreign consulate quarter, song spilled from under a concrete bridge. The community choir sang at full volume, conducted by a woman stabbing at words inked in that poetic Chinese way on paper scrolls. With her other arm she kept the tempo steady. An elderly woman, with a sleeping baby tied in a blanket to her back, had tears on her face. The songs, we were told, were in praise of Mao.

Another day, we walked through gardens to the Five Ram monument, where the city's foundation story is illustrated in bronze - and, again, music. This time it was old soldiers, standing tall and singing strong before red and gold flags that waved lazily against the blue sky. We talked in halting English to a man with a portable PA slung over his shoulder;

this was a regular reunion, he said, of men who fought together in Vietnam.

Guanazhou was generous with remarkable moments. I confess I did not expect such blue skies, such lush spills of bouganvillea, or the serenity found on Shamian Island. Scenes of local people playing badminton and Hacky Sack, slowdancing and practising t'ai chi surprised and delighted me. I imagined an extremely busy, high-energy, high-rise city - and it was all that - but Guangzhou also has quiet beauty and human-scale experiences. The mix of tight streets and open spaces was comfortable, somehow, and the watery ribbons of the delta softened the city.

"I did not expect such blue skies, such lush spills of bouganvillea, or the serenity found on Shamian Island."

In Liwan Lake Park, we found tropical gardens, graceful buildings and airy pavilions. Families huddled and played up for photographs, took small boats onto the lake, leant over quaint arched bridges to watch carp. We lunched extravagantly at the Panxi Restaurant, famous for dim sum. Our table groaned under the weight of shrimp wontons, congee, egg tarts, turnip cake, water-chestnut cake. Intricately-made mouthfuls in the shape of animals appeared: little pigs with mushroom filling, hedgehog wontons filled with sweet pumpkin, cartoon-like chickens stuffed with bean curd.

Outside the park, Liwan – also known as Litchi Bay for its lychee trees - is a maze of streets with antique shops and a traditional Chinese medicine market. No one seemed to mind our slack-jawed fascination with baskets overflowing with dried seahorses, snake skins, beetles, unidentified fishy things and pearls. The woman selling live

scorpions did mind, though. We lowered our cameras.

In the pet market, kittens, pups, turtles, mice and fish waited for homes. On Shanaxiajiu Pedestrian Street, pretty much everything else was for sale – clothes, leather. electronics, watches, food.

To get away from the shopping crowds, we went to Guangdong Folk Art museum, housed in what was built in 1894 as the Chen family compound. Traditional halls and temple buildings with intricate carvings, linked by courtyards, provided insight into a long-ago era – as did the cultural relics, ceramics, embroidery and ivory carvings displayed there.

We experienced more utterly intriguing culture at the Western Han Nanyue King Tomb museum. An emperor was buried here 2000 years ago, hidden 20 metres below ground with food, banquet equipment and musical instruments - plus several







CLOCKWISE FROM LEFT: Guangzhou at twilight; art on Shamian Island; a quiet day on Beijing Road; looking back at park-like Shamian Island, where old architecture has been preserved.



Near or far, Bill Peach Journeys brings you exclusive travel experiences characterised by class and comfort.

### **Great Australian Aircruise**

Longreach | Katherine | Kakadu National Park Darwin | The Kimberley | Buccaneer Archipelago | Broome Birdsville | Alice Springs | Uluru | Kata Tjuta



## VALUED AT **UP TO \$1,000** PER PERSON\*

FREE Trans Tasman airfare plus pre and post accommodation at Stamford Sydney Airport Hotel

**BOOK AND PAY BY** 22 APRIL 2014.

Departs Syd: 20th May 2014 | Concludes Syd: 31st May 2014 Alternate departure dates available | Journey length: 12 days Price: \$15,995 per person | Single Supplement: \$1,628

\*Conditions apply. Bonus airfare offer only applicable for international departures from AKL, WLG, and CHC. Not combinable with any other offer, including Single Supplement Free offers. Departs Sydney. Offer not transferable. Bill Peach Journeys Pty Ltd. Travel Agents Licence Number 2TA 003 547. ABN 11 054 959 152.

0800 445 700 billpeachjourneys.co.nz

See your local travel agent

**ABOVE: Lanterns** 

of Guangzhou's

Litchi Bav.

hang in the streets

RIGHT: Sun Yat-sen Memorial Hall is

a fine example of traditional Chinese

architecture.

cooks, soldiers and concubines. The tomb itself is preserved and can be entered. The recovered treasures – around 1000 of them, including tools, jewellery, vessels and seals of the emperor – are exhibited on site.

One evening we went to bright Yanjiang Middle Road for a meal at the Hongxing Yidu Seafood Restaurant. On street level, in a

wet market, the poor sea creatures alistened and shivered under a million lights. People called and bartered and moved in tidal flows: the street buzzed and hummed with amiable tension. We headed for Tianzi Wharf to catch a river cruise. Along the river path, hawkers sat before their line-up of wares for sale. A boy of maybe 12, smoking

a cigarette with a defiant look in his eye, flicked a card into my companion's pocket. It was promoting something a bit sordid, he told me, and slid it out of view.

The boat took us up the Pearl River, past LED-lit high-rise buildings, under bridges throbbing with colour, past the impressive Canton Tower, with its swirls of neon reaching up into the dark sky. Multiple multi-coloured lights danced on the river surface.

The busy river city never sleeps. Importing, exporting, welcoming, farewelling - just as it has done for centuries.





#### VISITOR INFORMATION

New Zealanders flying on China Southern Airline's Canton Route to the world can now stop in Guangzhou for 72 hours, visa free. The airline has 10 flights per week from Auckland to Guangzhou on the new Boeing 787 Dreamliner. For more information, visit csair.com



## Celebrate Christmas in Europe

Imagine spending this Christmas in a 'fairytale' hotel amongst the snow covered Alps with candlelit Christmas markets, ginger biscuits, mulled wine and sleigh rides.

Stay in medieval hunting lodges or dramatic 13th century castles and have Christmas dinner and carols in an 800 year old rustic Inn!

Come and experience a festive Christmas in Europe with Albatross Tours!

For your copy of our Christmas 2014 tour brochure call 0800 446 232 or visit www.albatrosstours.co.nz

#### The Albatross difference...

Select from the largest range of European Christmas and New Year tours



Specially designed for Australians and New Zealanders



Leisurely paced with 3 to 7 night stays in one place over Christmas



Hotels specially selected for their location, style and nostalgia



Genuinely inclusive, with no additional 'on tour' costs

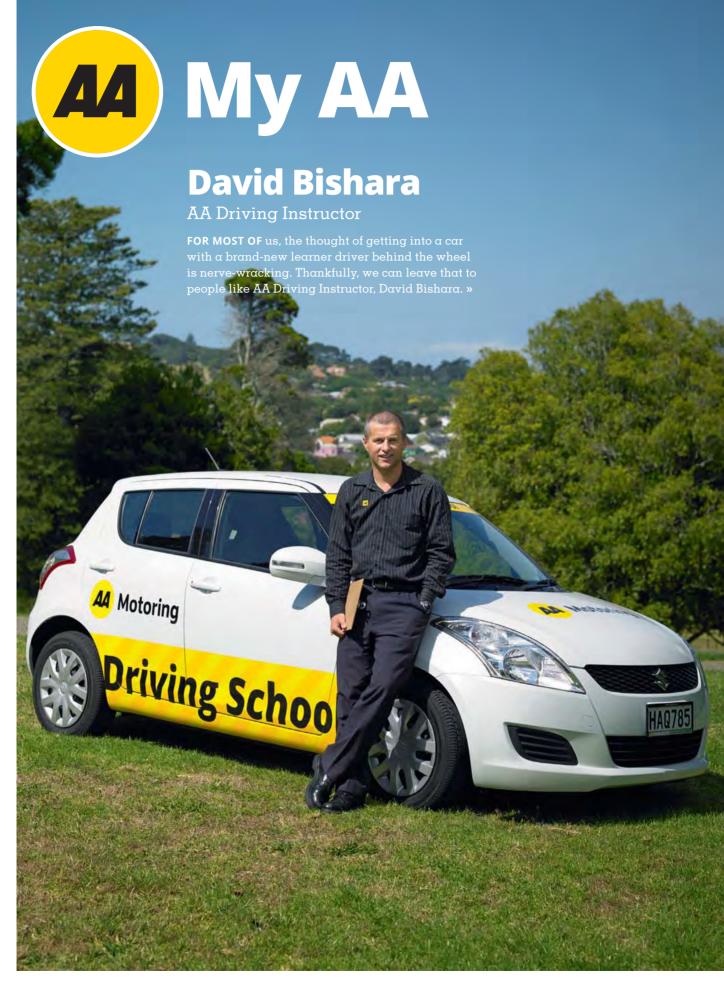


Guaranteed group departures



Lic No TAG 1374 ATG0584

ALBATROSS TOURS, COME SHARE OUR LOVE OF EUROPE



David has taught people how to swim and ride motorbikes in the past, but for the past year he's been with the AA in Auckland, teaching both teenagers and adults how to stay safe on the roads.

"There's plenty of variety in my job. Sometimes I'm teaching learners, other days I'm planning and running defensive driving programmes.

Often I'm assessing adult drivers for businesses to make sure they're not going to crash the company car."

He says his favourite part of the job is teaching the brand-new learners.

"I like dealing with teenagers because they're completely fresh and keen to learn, whereas older people can be quite set in their ways. You have to be very diplomatic when you're re-teaching something to someone who's been driving for 20 years."

So what's the most common bad habit that adult drivers have?

"Failing to check blind spots. It's easy to do and it helps keep other road users safe but, so often, it's what people forget."

David believes lessons with the AA are a must for any young learner getting ready to sit a driving test.

"Learning to drive without lessons is like going sailing without a map. You just go round in circles and never get anywhere. We get people who've gone for their test again and again, and then they have maybe one or two lessons with us and they've got what they need to pass."

→ To book a driving lesson with the AA, call 0800 223 748.

Creative Technology

Following the successful introduction of the AA Roadservice app for Members, the AA has developed a new tailor-made Roadservice app for business clients. These include car manufacturers who use the AA to supply Roadservice

as part of their new car warranty programmes.

The new app has seen four early adopters leading the way: Citroen, Kia, BMW and Holden. By being at the forefront of this technology, they are able to provide improved access to speedy roadside assistance and exceed customer expectations.

Their customers simply download a tailored app, load the vehicle, and request service when they need it. A callout is logged and the phone's GPS picks up the location of the client wherever they are in New Zealand. Considering 40% of people don't know where they are when they break down, and 97% of the country has mobile coverage, this means real customer service value for Kia, Holden, BMW and Citroen customers.

## **MAKE THE SWITCH**

Switching to an AA Car Loan now makes better financial sense than ever, with the introduction of this new offer.

Switch to an AA Car Loan and you'll get:

- Your early repayment fee paid
- An AA Membership for 12 months for you or someone else
- Competitive rates starting from 10.95%

Check out how much you could save using AA Finance's online car loan comparison calculator at aa.co.nz/compare-your-loan Anyone (including non-AA

Members) can apply online or by calling 0800 500 555.

→ Visit aa.co.nz/compare-your-loan for terms and conditions.







## **Smart Savings**

AA Smartfuel is continuing to deliver exceptional savings on fuel to AA Members.

In two years, the programme has delivered in excess of \$100 million in fuel savings to its total cardholder base, with AA Members now earning almost 10 times the value in fuel discounts each month compared to what they earned via AA Rewards Points.

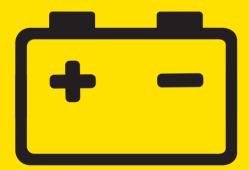
For those Members who are still unsure how to maximise the savings, it pays to seek out partner retailers who offer AA Smartfuel savings, as these add on to the savings you make when you fuel-up at BP or Caltex.

Here's a tip: On average, AA Members who accumulate their AA Smartfuel discounts over two months at BP or Caltex save twice as much as those who take the discount instantly.

→ If you want to learn more about maximising your fuel savings, go to aasmartfuel.co.nz



## Let us take care of this



When you choose AA Motoring Battery Service you get:

- \$25 discount for AA Members
- A mobile service that comes to you and replaces your battery on the spot, in most areas, 365 days a year
- A warranty of up to 3 years on new batteries

Call 0800 222 014 or visit aa.co.nz/batteries



# Fill 'er up

See how Max maxxed his AA Smartfuel savings with his AA Membership card



Max swiped his AA Membership card every time he spent money at one of our retailers, like taking his kids for a fun day out at Kelly Tarlton's and treating them to dinner at Burger King. These savings added up to 72c off per litre – so Max got \$36.00 off his fuel bill (redeeming the maximum 50 litres). Over the last 12 months Max has saved over \$250° at the pump with AA Smartfuel!

\*Max is an avid accumulator of AA Smartfuel discounts.
To find out where to shop and become more like Max visit **AAsmartfuel.co.nz** 



# MAGE: ISTOCKPHOTOGRAPHY.COM

#### UK breakdown assistance

We've got good news for AA Members travelling in the UK. While the AA United Kingdom previously charged NZAA Members for breakdown service, this policy has now changed.

The AA United Kingdom is offering 24-hour reciprocal breakdown assistance to NZAA Members travelling in the UK for a maximum of 90 days. Service includes free basic roadside assistance and a free local tow, if required.

If your vehicle breaks down during your visit to the UK, call the AA United Kingdom on 0800 028 90 18 (unless you're in a rental vehicle, in which case you must use the breakdown assistance provided by the rental company).

→ Note: NZAA Members moving to the UK to take up either short or long-term residence are advised to take out AA UK Membership by calling 0800 085 2721.

## Thrill Rides

Motorsport fans can experience four days of high-speed racing this Anzac weekend when the V8 Supercars ITM 500 Auckland returns to Pukekohe.

"The programme for this year's racing is going to be action packed, with over 500km of V8 Supercar racing, and all the thrills of pit stops for compulsory tyre changes and fuel," says V8 Supercars CEO, James Warburton.

To celebrate the New Zealand round of the V8 Supercars Championship, organisers are offering AA Members a 10% discount on Trackside general admission tickets and Fanstand unreserved grandstand seating.\*

The ITM 500 Auckland runs from April 24-27 at Pukekohe Park Raceway, Auckland.

→ For this and other great Member offers for Anzac Weekend in Auckland, visit aa.co.nz/aucklandoffers

\* This offer is available until 11.59 pm Friday 18 April 2014. Not valid with any other offer.



Member Benefit



#### **BEFRIEND YOUR BATTERY**

Keep your battery onside with these six tips:

**Earn brownie points** with your battery by taking regular drives of at least 15-20 minutes. Leaving your car parked for long periods affects your battery's ability to charge.

Stick to your service schedule, as a neglected engine can overload your battery and reduce its life. Your service centre will clean and check the battery as part of a standard service, but you can also request that they check the battery's charging rate, as under or overcharging can shorten battery life.

**Get the right battery** for your car. Different cars have different requirements when it comes to batteries, and if your battery is over or undercharging, it could be a sign that it's not a good match.

Remember to switch off lights and accessories when you leave the car. Regularly having to recharge your battery is a great way to shorten its life.

Mαke sure your bαttery is secure. Vibrations when you're on the move can damage the plates or loosen the connections, both of which can cause breakdowns.

**Call in the experts**. An AA Battery Services specialist will come to you to give your battery a check-up, and can advise on battery care and choosing the right battery for your car. AA Members will receive a discount on a new battery if it needs replacing, and a warranty to put you at ease.

→ Call AA Battery Service on 0800 500 222 or \*222 from your mobile.





## Life tools

AA Life's new website offers a suite of tools and information to help people work out the financial value they have to their family, and the steps to take in order to secure it.

"While the thought of dying and leaving family and friends behind is not something we like to think about, we never know what the future might bring," says Keith Meyrick, General Manager of AA Life.

"Our site now includes a simple cover calculator to help people work out how much they may need for their family if they died. It takes into account things like funeral expenses, debts, future living and housing costs for the family, and education costs for the kids."

A recent comprehensive survey conducted by Massey University showed that Kiwi lives were underinsured to the tune of nearly \$200 billion.

Mr Meyrick says this suggests that people take risks by not considering the considerable financial impact their death can have on their family.

During the past year AA Life has worked closely with customers to better understand their needs and how these needs can be met online.

"We've made the application process shorter, simpler, and removed the need for medical checks.

"We don't want people to put the idea of life insurance in the 'too hard basket' — because it really isn't."

> For more information visit aalife.co.nz





## **GET SUM SMART**

Hands up who's checked the sum insured for their home insurance? If not, here's some food for thought

Last year's move from full replacement to a sum insured-based home insurance is arguably the biggest policy change to the industry in the past three decades.

What you might not realise is that policies were initially based on a sum insured up until the late 1980s when they moved to full replacement. The return to sum insured has been the result of lessons learned from the Canterbury earthquakes, whereby customers and reinsurers wanted to know the most that would be spent to rebuild properties after a large-scale event.

While the groundwork of pinpointing an accurate sum insured figure can be a headache for some, it pays off for customers in two ways. First, they now know upfront the maximum amount their insurer will pay out in the event of a total loss, which means there are no surprises come claim time. The second is that as the sum insured figure is already agreed on upfront, a cash settlement can be sped up. This often results in a customer's claim being settled guicker, so they can get on with their life sooner.

Of the handful of claims AA Insurance has received since moving all policies to sum insured last July, customers have so far been on the mark with the figure they've worked out as the maximum amount their insurer will pay to reinstate their home. This means that, in the event of a claim, their home will be rebuilt,

repaired or cash settled up to that maximum amount.

Your home is a valuable asset and worth protecting, so it makes sense to calculate its sum insured figure accurately. If you don't, you may be left with a replacement home that falls short.



Take advantage of the Easter holidays to explore more of New Zealand, and make the most of AA Member accommodation discounts.

Book accommodation online at aa.co.nz and Members will save 5%, plus receive an AA Smartfuel discount of 10 cents per litre. The offer is available on over 1300 motels, hotels, campgrounds, apartments and B&Bs around the country.

Or, go for the classic Kiwi bach experience with Bookabach, and receive AA Smartfuel discounts on baches and holiday houses.

MAGE: PHOTONEWZEALAND.COM

For more Member benefits follow the NZAA on Facebook (facebook.com/aa.co.nz)





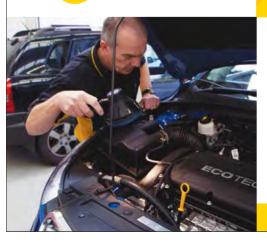
## **Brand New**

We've made a few changes to the AA brand. We've introduced a 'club mark' to reflect a 110year history of helping New Zealand motorists, and changed to a simpler, circular AA logo to reflect the contemporary organisation the AA is today. Fresh brand design around our cornerstone services (AA Motoring, AA Traveller, AA Insurance, AA Life and AA Finance) has also been introduced to more clearly communicate the many products and services we now offer, extending well beyond our motoring roots.

The new brand will be rolled out gradually across the AA, as items need replacing.

Our new look AA Membership card is pictured. As AA Membership cards usually last for around five years, the new card will only be issued to new Members and to Members whose cards are lost or damaged. For all other current Members, the existing card will continue to be accepted, and will automatically be replaced when it falls due.

## 44 Motoring



## **Safety Check**

The AA Motoring Safety Check is a quick 16-point vehicle assessment for motorists moving to an annual WoF. This is free\* for AA Members.

#### We look at:

- Lights
- **Under bonnet**
- Vision

- Steering
- **Tvres**
- **Brakes**

**Seatbelts** 

\*For more information visit aa.co.nz/safety-check or call 0800 500 333

**FREE FOR AA MEMBERS** 

## **SAFETY CHECK**

The AA has stepped up to fill a gap left by the change to the Warrant of Fitness testing frequency and is now offering Members up to two free AA Safety Checks a year

From the start of the year, cars registered after January 1, 2004 are subject to 12-monthly WoF checks. This will be extended from July to cars manufactured after January 1, 2000.

AA Motoring Services General Manager Stella Stocks says while the AA supports the Government's decision to reduce the frequency of WoF checks, motorists will need to be more vigilant with parts of a car that could create safety issues if not well maintained.

"A WoF inspection is just a snapshot in time and ensures that everything looked at during the check is sound on the day," Ms Stocks says.

"Ideally, outside of the WoF process, we should all check tyres every month by looking at tread depth and pressure, ensure all lights are functioning, and monitor brake performance — although we know a lot of people use the sixmonthly WoF inspection to confirm these things are all OK," she says.

"We developed the AA Safety Check to help motorists transition from a sixmonth WoF inspection to a 12-month regime. It's a 16-point check available at nearly 50 places around New Zealand."

The AA Safety Check is not as comprehensive as a WoF and is not a pre-purchase inspection. AA Members will receive up to two free checks a year on presentation of their Membership card; non-Members will pay \$19 for the service.





## Last Word from the AA President



As my tenure as AA President comes to an end, I have been reflecting on the impact the Association has on the motoring scene of New Zealand. The AA has been around for a long time – 110

years in fact. No one would dispute that the Association is very well-established and well-respected, having been in the business of caring for Members long enough to have earned significant, genuine respect in the community.

But the AA does not rest on its laurels and that is something I am particularly proud of. We acknowledge the importance of our heritage, but we maintain a vigorous and healthy awareness of the future. I refer to this as vision. It reflects the need to make change, to be proactive, to remain vital. It is not only in response to marketplace demands (although that is crucial, for the AA to maintain its strong commercial position); it is also our

ability to respond to changing social demands, to be conscious of how motoring is evolving, to be alert to the political climate and to be constantly reflective of our Members' views.

With the change of Presidency, new energy and enthusiasm will be injected into the AA organisation. I'm confident the Board will continue to strive positively on Members' behalf, with that potent blend of solid heritage and inspired vision working in its favour.

Bruno Petrenas AA President



## M NZAA Annual Report 2012 – 2013 –

## Strategy for Growth

**UR VISION IS** for every motorist to consider AA Membership indispensable. More and more New Zealanders see AA Membership as essential for their mobility and we have a strategy in place to ensure that growth continues.

Our aim is to become the number one provider in six core service areas - Motoring Support, Member Discounts, Tourism, Advocacy, Insurance and Finance, and Driver Education. Our unique strengths and Member-centric focus will help us achieve this ambition.

We have many initiatives planned, all designed to provide greater benefits to Members. Pleasingly, our Membership grew by more than 36,000 in the year to 30 June, 2013 proof that the value of belonging to this Association is well established.

#### **MEMBERSHIP**

AA Membership is the highest it has been in its 110-year history. A record 110,332 new Members joined during the year, pushing Personal Membership past 900,000 for the first time. Vehicle-based Membership grew by 2.9% to over 478,000, lifting total Membership to 1,380,612, which is 42% of all licensed drivers.

This continued growth can be attributed to the enhanced value of Membership through benefits such as AA Smartfuel fuel discounts and free eye examinations every two years at Specsavers. The number of Member resignations decreased immediately following the introduction of AA Smartfuel benefit statements with renewal notices.

In the 12 months to 30 June, AA Smartfuel delivered \$57 million in fuel discounts to New Zealand motorists.



More than 2000 retailers now offer AA Smartfuel discounts and more than 1.3 million motorists hold AA Smartfuel cards.

#### **ROADSERVICE**

The AA is the leading provider of roadside assistance for New Zealand motorists. We have retained this position by embracing emerging technologies. This year an AA Roadservice application was launched for iPhones, Androids and Windows Phone 8, enabling Members to request callouts from their mobile phones. The free app includes  $\alpha$ torch light, provides Members with Roadservice job status updates and sends the GPS location of the breakdown to the AA.

Also, the introduction of speech recognition enhanced the selfservice call centre, significantly improving answering times, lowering operational costs and resulting in positive Member feedback. Improvements to roadside service

and operational costs were also achieved by introducing flexible resourcing models and using contractors for more of the traditional breakdown work.

Our Service Officers, AA Battery team and contractors attended more than 474,000 jobs during the year: 43% for flat batteries, 12% for mechanical faults, 11% for lockouts, 11% for towing to a place for repair, seven percent for tyre changes and six percent for fuel. Roadservice attended to 89% of our Member calls within 60 minutes and were able to mobilise 91% of those breakdowns.

#### **DRIVING SCHOOL**

The AA is committed to doing more for new learner drivers. For much of the year, planning was directed towards the July launch of the pilot programme for free driving lessons. The programme is designed to provide professional training for learner drivers. One free driving lesson is available to Members or

The programme supports the Government's Safer Journeys' strategy to improve road safety, which included the introduction of a tougher driver testing regime in 2012. About half of all learner drivers fail to pass the practical test for their restricted licence. This highlights the need for them to take more care and time to develop their skills and build a solid foundation for safe driving. The AA will play a significant role in this process and has the skills and resources to make a real impact.

During the year we also launched our new NZ Transport Agency-approved Defensive Driving Course (DDC), now available to both learner and restricted licence holders. This is a first for New Zealand, having previously only been available to drivers on restricted licences. The DDC includes eDrive, an online driver training programme.

Learn to Drive the AA Way –  $\alpha$  booklet providing learner drivers with detailed information about gaining  $\alpha$  full licence – was made available free of charge to learner drivers. It was also offered to secondary schools, and many ordered copies.

The free driving lesson programme will continue to roll out in 2014 and its scope may be expanded. To meet the expected demand for lessons, we'll also be increasing the number of instructors in many parts of the country.



#### MOTORING SERVICES

Driver licensing transactions through AA Centres and AA licensing agents were up 6% for the year. Identity verification services for IRD applications and SuperGold cards also experienced growth.

Competitive pricing and incentives, such as AA Smartfuel savings and attractive AA Pre-Purchase Inspection discounts, helped drive an increase in the volume of AA Car Loans this year. AA Finance continues to pursue opportunities to increase the brand awareness of AA Car Loans and provide further Member benefits and products within the financial services arena.

Demand for vehicle inspections, entry compliance, technical advice, vehicle service and repair, and Warrant of Fitness (WoF) testing grew during the year, as motorists invested in maintaining their vehicles or upgraded to new ones. Motoring Services expansion plans continued with the opening of six more AA Auto Centres in Whangarei, Taupo, Palmerston North, Mount Maunganui, Napier and Wellington.

#### **ADVOCACY**

The AA was a key stakeholder throughout the Government's Vehicle Licensing Reform project. The findings of our analysis and a Member survey led to our support for changes to annual WoF inspections, saving motorists an estimated \$159 million annually, without compromising safety.

The AA assisted with the third KiwiRAP report, in which authorities identified dangerous sections of our state highways. Actions taken as a result of the KiwiRAP findings helped bring about a 30% drop in fatal and serious crashes on our highest-risk highways since the first KiwiRAP report in 2008.

The AA, with the NZ Transport
Agency, created a programme
providing professional driving lessons
and community volunteer mentors
to young drivers on their learners'
licences. Pilot programmes in Porirua



and Waitomo helped several learner drivers gain their restricted licences.

Progress continues to be made on our eight Election Calls to improve road safety: the Government has committed to installing red light cameras at problem intersections and random roadside drug testing will be introduced as soon as practicable.

A major success was securing the future of Students Against Drink Driving (SADD). Active in two-thirds of New Zealand secondary schools, SADD can now continue its outstanding work for the next five years with \$2 million in Road Safety Trust funding.

We continue to monitor fuel prices and provide monthly AA PetrolWatch reports, and we called for price reductions when our analysis showed they were warranted.

Meanwhile, to better reflect our Members' views, we have implemented a quarterly rolling survey that asks a random sample of Members a range of questions on transport and driving-related issues.

In the past year, the AA has made 14 submissions to the Government, including on Road User Charges, ACC levies, evidential breath tests, child restraints, the Road Maintenance Task Force and the Land Transport Management Bill.

#### **TOURISM**

Having played an active role in tourism since the 1920s, the AA continues to identify ways to promote New Zealand and to cater for all tourism needs

A re-vote was undertaken of the 101 Must Do's for Kiwis in a bid to refresh the original 2006 list and encourage New Zealanders to see more of their country. More than 283,000 votes were received for 1600 attractions. Towards the end of the year, the focus turned to a new campaign designed to create holiday nostalgia and encourage Kiwis to book more domestic holidays and weekends away.

More than 200,000 maps were distributed through AA Centres, AA agents and other retailers, and more than 60,000 bookings were made through the AA Tourism reservation booking system.

#### **INSURANCE**

AA Insurance underwent a brand refresh during the year and experienced strong growth. Home, contents and car insurance became available online in April and by June nearly 30% of sales were being completed online.

AA Insurance joined the move to use sum-insured for home insurance. The impact on customers has been minimal, due to the changes being clearly communicated to the public.

Settlement for home claims in Canterbury gained momentum, with 60% of customers having had work completed on their earthquakedamaged property or taken a cash settlement. A further 25% of customers have work underway or are in the planning and consenting stage.

Making a claim can be stressful, so to improve the experience for our customers we introduced a claims switchboard team. Customers can now connect with a person, rather than a machine, and are directed to the right people almost immediately.

For the third consecutive year, AA Insurance was voted New Zealand's most trusted insurer by consumers at the Reader's Digest Most Trusted

Brands awards We were also nominated Direct Insurer of the Year. received the Canstar Blue award for Car and Home & Contents, and the Kenexa Best Workplaces Five Year League award for our sustained performance in the annual survey.

#### **FINANCIAL**

The accompanying financial statements cover the 12 months to June 2013, with comparatives for the nine months to June 2012.

The trading surplus of \$7.99 million was a pleasing result, with the Association itself recording a small operating surplus. As in past years, subscription rates have not increased while benefits to Members have. The areater part of the result was achieved through our joint venture operations and our return on investments.

The Association continues to make significant investments in its business operations to ensure the services we provide to Members remain relevant and up-to-date, thereby ensuring the Association is in a position to successfully meet the challenges of the next financial year.

#### THANK YOU

As this is Bruno Petrenas's final report as President of the AA Board, we would like to thank him sincerely for his work over the past three years. His commitment and enthusiasm have contributed to many successes for the Association during his tenure, especially related to the focus on improving the safety of New Zealand drivers. Highlights include the development of the AA Driving School and the significant investment made in our novice drivers, with a programme offering free driving lessons to learner drivers. These triumphs, among others during the course of Bruno's presidency, are testament to his hard work, for which the Board is grateful.



Complementing the financial performance for the year is the Association's balance sheet, which remains very solid with strong liquidity, providing the resources to take advantage of opportunities that may present themselves over the coming year and beyond.

#### NZAA NATIONAL COUNCILLORS

B W Petrenas President R L Carter South Canterbury WG Cassin Wellington L J Cunningham Hawke's Bay / Gisborne G I Dodd North Otago S I Grant Auckland R I Hawkes Southland P J Hawley Bay of Plenty P H M Heywood Nelson Waikato A J McKillop M Napier Wairarapa N T Oaklev Otago M W Petersen Marlborough P W Rieger Manawatu J W Skevington Canterbury / West Coast IR Sutton Taranaki E I Unsworth Wanaanui J D T Williamson Northland (FEBRUARY 2013)

## **Summarised Financial Statements**

## THE NEW ZEALAND AUTOMOBILE ASSOCIATION INCORPORATED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 HINE 2013

FOR THE YEAR ENDED 30 JUNE 2013 1.	2 MONTHS ENDING 30 JUNE 2013 \$000	9 MONTHS ENDING 30 JUNE 2012 \$000
INCOME WAS RECEIVED FROM:		
Revenue	104,560	76,928
Share of profit or loss in joint ventures	6,771	3,772
Other gains/(losses)	4,196	407
INCOME FROM CONTINUING ACTIVITIES	115,527	81,107
EXPENDITURE WAS INCURRED BY:		
Employee entitlements	57,350	42,215
Delivery and distribution	21,298	13,859
Plant, office and property overheads	8,336	6,244
Advertising and promotion	3,578	2,349
IT and telecommunications	6,388	4,986
Motor vehicle expenses	3,259	2,390
Goodwill impairment expense	2,314	-
Other expenses	4,973	4,909
EXPENSES FROM CONTINUING ACTIVITIES	107,496	76,952
Operating surplus from continuing activities before ta	x and grants 8,031	4,155
Grant to NZAA Research Foundation	(209)	(96)
Taxation benefit/(expense)	(738)	3
NET PROFIT FOR THE PERIOD ATTRIBUTABLE T ASSOCIATION ACTING IN THE INTERESTS OF I		4,062
OTHER COMPREHENSIVE INCOME NET OF TA	X:	
Revaluation of properties	589	-
Gain/(loss) arising on translation of foreign joint ven	ture 53	12
Share of other comprehensive income/(loss) of joint	ventures 265	(138)
OTHER COMPREHENSIVE INCOME		
FOR THE PERIOD, NET OF TAX	907	(126)
TOTAL COMPREHENSIVE INCOME FOR THE PE ATTRIBUTABLE TO THE ASSOCIATION ACTING	RIOD	
IN THE INTERESTS OF MEMBERS, NET OF TAX	7,991	3,936

## THE NEW ZEALAND AUTOMOBILE ASSOCIATION INCORPORATED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2013

AS AT SUJURE 2013	2013	2012
-	\$000	\$000
ASSETS	05 (00	00.747
Cash and cash equivalents Other financial assets	25,629 36,315	28,717 22,923
Sundry receivables and prepaid expenses	6.357	6.249
Dividend receivable	500	0,247
Related party receivable	530	-
Assets classified as held for sale	1,096	-
TOTAL CURRENT ASSETS	70,427	57,889
Property, plant and equipment	32,986	32,978
Investments	44.417	43.662
Related party receivable	3,201	3,661
Capitalised lease	11	30
Deferred tax asset	-	738
Goodwill	3,776	6,090
Other intangible assets	1,855	1,985
TOTAL NON CURRENT ASSETS	86,246	89,144
TOTAL ASSETS	156,673	147,033
LIABILITIES		
CURRENT LIABILITIES	17,186	15,811
NON CURRENT LIABILITIES	2,227	2,381
TOTAL LIABILITIES	19,413	18,192
NET ASSETS	137,260	128,841
ASSOCIATION FUNDS AND SUBSCRIPTIONS IN AD	WANCE	
Accumulated funds	107,967	100,333
Asset revaluation reserve	9,443	9,139
Foreign currency translation reserve	84	31
TOTAL ASSOCIATION FUNDS	117,494	109,503
Subscriptions in advance	19,766	19,338
TOTAL ASSOCIATION FUNDS AND SUBSCRIPTIONS IN ADVANCE	137,260	128,841
<del>-</del>		

For and on behalf of the Board, B W Petrenas, President, M R Winger, Board Member 27 September 2013

## THE NEW ZEALAND AUTOMOBILE ASSOCIATION INCORPORATED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 IUNE 2013

1	2 MONTHS ENDING 30 JUNE 2013 \$000	9 MONTHS ENDING 30 JUNE 2012 \$000
ASSOCIATION FUNDS AT BEGINNING OF PERIOD	109,503	105,567
Net profit for the period attributable to the Association acting in the interests of Members	7,084	4,062
OTHER COMPREHENSIVE INCOME: Loss on revaluation of properties Gain/(loss) arising on translation of foreign joint ventu		- 12
Share of other comprehensive income/(loss) of joint ve	entures 265 907	(138)
TOTAL COMPREHENSIVE INCOME, NET OF TAX	<b>7,991</b>	3,936
ASSOCIATION FUNDS AT END OF PERIOD	117,494	109,503

## THE NEW ZEALAND AUTOMOBILE ASSOCIATION INCORPORATED CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 30 JUNE 2013	12 MONTHS ENDING 30 JUNE 2013 \$000	9 MONTHS ENDING 30 JUNE 2012 \$000
Net cash from operating activities Net cash used in investing activities Net cash used in financing activities	11,388 (14,476)	9,963 (2,579) -
Net increase in cash and cash equivalents	(3,088)	7,384
Cash and cash equivalents at the beginning of perio	d 28,717	21,333
CASH AND CASH EQUIVALENTS AT THE END O	F PERIOD 25,629	28,717
REPRESENTED BY CASH AND CASH EQUIVALE	NTS 25,629	28,717

## NEW ZEALAND AUTOMOBILE ASSOCIATION INCORPORATED NOTES TO THE SUMMARISED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 IUNE 2013

**MEASUREMENT BASE** - The financial statements are presented in New Zealand Dollars (NZD). The functional currency is New Zealand Dollars (NZD).

ACCOUNTING POLICIES - There have been no material changes in accounting policies covered by these financial statements

#### EVENTS SUBSEQUENT TO BALANCE DATE

On 8th August 2013 the New Zealand Government passed Land Transport Rule: Vehicle Standards Compliance Amendment (No 2) 2013, which confirmed changes to the frequency of in-service vehicle inspections (that is, warrant of fitness (WoF) and certificate of fitness (CoF). The Board is currently assessing how these changes will impact its wholly owned subsidiary. AA Vehicle Testing Limited. The Board has considered the impact of these changes on the goodwill held by AA Vehicle Testing Limited and do not believe it necessary to impair goodwill at this stage. The Group received the following dividends post balance date from joint ventures: \$500,000 on 10 July 2013 being their share of a dividend declared on 27 June 2013, \$50,000 on 22 July 2013 being their share of a dividend declared on Se Julius 2013.

### RECONCILIATION OF OPERATING SURPLUS TO NET CASH FLOW FROM OPERATING ACTIVITIES

	12 MONTHS ENDING 30 JUNE 2013 \$000	9 MONTHS ENDING 30 JUNE 2012 \$000
Operating Surplus after taxation	7,084	4,062
Movement in non cash items	(3,243)	(768)
Movement in assets and liabilities	2,277	4,813
Movement in financing/investing activities	5,270	1,856
NET CASH INFLOW FROM OPERATING ACTIVITI	ES 11,388	9,963

#### **FULL FINANCIAL STATEMENTS AVAILABLE**

These summarised financial statements are unaudited and have been extracted from the full financial statements for the Association for the year ended 30 June 2013. The Association chose to report a nine month reporting period to June 2012. This enabled the Association to align its balance date with its significant join tenture holdings. As a result, the amounts presented in the financial statements are not directly comparable. The full financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice (NZ GAAP). They comply with New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS"), international Financial Reporting Standards ("IFRS"), and other applicable financial reporting standards, as appropriate for public benefit entities, except for NZ IAS 16 whereby the Association has accounted for revaluations on an asset by asset basis rather than by class of asset. NZ IFRS requires all entities to determine whether they are a public benefit entity or a profit-oriented entity for reporting purposes. The Board considers that the Association is more closely aligned with the characteristics of a public benefit entity than a profit-oriented entity.

with the characteristics of a public benefit entity than a profit-oriented entity.

The full financial statements were issued by the Board, and approved for distribution by the National Council on the 27th of Sentember 2013.

The summarised financial report may not contain sufficient information for a full understanding of the financial affairs of the Group, but copies of the full financial statements and the unqualified auditors' opinion, dated 27 September 2013, can be obtained by Members from: The Secretary, The New Zealand Automobile Association Incorporated, P.O. Box S, Auckland, 1140.

n AS

NZ Travel & Accommodation, Australia Travel & Accommodation

No.8





4-8 day all inclusive tours with the personal touch upcoming tours

WoW Art Awards (25 Sep-2 Oct) Rhododendron Gardens (9-16 Oct) Canterbury Gardens (29 Oct-5 Nov) Coromanel Caper (7–10 Nov) East Cape Caper (13-17 Feb) South. Icons & Otago Gardens (14–18 Nov) Christmas Tours: Northland & Marlborough Wairarana Wandering (12-18 Jan)

#### Freecall 0800 662 462

info@moatrek.co.nz www.moatrek.co.nz

#### A B EXPLORER TOURS 2014 – Adelaide to Alice Springs Darwin & Kakadu. Tasmania.

All small group managed departures. Also South Island Back Country abexplorertours@xtra.co.nz

#### BRISBANE BARGAIN RENT A CAR

Free Airport Shuttle. Cars from \$21/day, incl. insurance. Family run business. Ph 0800 441 607 www.bargainrentacar.com.au

#### **CHARTER YACHTS AUSTRALIA**

Whitsunday Islands Skipper Yourself Yachts, Sailing & Power Catamarans www.charteryachtsaustralia.com.au Email: chárter@cya.com.au Int Ph: +61 7 4946 6666

#### Driving on the Gold Coast? Select the right rental car from www.hellogoldcoast.com.au or phone 0800 744800

Check our range of Attractions, Restaurants & Discount coupons

#### GOLD COAST—CAR RENTAL

From A\$25 per day\*, New, Near New, Not so New. Toyota, Nissan, Mercedes, Falcon 8 seaters too.

#### **AERO AUTO RENTALS**

At Coolangatta Airport Freephone: 0800 880 828 \*Conditions apply

#### AUSTRALIA - SUNSHINE COAST

Holiday Getaway @ Kings Beach 2BR 2 bath FSC apartments, 100m beach. Ocean views heated pool, BBQ, Foxtel, Sec Park, linen supplied, Res Mgrs

KINGS WAY APARTMENTS 00 617 5491 7500 www.kingsway.net.au

#### BRISBANE ★ ★

Kingsford Riverside Inn! Close to City & Airport. City bus at the door! Ph: 0061-7-3862-1317

See our website at www.budgetaccommodation.com.au

#### CONSIDERING SHIPPING YOUR MOTORHOME OR CAR? PHONE THE EXPERTS

- Aironaut can pack, secure and ship, with the care and responsibility as if it was our very own.
- Partnering with other car shipping specialists throughout the world. Aironaut make it easy
- We know which is the best shipping service, route, and transhipment point, best suited to your budget and requirements.
- Car shipping with Aironaut saves time and money, as we can offer as much or as little additional services as you require.
- We offer Door-Door, Port-Port, or a combination to suit your situation. Just ask us for help.



**Contact: Grant Hudson** 156 Parnell Rd, Auckland Ph: 09-309-8814 www.aironaut.co.nz



We'll convert all your old photographic memories to digital. Save them, see them, share them - on DVD and the web.

We offer value, quality and service New Zealand-wide. You'll get stunning results and personal service.



Call us or visit our web site to make your photos truly come alive!

www.filmscan.co.nz - or call 0800 474748 | MAGING

Our 2014 programme includes NEW ZEALAND:

For information or

vour free tour brochure

09 889 4214 info@vivaexpeditions.com

www.vivaexpeditions.com

**FULLY ESCORTED** 

TOURS FOR

SENIOR CITIZENS

Chatham Islands Great Barrier Island High Country Spectacular Wonders of Westland Taranaki Rhodo Festival Kapiti Island & South Coast

SOUTH AMERICA

#### . Masterton for Christmas AUSTRALIA:

Melbourne Adelaide & the Murray River Sunshine Coast Stay Put Brisbane to Cairns Gulf to the Outback

#### PACIFIC:

Rarotonga, Niue, Norfolk Island

For a free colour brochure or to make a booking contact Scottsdale Tours FREE phone 0800 66 44 14 info@scottsdaletours.co.nz www.scottsdaletours.co.nz

**LEISURE** 

TIME TOURS

E-mail debbie@hawkhurst.co.nz

(09) 589 1054 • Fax (09) 589 1055 •

Phone (

#### THIRD AGE TOURS

Join our Travel Club for FREE and receive our Free Newsletter

Phone: 07 579 3981 or Email:info@no8farmtours.co.nz

www.no8tours.co.nz

nall Group Tours for the Over-5 Domestic and International – GREAT PRICES

**Treasures of Turkey** 21 May to 14 June 2014 30 August to 23 September 2014

**England/Wales & Yorkshire Dales** 

1–31 May 2014 4 September to 4 October 2014

**Captivating Croatia, Slovenia** & Montenegro 19 June to 11 July 2014

Vietnam & Cambodia 16–27 March 2014 5–27 October 2014

**Unique and Beautiful Norfolk Is** 2-9 November 2014

2-9 March 2014 **Catlins & Stewart Island** 6-14 February 2015

Plus other destinations! For a FREE INFORMATION PACK. contact Brenda or Tristar

#### **THIRD AGE TOURS** Phone: 03 379 3799

or 03 312 7050 Freephone: 0800 927 725 sunshineone@xtra.co.nz www.thirdagetours.co.nz

#### MOOLOOLABA **Sunshine Coast**

Phone for July, Nov & Feb Specials Overlooking marina – Sailport Mooloolaba Resort. 4 star 1, 2 & 3 bdrm aparts with ensuites, air cond, views Heated pool & spa. 100m from Mooloolaba S.L.S.C & golden beach, alfresco cafes restaurants, bowling clubs

PH 0061 75 444 1844 www.sailport.com.au





WWW.ISLANDESCAPECRUISES.COM

0800 58 1717 INFO@ISLANDESCAPE.CO.NZ

#### Quality Tours 2014 Auckland & Waiheke Island

11–13 April 2014 • Warbirds Over Wanaka

National Over Warland
 18–22 April 2014
 South Island Highlights
 22 Apr–8 May 2014
 Scenic East

Cape 1–6 May 2014 • Bay of Islands

Escape 11–15 June 2014

New Caledonia
13–20 July 2014
Tongariro Winter Tour
29 July–1 August 2014
Toowoomba Carnival of

Flowers 16–25 September 2014 • Wearable Arts Tour 25–28 September 2014

 Norfolk Island 2–9 November 2014

Contact your local agents or call toll free 0800 534 787

\*ABC Audited 527299 Net Circulation September 2013



CAIRNS NORTHERN BEACHES

Bellevue At Trinity Beach Luxury 5 Star

1,2&3 Bedroom FSC Apartments with

Unrestricted Ocean & Garden Views, A/C

Large Balcony, Lift. Ph: +61740578822

email: res@bellevuetrinitybeach.com.au www.bellevuetrinitybeach.com.au

iew the website

## GOLD COAST HOLIDAYS

A great selection of budget to luxury accommodation units, hi-rise apartments & houses from Palm Beach to Runaway Bay from \$400pw off peak. View properties & availability at www.fnbroadbeach.com.au First National Broadbeach



Free pickup from Gold Goast or Brisbane Airport!\*

#### **NO HIDDEN COSTS**

Your satisfaction is our #1 goal!

FREE CALL: 0800 447 426

www.surfersrentacar.com.au



#### SUNSHINE COAST, **MOOLOOLABA**

Modern & inviting selfcontained 1 or 2 bedroom spa apartments, air con, balcony, Foxtel and comp. Wi-Fi. Short stroll to all that Mooloolaba has to offer. Ex Kiwi resident manager.

#### RAFFLES MOOLOOLABA www.rafflesmooloolaba.com.au

Phone +617 5444 0077 Mention this ad for a minimum 10% discount.

#### KIWI VIETNAM TOURS

Escorted 20 day Tour \$6495 share twin PO Box 123 Rongotea PH: 06 324 8444 www.kiwivietnamtours.co.nz

#### TAURANGA'S HISTORIC HOUSE

Visit the Brain-Watkins House Museum for a nostalgic view of one family's 100-year occupancy of a unique 1880s house

brainwatkinshouse.wordpress.com



#### CAIRNS - CITYSIDER

Holiday Apartments, 1 & 2 brm FSC, a/c, spacious, pool, BBQ, central. Kiwis offer Kiwis 10% discount. Ph: 0061 7 4044 9888 www.citysider.com.au

#### COOLANGATTA-KIRRA MERIDIAN TOWER

High-rise. Lge FSC Apartments. All with balcony & sea views. Htd pool, spa, sauna, games room, gym, full tennis court. Ph: 0061-75-536-9400 Fax: 0061-75-599-5171 www.meridiantower.com.au

#### **DOCKSIDE MOOLOOLABA**

Spacious holiday apartments at the heart of the Sunshine Coast heated pool - free Wifi Special rates for NZAA Members Phone 0800 000 417 for details www.docksidemooloolaba.com.au

#### GOLD COAST, BURLEIGH HEADS

Opposite beach, spacious 2 brm, 2 bthrm, FSC, air cond, spa, solar heated pool, BBQs Ph: 0061 7 5576 3777 www.lebeach.com.au

#### GOLD COAST - Main Beach

1/2 star LUXURY 2 & 3 bedroom spacious apartments \*heated pool\* \*spa\* \*steam room\* \*tennis court\* \*gym\* \*BBQ\* Located on Tedder Ave a stroll to restaurants/cafes. phone: 0061-7-5531 4188 www.oceansands.com.au

#### MID BROADBEACH / SURFERS ABSOLUTE BEACHFRONT NO ROADS TO CROSS

2, 3 brm units. Pool. Foxtel. Ph 0061 755381623 www.angleseacourt.com.au

#### NORTHERN GOLD COAST

3.5 🖈 FSC holiday aparts Special 4 wk stay raté A\$510 per week May–August inclusive Great location, great rate Ph: 0061 7 5537 7001 www.pelicancove.com.au

#### **PORT DOUGLAS** FREESTYLE RESORT

41/2 Star FSC 1 & 2 bdm apts (31). 15% AA Members discount. NO NEED FOR A CAR.

Freecall Aust 0800 771 456 www.freestyleportdouglas.com.au

#### SUNSHINE COAST QLD

Wide range of S/C holiday apartments in the Cotton Tree Maroochy beach/river area. All close to bowls, surf clubs & parks sunshinecoastgetaways.com.au

#### SUNSHINE COAST - QLD CALOUNDRA

4 star, 2 & 3 bdrm apartments at Kings Beach. Heated pool & spa. 3 min walk to beach, cafes & clubs. Great location. Great value. Ph: 0061 7 5438 0600

www.kingsbayapartments.com

#### SURFERS PARADISE

Boutique 4 star SR-FSC 1 & 2 brm apts. All with ocean views. Beach 50 mtrs. Heated pool & Spa. BBQ. Get great deals from friendly Kiwis.

Ph: 0061-7-5526-7588 www.emeraldsands.com.au

#### WITH A IOURNEYS DIFFERENCE



THE VOLCANIC **ISLANDS OF HAWAII** 07-20 June 2014



**AFRICAN ADVENTURES** 18 June - 08 July 2014

Three of the 25 tours offered in 2014

**BALTIC TREASURES & RUSSIAN WATERWAYS** 

13 June - 06 July 2014



25 tours • small groups • fully escorted • airfares included local guides • most meals • all group transfers • all tips

0800 853 276 | www.calderandlawsontours.co.nz

CALDER & LAWSON TOURS

## GOING OVERSEAS?

No long flight without No-Jet-Lag

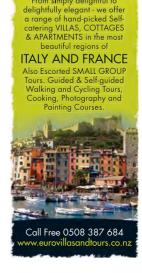
Get No-Jet-Lag and feel fresher after arrival



Available at pharmacies, health stores and international airports

www.jetlag.co.nz

**NEW short-haul version** also available



From simply delightful to

### **BATTLEFIELD TOURS**

#### Gallipoli 100th

Anzac Day Cruise 11 days - 17 April 2015 (book NOW space is limited) Monte Cassino 70th

Commemorative Tour 15 days - 14 May 2014

THE INNOVATIVE TRAVEL CO. Ph. 0508 100111 www.innovativetravel.co.nz

## **ESCORTED TOURS** DIARY 2014

Turkey and Greece – October 2014 Highlights Istanbul,

Cappadocia, Gallipoli, Ephesus Island-hopping the Greek Islands of Naxos, Samos, Mykonos and Santorini •Three nights Athens • The cream of the Aegean Sea

South America (5 countries) - September 2014 Highlights Machu Picchu,

Iguassu Falls, Atacama Desert Rio de Janeiro, Buenos Aires. Montevideo, Cuzco, Santiago • Not to be missed!

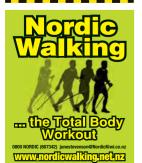
Burma – September 2014 Highlights Our 5th Tour. Yangon, Kalaw, a hill station, Mandalay, cruise the Irrawaddy, Bagan, Lake Inle, Kalaw and more

Rugby Tour to UK -November 2014

**Highlights** Follow the Boys in Black at Twickenham, Murravfield and Millennium Stadiums • Plus Cornwall, Ireland and out-of-the-way places • More than just the rugby • Optional pre-tour match in thé USA

Pukekohe Travel 89 King Street, Pukekohe 0800 785 386

tours@pukekohe-travel.co.nz www.pukekohetravel.co.nz



#### **ESCAPE WINTER!**



Join a group tour with like-minded people who enjoy rural life

Europe, Turkey, South America, Vietnam & Cambodia, Africa, China, Australia, UK & Ireland, Canada & Alaskan Cruise. **USA**, Scandinavia

**BOOK NOW FOR 2014!** 

**Farm To Farm Tours** www.farmtofarm.co.nz 0800 3838 747 info@farmtofarm.co.nz

#### The Ultimate Compression Socks for air travel & exercise

- Suitable for short and long haul flights to minimise Deep Vein Thrombosis
- Beneficial for activities such as walking, cycling, hiking and everyday wear.
- Special range for those with health conditions. Available in a range of compression levels, sizes, styles and colours.

To learn more: www.txgsocks.co.nz info@txqsocks.co.nz Tel: 0800 TXG-SOX (0800 894-769)



**DREAMING of TUSCANY** 

Come to Sansepolcro and enjoy an Italian lifestyle. Explore nearby hill towns Assisi, Anghiari. Hike & bike beside the olive groves, even picnic by the Tiber. Art and architecture, cucina & culture, enjoy it all when you stay at CASA MILA Apartments. Colin and Val Stevens — Sansepolcro, Arezzo

Email: info@casamila.it Web: www.casamila.it

#### www.ispicetours.co.nz **SOUTH INDIA**



Call us 04 475 3519



ns + independent travellers CALL NOW FOR FREE BROCHURE

Latin Link Adventure The South American Specialists 0800 528 465/info@latinlink.co.nz www.latinlink.co.nz



We specialise in African Travel. Small group tours which are fun, exciting & incredible value for money. Enquire now for our 2014 safaris and costs.

Contact us on info@masihambeafrika.co.nz www.masihambeafrika.co.nz Phone 06 357 0621 or cell 021 0278 1762



2 charming cottages for rent in ancient southern villages. Phone 09 812 8231

www.franceholiday house.co.nz



tastic Value | Escorted Small Groups \*Rajasthan | Festivals | Oct 2014 \*Gujarat | Textiles | Nov 2014 \*South India | Silks | Jan 2015

Contact Indrani | 027 226 4270 Email: myindiatours@xtra.co.nz or Anne 03 379 2649 at Travel Masters TAANZ BONDED/IATA ACCREDITED AGENT



Protects your rims from



E-mail debbie@hawkhurst.co.nz

•

Fax (09) 589 1055

Phone (09) 589 1054 •



Made in Germany • Tradition seit 17

**Best Walking Comfort** for Women and Men

Every contoured footbed is precision crafted to keep your feet healthy and comfortable.

For Sales & Stockists www.birkenstock.co.nz Tel: 0800 58 59 58













WARM WATER WASH

REPLACES EXISTING SEAT

WARM AIR DRY

the things

a traveller to Japan will encounter is the Bidet toilet seat.

With just the push of a button the Bidet will wash you clean with warm water and then dry you off with a gentle stream of warm air.

Over 20 Display Centres Nation Wide NA3

FREE CALL 0800 450 837 WWW.THEBIDETSHOP.CO.NZ

## **NEW Shoprider TE 888iX**

Keeping Kiwis moving since 1997



0800 220 110 www.shoprider.co.nz



Showerdome®... ...but you will notice the difference.

Eliminate bathroom steam - have a warmer drier bathroom and a healthier home!

No steam means a clear mirror, no condensation, no wet walls or ceilings, no mould or mildew. Simply fit a Showerdome® to your existing





For more information visit our website showerdome.co.nz

Ph: 0800 541 2233





Be an active part of your warfarin management, self-test with CoaguChek® XS!

With the CoaguChek® XS you can test your INR anywhere, anytime with just a single drop of blood from your fingertip.

For more information or to order contact 0508 69 5433 or visit www.inronline.net

www.coaguchek.com

COAGUCHEK and BECAUSE IT'S MY LIFE are trademarks of Roche. © Roche 2013 Always read the label and follow the manufacturer's instructions. TAPS Approval No: NA 6244



Roche





1-2-bdrm apts and 3-bdrm sub-penthouses, fully self-contained with spa baths. Expansive sea views opposite patrolled beach. Full resort facilities, indoor heated pool, spa, tennis court, gym, games room and outdoor pool. Walk to surf club, Coles, and restaurants. Winter Special, stay 7 and pay 5, applies to 2-bedroom standard apartments from 1 May 2014 to 26 June 2014.



## BURLEIGH SURF

238 The Esplanade, Burleigh Heads QLD 4220 Ph. 00 617 5535 8866 Fax. 00 617 5535 8523 W. www.burleighsurf.com.au E. mail@burleighsurf.com.au



## Proven electronic pest control. Order a Pro Unit and get a FREE Domestic unit.

This is the original, electro-magnetic pest control system.

This **Special Offer** is a one-off purchase price. Get a Domestic Unit free with every Pro Unit purchased – and save \$159.95.

Plug-In Pest Free is universitytested by an emeritus professor, HACCP Approved, and proven safe for humans, electronics, pets and the environment.

SAVE

\$159<sup>.95</sup>

Get rid of rats, mice and cockroaches - Guaranteed.

#### **Features & Benefits:**

- 18+years proven results
- Australian Design & Patent
- 60-day moneyback guarantee Two-year warranty
- NZ safety standard compliant
- Non-toxic / non-poisonous
- No ongoing costs





VISIT pluginpestfree.co.nz CALL 0800 001 333

## YOUR PERFECT BUSINESS CARD MADE EASY





## or Upload your own design

- ✓ Upload 1 or 2 sides and order in minutes
- ✓ New 90x55mm standard size fits more designs
- ✓ No upload fees

ORDER NOW AT:

www.vistaprint.co.nz/AA

ENTER THIS COUPON CODE:

**AAbiz** 

**HURRY! OFFERS END 15 MAY 2014** 

## PLUS SAVE 30% OFF OUR MOST POPULAR PRODUCTS!



140 Address Labels



Custom Mug



Custom Pen



Small Rubber Stamp







**Vista**print